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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	91219616
Party	Plaintiff Prudential Insurance Company of America
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Signature	/Amy Brozenic/
Date	08/04/2015
Attachments	2015-08-04 Prudential M_Sanctions or M_Ext Time.pdf(85285 bytes) Ex A_2015-02-19 Prudential Interrs-RFPs to Applic_1st Set.pdf(882436 bytes) Ex B_2015-03-10 Prudential Ntc of Depo_Bank.pdf(33254 bytes) Ex C_2015-03-13 Prudential Initial Disclosures.pdf(47919 bytes) Ex D_2015-03-18 Email (Meriwether to Terry) Initial Discls.pdf(67613 bytes) Ex E_2015-03-24 Email (Meriwether to Terry) Initial Discl.pdf(53867 bytes) Ex F_2015-03-24 Daryl Bank Rsps to Opposers RFPs-Interr(rdcd).pdf(916188 bytes) Ex G_2015-04-10 Email (Gonzales to Terry) Insurff Disc Rsps.pdf(143124 bytes) Ex H_2015-04-17 Ltr (Terry to Gonzales) Disc Rsps w_Priv Log.pdf(2138374 bytes) Ex I_Depo Excerpts (new)_COLOR (rdcd).pdf(3629871 bytes) Ex J_2015-07-07 Ltr (Barnard to Terry) Insuff Rsps-Reset Deadlines.pdf(321605 bytes) Ex K.pdf(61807 bytes) Ex K.pdf(61807 bytes) Ex M_McIntyre Declaration (NEW).pdf(106926 bytes) Ex N_0 Gillings Affid (NEW)_COLOR.pdf(5083441 bytes) Ex O_2015-07-21 Ltr (Terry to Barnard) Discovery (Old Ex M).pdf(1876899 bytes) Ex P_Email (Barnard to Terry) Srvc Issues.pdf(105632 bytes) Ex Q_Email (Terry to Barnard) Violence.pdf(140552 bytes) Ex R_Warrant Affidavit.pdf(525342 bytes)

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In Re:	Applica	ation S	Serial N	0.	86/184,14	44
For the	Mark:	ROC	K SOL	ID :	INVEST	MENT
Filed:	Februar	y 4, 2	014			

Published in the Official Gazette: August 5, 2014

The Prudential Insurance Company of America

Opposer

Opp. No. 91-219,616

v.

Daryl Bank

Applicant

United States Patent and Trademark Office Trademark Trial and Appeal Board P.O. Box 1451 Alexandria, VA 22313-1451

MOTION FOR SANCTIONS OR, IN THE ALTERNATIVE, MOTION TO EXTEND TIME

Opposer The Prudential Insurance Company of America ("Opposer") respectfully submits this Motion for Sanctions, pursuant to the Trademark Trial and Appeal Board Manual of Procedure ("TBMP") § 527.03 or in the alternative, a Motion to Extend Time under §§ 509, et seq. On July 21, 2015, Applicant Daryl Bank ("Applicant") pulled a gun on Opposer's process server and chased after her while she attempted to serve a routine discovery subpoena on him and his wife. This is an outrageous act that deserves the harshest sanction in order to protect the sanctity of this process and the safety of its participants. Accordingly, Opposer strongly urges the Trademark Trial and Appeal Board ("Board") to order sanctions in the form of judgment against Applicant and sustain this opposition.

I. INTRODUCTION

Applicant's disrespect for this Board, these proceedings, and all individuals involved knows no bounds. Applicant from the start has shown no regard for the seriousness of these proceedings by ignoring the Board's scheduling order and completely violating his discovery duties, refusing to produce documents, and even reading a newspaper *while he was being deposed*. That act was calculated to show his contempt for Opposer's legitimate right to obtain relevant information from him.

Such acts, however, were nothing compared to what Applicant is capable of—complete disregard for an innocent third-party's life. When confronted with Opposer's female process server—who is 68 years old, was wearing a badge, and clearly identified herself as serving court papers—Applicant retrieved a handgun, pointed it directly at her at close range and chased her back to her car, gun in hand. He was later arrested for aggravated assault with a deadly weapon, aggravated assault on the elderly, and resisting an officer with violence—all of which are felony charges under Florida law.

If the Board allows such acts to go unpunished or applies less than the harshest punishment, the Board will set a precedent that condones a party using threats of deadly force, in addition to other extreme litigation misconduct, to bully and harass opposing parties with no fear of proportional punishment. Such precedent cannot be allowed. For these reasons, Opposer respectfully requests and urges the Board to spare everyone in these proceedings from further violence, order judgment against Applicant and terminate these proceedings.

In the event the Board denies this Motion, Opposer requests that the Board grant Opposer additional time to conduct its remaining discovery and order appropriate measures to ensure the safety of all parties for the remainder of these proceedings.

II. <u>BACKGROUND</u>

Opposer filed its initial Notice of Opposition against registration of U.S. Application Serial No. 86/184,144 for "ROCK SOLID INVESTMENT" on the basis of priority and likelihood of confusion under Trademark Act Section 2(d), 15 U.S.C. § 1502(d), and dilution under Trademark Act Section 43(c), 15 U.S.C. § 1125(c). *See* Notice of Opposition (Doc. 1).

The Trademark Trial and Appeal Board ("Board") issued a scheduling order, setting forth, in relevant part, the following deadlines:

Discovery Opens	02/11/2015
Initial Disclosures Due	03/13/2015
Discovery Closes	08/10/2015
Plaintiff's Pretrial Disclosures	09/24/2015
Plaintiff's 30-day Trial Period Ends	11/08/2015
Defendant's Pretrial Disclosures	11/23/2015
Defendant's 30-day Trial Period Ends	01/07/2016
Plaintiff's Rebuttal Disclosures	01/22/2016
Plaintiff's 15-day Rebuttal Period Ends	02/21/2016

See Board's Order (Doc. 2).

On February 19, 2015, Opposer served its First Sets of Interrogatories ("Interrogatories") and Requests for the Production of Documents ("RFP") to Applicant. *See* Exhibit A (Opposer's First Sets of Interrogatories and Requests for the Production of Documents to Applicant).

On March 10, 2015, Opposer served a notice on Applicant to take his deposition on April 28, 2015, by Applicant's office in Florida. *See* Exhibit B (Opposer's Notice of Deposition to Applicant).

On March 13, 2015, Opposer timely served its Initial Disclosures to Applicant. *See* Exhibit C (Opposer's Initial Disclosures). After having not received Applicant's Initial Disclosures, Opposer on March 18, 2015, contacted Applicant to inquire about its late Initial Disclosures. *See* Exhibit D (email from L. Meriwether to M. Terry). On March 24, 2015, Opposer contacted Applicant to again inquire about Applicant's Initial Disclosure, as well as Applicant's late response to Opposer's Interrogatories and RFP. *See* Exhibit E (email from L. Meriwether to M. Terry).

Applicant finally served his Initial Disclosures and discovery responses to Opposer on March 24, 2015—eleven days past the deadline set forth in the Board's scheduling order to serve Initial Disclosures and past the required time to respond to the Interrogatories and RFP. See Exhibit F (Applicant's First Response to Opposer's Requests to Produce Documents and Interrogatories).

Upon reviewing Applicant's discovery responses, Opposer discovered that Applicant failed to provide a great deal of the information and documents requested. For example, Applicant produced only *two documents, totaling merely ten pages*, to Opposer's thirty-seven (37) requests for production. *See* Exhibit F. Furthermore, many of Applicant's responses to the RFP were merely objections based on either attorney-client privilege or attorney work product. However, no privilege log was produced at the time of service. *See* Exhibit F, Responses to RFP Nos. 5, 7, 11, and 24. Applicant also did not submit with his interrogatory responses a signed

verification. *See* Exhibit F. Opposer has followed up repeatedly, but Applicant still has failed to provide a privilege log.

On April 10, 2015, Opposer contacted Applicant by email regarding the deficiencies in his discovery responses. *See* Exhibit G (email D. Gonzales to M. Terry). On April 22, 2015, Opposer received *via first class mail* Applicant's response to Opposer's email. In the letter, Applicant had neither provided a signed verification nor supplemented any of his deficiencies.

Applicant's deposition was originally scheduled for April 28, 2015. On April 27, 2015, Opposer's counsel was stranded in New Orleans due to severe weather, so Opposer contacted Applicant to reschedule the deposition. Applicant agreed. After numerous correspondences, the parties finally agreed to reschedule the deposition for June 8, 2015.

During his deposition, Applicant was the height of uncooperative. He was evasive from the start, refusing to provide even the most mundane information, such as his major and degree in college. *See* Exhibit I, 8:8-11 (Applicant stating that he "thinks" he graduated with a Bachelor of Science degree and that he does not recall his major); *see also id.*, 3:9-5:22 (Applicant refusing to provide details regarding his prior deposition). In fact, during the deposition, Applicant *began reading a newspaper*, and when asked about this, he replied, "Yes, I can multi task but you go right ahead." *Id.*, 96:20-25.

Applicant was even disrespectful to his own counsel. Seemingly not trusting his counsel to assert a timely objection, Applicant himself on numerous occasions made his own. *See, e.g.*, *id.*, 5:16-22 (Applicant stating, "Asked and answered...I just didn't want to hear the same

¹ It is of note that Applicant did not respond by the same method of communication used by Opposer because "[they] have not agreed to service by email, therefore...[they] request that all other communications are done by regular mail as well." *See* Exhibit H (letter M. Terry to D. Gonzales). After being reminded that Applicant had indeed agreed to service by email during the discovery conference on February 6, 2015, Applicant has since exchanged communications with Opposer via email.

questions again. It will make it go a lot faster if you didn't ask the same question."); *see also id.*, 11:21-25; 49:23-25; 73:15-18; 78:19-79:2; 80:23-81:1.

Despite his lack of cooperation, however, counsel for Opposer discovered the following:

- (1) Applicant understands his mark is merely descriptive of the covered services. *See id.*, 58:14-22;
- (2) Dominion Diamonds, LLC ("Dominion Diamonds") and Dominion Investment Group LLC ("Dominion Investment") are using the Opposed Mark. *See id.*, 62:3-63:3; Exhibit 4 to Applicant's deposition transcript (Applicant confirming that Dominion Diamonds brochure bearing the Opposed Mark has been distributed to customers); 68:4-69:25 (Applicant stating that employees of Dominion "collective group of companies," which includes the Dominion Investment Group, have used the Opposed Mark to advertise Dominion Diamonds services); 151:18-22 and Exhibit 8 to Applicant's deposition (Applicant stating that Dominion Investment's LinkedIn page bears the Opposed Mark).
- (3) Employees of Dominion Investment, Catrina Davis ("Davis"), Doug Dunn ("Dunn"), and Elizabeth Greco ("Greco") have knowledge regarding the scope of use and future use of the Opposed Mark. *See id.*, 64:13-17 and Exhibit 4 to Applicant's deposition (Applicant stating that Davis is the "point person" for marketing for Dominion Diamonds and Dominion Diamonds distributes brochures, which bear the Opposed Mark); 139:10-140:7, 141:6-17 and Exhibit 4 to Applicant's deposition (Applicant stating that Dunn heads the insurance brokerage group and has access to Dominion Diamonds brochure, which bears the Opposed Mark); 130:6-132:4 (naming Greco as

one of the primary marketing people, who may know about other Dominion Investment advertisements that uses the Opposed Mark).

On July 7, 2015, Opposer sent Applicant another letter reiterating his discovery deficiencies. Opposer proposed to extend the remaining deadlines to provide Applicant ample time to gather and produce the requested documents and information. *See* Exhibit J (email from D. Barnard to M. Terry). Opposer also notified Applicant of its intent to file a motion for leave to file an amended petition to include the additional ground of descriptiveness, as well as a motion to extend time. *See id*.

A. Applicant's notice of Opposer's desire to serve subpoenas, refusal to voluntarily accept service, and subsequent assault on the process server with a handgun.

Opposer informally notified Applicant in an email on July 7, 2015, that it planned 30(b)(6) depositions of Dominion Investment and Dominion Diamonds and depositions of Davis, Greco, and Dunn. In this regard, Opposer asked whether Applicant's current counsel, Mark Terry ("Terry"), would be representing these parties, and if so, whether he would accept service of the subpoenas. *See* Exhibit K (email D. Barnard to M. Terry). Attorney Terry never responded. However, he was fully aware that Opposer sought to serve subpoenas and presumably informed his client as such.

On July 16, 2015, having not received any response from Applicant or his counsel, Opposer sent courtesy copies of the issued subpoenas to Terry and again asked whether he would be representing the parties named in the subpoenas and whether he would accept service. *See* Exhibit L (email D. Barnard to M. Terry with subpoenas for Dominion Diamonds, Elizabeth Greco, and Catrina Davis). It was reasonable to think he would, given that the Applicant is the agent for service for Dominion Diamonds, is managing partner of Dominion Investments, and all

of the witnesses report to Applicant in their job duties. Applicant's own deposition testimony tied all of these entities and people to Applicant's use and marketing of the ROCK SOLID INVESTMENT mark.

As before, after having received notice of the subpoenas, Terry never responded. Accordingly, Opposer authorized personal service on the named deponents, including Davis (as a non-party fact witness) and Applicant (as registered agent for Dominion Diamonds). It is of note that Davis is Applicant's wife and business partner at Dominion Diamonds; she is also an employee of Dominion Investment.

On July 17, 2015 and July 20, 2015, Elizabeth McIntyre ("McIntyre"), a process server at Baker Street Investigations ("BSI") working in conjunction with HPS Process Service & Investigations, Inc., attempted service at the office of Dominion Diamonds. *See* Exhibit M, ¶¶ 2-4 (Declaration of Elizabeth McIntyre). Employees at Dominion Diamonds informed McIntyre on both occasions that Applicant was not in the office and could not provide any information as to when either Applicant or Davis will again be in the office. *See id.*, ¶¶ 4-5.

Believing that continued service at the Dominion Diamonds office would be futile, Marcia Gillings ("Gillings") attempted service on both Applicant and Davis, on July 21, 2015 at Applicant's home address. *See* Exhibit N, ¶¶ 5-6 (Declaration of Marcia Gillings). By way of background, Gillings is a 68 year old woman, who has owned and operated BSI since 1986. *See id.*, ¶¶ 1, 3. She is originally from England, where she attended university and served as a police sergeant in Her Majesty's Detective Service. *See id.*, ¶ 4.

On the date of the incident, Gillings arrived at Applicant's house and knocked on the door, but no one answered. *See* id., ¶¶ 6-7. She waited in her car, which was parked on the road. *See* id., ¶ 7. A small boy who appeared to be about eight years of age came out of the house

walking a dog. *See id.*, \P 8. The boy was outside by himself, so Gillings talked with the boy and asked if his parents were inside the house. *See id.*, \P 8. He said his mother was inside, whom he confirmed is named Catrina. *See id.* The boy went inside, came out, and said his mother was in the shower, so Gillings requested that the boy ask his mother to come outside. *See id.* The boy went inside and, after some time, came out again. *See id.*, \P 9. This time he told Gillings that his mother was not in the house at all. *See id.* Gillings reminded the boy that he had already told her that his mother was inside and that it was very important for Gillings to speak with her. *See id.* Gillings also stated that she was from the court and that she had documents to give to his mother. *See id.* The boy went back inside the house, left the front door standing open, and did not come back out. *See id.*, \P 10.

After it appeared that no one was coming outside, Gillings went back to her car and viewed the house from her vehicle with the passenger window down. See id., ¶ 11. After a few minutes, a white sedan came into the driveway and pulled into the garage. See id., ¶ 12. Gillings identified the driver as Applicant based on a picture on Applicant's website and because she had served papers on him regarding a different legal matter once in the past. See id.

When Applicant exited his vehicle, Gillings came out of her car and clearly identified herself in a loud voice as a process server. She was also wearing a badge. Attached as Exhibit N.1 is a picture of her wearing the same outfit and badge just as she did on the day she served Applicant. She told him in a loud voice that she was there to serve him legal papers. *See id.*, ¶ 13. Applicant refused to acknowledge her and closed the garage door while she stood outside. *See id.*

Gillings went to the front door, which was still open, and threw both subpoenas slightly inside the front door and informed Applicant again in a loud voice that he had been served. See

id., ¶ 14. The papers landed approximately eight to ten inches inside the house. See id. As Gillings was about to leave, she saw Applicant coming toward the door. See id., ¶ 15. She then picked up the papers and was about to hand them to him to explain their contents when she saw he had a handgun. See id. Applicant's arm was completely outstretched, and he was pointing a handgun directly at her. See id. While holding the gun directly at Gillings, Applicant yelled for her to get off of his property and called her a "whore." See id.

Applicant continued to walk toward Gillings, so she immediately turned, dropped the papers and walked back toward her car. *See id.*, ¶ 16. As she started her vehicle, she saw Applicant running toward her vehicle in a menacing manner carrying the papers she had dropped. *See id.* Applicant ran to the passenger side of the car as Gillings was starting the car and threw some of the papers into her car. *See id.* She threw them back out of the window and drove away. *See id.* At all times during the incident, Applicant appeared to be enraged and out of control. *See id.*

Gillings immediately called 911 to report the incident and was advised to go to the Port St. Lucie police station to make a full report, which she did. *See id.*, ¶ 17. A true and accurate copy of that report is attached to her Declaration at Exhibit N.2. Also attached as Exhibit N.3 is the Affidavit of Service, which reports some of these same facts.

On the same day of the incident, Applicant responded to Opposer's first July 7, 2015 correspondence regarding his discovery responses. *See* Exhibit O (letter M. Terry to D. Barnard). Applicant disagreed with all of Opposer's assertions regarding his discovery deficiencies and indicated that he would oppose any motions for leave to file an Amended Notice of Opposition and request to extend time. *See id.* There was no mention of the incident with Gillings.

On July 22, 2015, counsel for Opposer was notified of Applicant's assault on Gillings. Accordingly, Opposer's counsel contacted Applicant's counsel to express serious concerns regarding this incident and indicated that Opposer planned to file a motion for sanctions against Applicant. *See* Exhibit P (email D. Barnard to M. Terry). On July 23, 2015, Applicant's counsel indicated that "someone had unlawfully entered into the interior of [his] client's home, but at the time we had no idea who that person was, since this person did not identify himself and left no documents." *See* Exhibit Q (email M. Terry to D. Barnard) (emphasis added). Applicant's counsel further stated that Applicant called the police to file a report. *See id*. No report has been provided to Opposer to substantiate such claims.

B. Applicant's subsequent arrest.

After Gillings filed the police report, Officer Alan Ludmerer ("Officer Ludmerer"), of the Port St. Lucie Police Department, went to Applicant's home the evening of the incident, but was unable to meet with Applicant. *See* a true and correct copy of the Warrant Affidavit and Arrest Warrant attached as Exhibit R.

On July 22, 2015, Officer Ludmerer and his colleague met with Applicant at his residence. *See id.* Applicant claimed that he was in fear for his life and accused Gillings of trespassing and burglary. *See id.* Having said this, however, Applicant corroborated Gillings' statements. *See id.* Applicant also provided the police with several photographs which had been taken by a hidden camera inside his doorbell, including: (1) Gillings standing in the door frame with half of her foot inside the door; (2) Gillings bending down to retrieve the subpoenas; (3) Gillings turning and leaving the premises; and (4) Applicant exiting the front door with a handgun. *See id.*, pp. 2-3.

Officer Ludmerer determined: (1) that Gillings did not commit burglary or trespass; (2) Applicant resisted an officer with violence, since Gillings is employed by the 19th Judicial Circuit and was acting within her jurisdiction to execute her legal duties as ordered by the Court; (3) there was probable cause for aggravated assault and aggravated assault on an elderly. *See id.*, 3. Applicant was arrested on July 27, 2015 and is now out on bond.

III. ARGUMENT

"Flowing from the Board's inherent authority to manage the cases on its docket is the inherent authority to enter sanctions." TBMP § 527.03. "The Board's exercise of this authority is *clearly permitted* in a variety of situations *where the conduct in question does not fall within the reach of other sanctioning provisions of the rules." Id.* (emphasis added).

"In determining whether to impose sanctions under their inherent authority, courts (including the United States Court of Appeals for the Federal Circuit) have considered factors including: (1) bad faith conduct;...(3) length of delay or clear pattern of delay;... and (6) effectiveness of lesser or alternative sanctions." *See Carrini, Inc. v. Carla Carini S.r.l.*, 57 U.S.P.Q.2d 1067, 1071-72 (T.T.A.B. 2000) (internal citations omitted).

"The Board has discretion to tailor sanctions appropriate to the violations and may consider any measure designed to serve this purpose." *NSM Res. Corp. v. Microsoft Corp.*, 113 U.S.P.Q.2d 1029, 1038 (T.T.A.B. 2014). "These principles are equally applicable when the Board employs its inherent authority to sanction bad-faith conduct." *Id.* "The courts have held that although default judgment is a harsh remedy it *is justified where no less drastic remedy would be effective* and there is a strong showing of *willful evasion*." *Unicut Corp. v. Unicut, Inc.*, 222 U.S.P.Q. 341, 342 (T.T.A.B. 1984) (emphasis added). A sanction in the form of

judgment is warranted when "it is clear that any sanction short of judgment would be futile and unfair to respondent and any other party..." *See NSM Res.*, 113 U.S.P.Q. at 1038.

The Board has the inherent authority to grant sanctions in order to address Applicant's felony assault on Gillings. Applicant pointing a gun at Gillings—a clearly identified process server with a badge—while she legitimately sought to serve official papers on him is not just "bad faith conduct," it is extreme bad faith conduct. Applicant throughout these proceedings has been contemptuous, uncooperative and hostile, affirmatively delaying and hindering Opposer's efforts in rightfully conducting its discovery. His crescendo of misconduct was threatening process server Gillings' life. No one participating in a trademark opposition should ever have to fear for their life just for doing their job. No lesser sanction than dismissal can appropriately address Applicant's violence and completely unreasonable acts.

Applicant's outrageous acts throughout these proceedings warrant sanctions in the form of default judgment. Applicant's willful evasion is clear: He has continuously delayed Opposer from obtaining discovery it is entitled to obtain; he was completely disrespectful and uncooperative during his deposition; and he attempted to prevent service on his company and Davis by drawing a gun on, and chasing after, an elderly woman. Thus, Applicant has clearly willfully evaded his duties in these proceedings.

Any form of sanctions that is less than default judgment would be futile and unfair to Opposer, Opposer's agents and representatives, and more importantly—the public. First, ordering sanctions that would not terminate these proceedings and require Opposer to potentially expose more people to *mortal danger* is extremely unfair for obvious reasons. Second, as demonstrated by Applicant throughout these proceedings, he will be combative, uncooperative, and even resort to violence when compelled to perform his duties. Thus, not ordering judgment

against Applicant and allowing these proceedings to continue—all the while exposing people to danger—will only provide Applicant more opportunities to make a mockery out of these proceedings and more time for him to erode Opposer's goodwill in its marks containing "ROCK SOLID."

For the foregoing reasons, and for the sake of everyone involved in these proceedings, Opposer respectfully requests and strongly urges the Board to order sanctions in the form of judgment against Applicant.

IV. PROTECTIVE MEASURES MUST BE PUT IN PLACE

Should the Board not grant Opposer's Motion for Sanctions and require Opposer to continue with these proceedings, Opposer respectfully requests the Board order protective measures to be in place prior to continuing these proceedings. Applicant did not hesitate to draw a gun on and chase after an elderly woman wearing a dress and a badge, whom he had advance notice will be attempting service on him and his wife. If Applicant is capable of such outrageous acts, then he is certainly capable of doing much more to people he may find to be of real threat—

i.e., the attorneys in this case.

For these reasons, we urge the Board to order the following measures to minimize further threat to Opposer's team:

- All previously noticed witnesses be deemed served and compelled to appear for depositions during an agreed upon date and time;
- 2) All depositions be conducted at Applicant's expense at the Sheriff's Office or police department closest to the deponent's residence or place of employment;
- Applicant cannot be designated as 30(b)(6) witness for either Dominion Diamonds or Dominion Investment; and

4) Applicant not be allowed to be within 1,000 yards of any of Opposer's agents and representatives during the remainder of these proceedings.

V. ALTERNATIVELY, EXTENSION OF DEADLINES SHOULD BE GRANTED

Since the deadline for close of discovery will likely pass before the Board renders a decision on Opposer's Motion for Sanctions, Opposer requests the Board grant extension of the remaining deadlines should it deny Opposer's Motion for Sanctions. "[A] party that wishes to have particular deadlines or periods reset upon the determination of a particular motion should file a motion requesting such action, and specifying the deadlines or periods it wishes to have reset." TBMP § 502.04. Alternatively, a moving party "may request the resetting of deadlines or periods in its pending motion...where such pending motion is not otherwise one seeking enlargement of time. In other words, a party may incorporate a motion to extend as part of another motion." *Id.* Since a motion for sanctions is not necessarily a motion to seek enlargement of time, Opposer, pursuant to TBMP § 502.04, is allowed to incorporate its Motion to Extend Time into the instant Motion for Sanctions.

"[A] party may file a motion for an extension of the time in which an act may or must be done." TBMP § 509.01, Fed. R. Civ. P. 6(b). "If the motion is filed prior to the expiration of the period as originally set or previously extended,...the moving party need only show good cause for the requested extension." TBMP § 509.01. "[T]he Board is liberal in granting extension of time before the period to act has elapsed so long as the moving party has not been guilty of negligence or bad faith and the privilege of extension is not abused." *Nat'l Football League v. DNH Mgmt LLC*, 85 U.S.P.Q.2d 1852, 1854 (T.T.A.B. 2008) (emphasis added).

To be certain, this request to extend all remaining deadlines beginning with close of discovery is being filed prior to the close of the discovery deadline of August 10, 2015. In this

regard, this request is properly filed as a motion to extend time, rather than a motion to reopen time. *See* TBMP § 509.01. Accordingly, Opposer need only show good cause. *Id*.

While Opposer has many good causes to support its request for extension of time, the clearest is Applicant's assault on Opposer's process server. This happened while Applicant was attempting to pursue important discovery during the discovery period, and made moving forward utterly impossible without Opposer seeking means of protecting Opposer's agents from further violence by Applicant. Applicant's outrageous actions during this incident and throughout these proceedings thus far support "good cause" to extend the remaining deadlines in these proceedings.

The follow-up discovery was necessitated by Applicant identifying the witnesses in question during his own deposition. Opposer learned that entities related to Applicant—*i.e.*, Dominion Diamonds and Dominion Investment—are using the Opposed Mark in the general financial services industry. *See* Exhibit I, 62:3-63:3; 68-4-69:25; 130:6-132:4; 148-9-15; 151:18-22; and Exhibits 4 and 8 to Applicant's deposition. Previous to the deposition, he had produced only two documents showing use of the mark. However, during the deposition, he testified that he was making the sales materials incorporating the mark available to his multistate network of over 200 sales agents. Had Applicant been more forthcoming with the information and documents it was required to produce to Opposer, Opposer would have learned of such information sooner.

For the foregoing reasons, Opposer has good cause to support its request for extension of time. Opposer has not been dilatory in seeking discovery, the additional time Opposer seeks for completion of discovery is reasonable and is not an abuse of the privilege of the extension, and a grant of the extension of time would not prejudice Applicant in any way—especially when

Applicant was the primary reason for the delay in these proceedings. Thus, Opposer's Motion to

Extend Time should be granted and the remaining deadlines reset, such that the deadline for

close of discovery be moved two months after the date of issuance of the decision on the Motion

for Sanctions and the remaining deadlines reset accordingly.

VI. **CONCLUSION**

WHEREFORE, Opposer respectfully requests that the Board grant Opposer's Motion for

Sanctions and order judgment against Applicant and sustain this opposition. Should the Board

deny Opposer's Motion for Sanctions, Opposer alternatively respectfully requests the Board

grant its Motion to Extend Time, reset the remaining deadlines as requested above, and order

protective measures before ordering the proceedings be continued.

Date: August 4, 2015

Respectfully submitted,

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ATTORNEYS FOR OPPOSER

CERTIFICATE OF SERVICE AND ONLINE SUBMISSION

I hereby certify that a true and correct copy of this Motion for Sanctions, or in the

Alternative, a Motion to Extend Time was filed online with the Trademark Trial and Appeal

Board using the ESTTA this 4th day of August, 2015. Further, I hereby certify that the above

document was deposited in the U.S. Mail, with sufficient first class postage prepaid, on the 4th

day of August, 2015, addressed to Opposer's attorney of record:

Mr. Mark Terry Office of Mark Terry, Esq. 801 Brickell Ave Ste 900

Miami, FL 33131-2979

By: /Amy Brozenic/

Amy Brozenic



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

For the Mark: ROCK SOLID INVESTMENT Filed: February 4, 2014	
Published in the Official Gazette: August 5, 2014	
The Prudential Insurance Company of America	
Opposer)
v.) Opp. No. 91-219,616)
Daryl Bank)
Applicant))

United States Patent and Trademark Office Trademark Trial and Appeal Board P.O. Box 1451 Alexandria, VA 22313-1451

In Re: Application Serial No. 86/184,144

OPPOSER'S FIRST SET OF INTERROGATORIES TO APPLICANT

Pursuant to the Rule 2.120(d) of the Trademark Rules of Practice and Rule 33 of the Federal Rules of Civil Procedure, Opposer The Prudential Insurance Company of America ("Opposer") serves its First Set of Interrogatories upon Applicant Daryl Bank ("Applicant") to be answered fully in writing, and under oath. A copy of the Answer shall be served upon Opposer's counsel within thirty (30) days after service. To the extent permitted by Rule 26(e) of the Federal Rules of Civil Procedure, these Interrogatories shall be deemed continuing and the answers hereto are to be supplemented promptly if and when Applicant obtains relevant information, in addition to, or in any way inconsistent with, Applicant's initial answer to these Interrogatories.

DEFINITIONS

- 1. "Applicant" means the Applicant Daryl Bank, including any affiliated or related companies or entities, any successors, predecessors, divisions, subsidiaries, directors, officers, employees, agents, attorneys, and all other persons acting on, or purporting to act on the behalf of Daryl Bank.
- 2. "Opposer" means The Prudential Insurance Company of America and its predecessors, divisions, subsidiaries, directors, officers, employees, agents, attorneys, and all other persons acting on its behalf or under its control.
- 3. "Applicant's ROCK SOLID INVESTMENT Mark" or "the ROCK SOLID INVESTMENT Mark" means the ROCK SOLID INVESTMENT mark identified in Trademark Application Serial No. 86/184,144 filed or caused to be filed by the Applicant Daryl Bank.
- "Opposer's ROCK FAMILY OF MARKS" means the marks identified in 4. paragraphs 5-23 of the Notice of Opposition and Exhibit 1 attached thereto, namely, the Rock Logo (design only) (Registration Number 792,738 Registered June 13, 1965); OWN A PIECE OF THE ROCK (words and design) (Registration Number 961,764, Registered June 19, 1973); the Second Rock Logo (design only) (Registration Number 961,765, Registered June 19, 1973); the Third Rock Logo (design only) (Registration 1,121,163, Registered June 26, 1979); PIECE OF THE ROCK (Registration Number 1,108,211, Registered December 5, 1978); THE ROCK (Registration Number 1,443,528, Registered June 16, 1987); ROCK SOLID (Registration Number 1,443,527, Registered August 11, 1987); ROCK SOLID. MARKET WISE. (Registration Number 1,452,524, Registered August 11, 1987); the Fourth Rock Logo (design only) (Registration Number 1,616,000, Registered October 2, 1990); The Fifth Rock Logo (design only) (Registration Number 1,576,352, Registered January 9, 1990); ROCK SOLID IN REAL ESTATE (Registration Number 2,497,700, Registered October 16, 2001); ROCK SOLID RETIREMENT (Registration Number 3,428,504, Registered May 13, 2008); ROCK SOLID RELOCATION (Registration Number 3,568,475, Registered January 27, 2009); the Sixth Rock Logo (design only) (Registration Number 3,844,267, Registered September 7, 2010); ROCK-

SOLID ECO-SMART (Registration Number 3,904,843, Registered January 11, 2011); PRU ROCK-SOLID ECO-SMART (words and design) (Registration Number 3,908,488, Registered January 18, 2011); GET A PIECE OF THE ROCK (Registration Number 4,392,395, Registered August 27, 2013).

- 5. The terms "document" and "documents" shall mean all documents in the possession, custody, or control of Applicant, its agents or its attorneys. "Document" and "documents" are used in the broadest sense and mean the original, and if the original is not available, any copy of the original of writings of every kind, manner, or description, including, but not limited to, documents accessible at Applicant's request, wherever located.
- 6. "Person" means, without limitation, any natural person, firm, corporation, limited liability company, proprietorship, partnership, Professional Corporation, association, group, governmental agency, or agent, and any other entity.
 - 7. "Identify" or "identity" means:
 - (i) When used in reference to a natural person, state the person's full name, identity of his employer, title, and job description (if applicable) and the person's residence address and business address, or, if unknown, the last known business or residence address;
 - (ii) When used in reference to a corporation, partnership, or other entity, state its full name, the address of its principal office of place of business, and the address of each present business location that is relevant to the Interrogatory;
 - (iii) When used in reference to a document, state sufficient information about the document so that it can be located among all the documents produced by Applicant or the Opposer, or so that Opposer may ask for it specifically, such as by stating:
 - (a) The type of document, i.e., letter, memorandum, chart, or some other means of identifying it;

- (b) The date of the document;
- (c) The identity of the author or signor thereof;
- (d) The identity of all addressees or recipients, including carbon copy addressees;
- (e) Its present location;
- (f) The identity of the person or persons having present custody thereof; and
- (g) The disposition made of it, if it is no longer in the possession or subject to the control of Applicant.
- 8. The singular or any word shall be interpreted to include the plural, the plural shall be interpreted to include the singular, and reference to any gender shall be interpreted to include reference to both genders.
 - 9. "Or" means "and/or."
- 10. "Applicant's Goods" or "Applicant's Services" or similar terms mean and refer to the services descriptions listed in Trademark Application Serial No. 86/184,144 filed or caused to be filed by the Applicant Daryl Bank.
- 11. The terms "advertising," "promotion," and "marketing" mean any speech intended to influence consumers and/or retailers, including, but not limited to, advertisements, promotional materials, line review presentations, launch presentations, sales pitch materials, events, promotions, or other materials informing consumers or retailers of the ROCK SOLID INVESTMENT Mark, Applicant's Services, or any goods or services incorporating or intended to incorporate the ROCK SOLID INVESTMENT Mark.
- 12. As used herein, the term "relate," "relating to," or "concerning," means constituting, comprising, containing, setting forth, showing, disclosing, describing, explaining, summarizing, evidencing, or referring to, directly or indirectly.

INSTRUCTIONS

1. Please restate each Interrogatory in full immediately before your response.

- 2. In each instance where an Interrogatory is answered on information and belief, Applicant should set forth the basis for such information and belief.
- 3. In each instance where Applicant denies knowledge or information sufficient to answer the Interrogatory, Applicant should set forth the name and address of each person, if any, known to have such knowledge.
- 4. If Applicant objects to any Interrogatory for any reason, including objections for attorney client privilege or the applicability of the work product doctrine, all of the grounds for such objection should be stated in detail.
- 5. Each Interrogatory should be read, construed, and responded to separately and independently without reference to, or being limited by, any other Interrogatory.
 - 6. Unless specifically stated, no Interrogatory is limited to any time period.

INTERROGATORIES

1. Identify each person who has, or who has claimed to have, an interest in the title of Applicant's ROCK SOLID INVESTMENT Mark, describe the circumstances related to each person's interest or claimed interest in the title of the ROCK SOLID INVESTMENT Mark, and describe the relationship between or among such persons.

ANSWER:

2. Identify any entities with which the Applicant is affiliated, partnered with, or possess an ownership interest in. For each entity identified, state the Applicant's position and provide a description of Applicant's duties.

ANSWER:

3. Identify each location in the United States in which Applicant and the entities or individuals identified in the previous Interrogatories operate an office or conduct business.

ANSWER:

4. State whether Applicant conducted or caused to be conducted a search or any other investigation to determine whether Applicant's ROCK SOLID INVESTMENT Mark was available for adoption and use in the United States. If yes, identify (a) the date(s) when each search or investigation was conducted; and (b) identify the person or persons participating in each search and/or investigation.

ANSWER:

5. Describe the circumstances related to the selection and decision to adopt Applicant's ROCK SOLID INVESTMENT Mark and identify all participants to that selection and adoption process.

ANSWER:

6. State when Applicant first acquired knowledge of any of Opposer's ROCK FAMILY OF MARKS, and identify and describe the circumstances surrounding the acquisition of such knowledge.

ANSWER:

7. Identify each and every service provided in connection with Applicant's ROCK SOLID INVESTMENT Mark that is either in use currently or that is intended to be used in the future in the United States.

ANSWER:

8. For each and every service identified in the answer to the previous Interrogatory, state: (a) the date of adoption of first use of Applicant's ROCK SOLID INVESTMENT Mark and whether such use continues today; (b) the geographical areas in which the identified service has been marketed or distributed; (c) the individuals, or other purchasers to whom the service was sold; and (d) the last date upon which said service was marketed or sold.

ANSWER:

9. Identify the persons with knowledge of any and all current uses or planned uses of Applicant's ROCK SOLID INVESTMENT Mark.

ANSWER:

10. Indicate every instance in which Applicant is aware that a person has confused or associated goods or services offered in connection with Applicant's ROCK SOLID INVESTMENT mark with the goods or services offered by Opposer, or any communications which may tend to show the possibility of such confusion or association between Applicant and Opposer. For each instance, describe the nature of each in detail and identify the time and place of the instance, the persons involved, and the persons most knowledgeable regarding each instance.

ANSWER:

11. If Applicant has not yet used Applicant's ROCK SOLID INVESTMENT Mark in commerce in the United States, state the date upon which Applicant anticipates or intends for such use in commerce to begin.

ANSWER:

12. Describe the circumstances related to Applicant's plans or actions to use Applicant's ROCK SOLID INVESTMENT Mark in the United States currently or in the future.

ANSWER:

13. State whether Applicant has developed or adopted any logos intended to be used in conjunction with Applicant's ROCK SOLID INVESTMENT Mark, and if so, identify and describe the logos.

ANSWER:

14. Identify the trade channels through which Applicant has sold, is currently selling, or intends to sell the services under Applicant's ROCK SOLID INVESTMENT Mark or any variation thereof.

ANSWER:

15. Describe any activities undertaken by Applicant in preparation for use of Applicant's ROCK SOLID INVESTMENT Mark in commerce.

ANSWER:

16. List and describe all variations of Applicant's ROCK SOLID INVESTMENT Mark that Applicant is using or intends to use in the future.

ANSWER:

17. State the amount of money (in U.S. Dollars) Applicant has spent developing, promoting, or advertising Applicant's services bearing or intended to bear the ROCK SOLID INVESTMENT Mark.

ANSWER:

18. State whether Applicant had any communication or contact, either orally or in writing, with an examining attorney or other representative from the United States Patent and Trademark Office ("USPTO") who reviewed/examined U.S. Application Serial No. 86/184,144. If so, identify the date of the communication(s) or contact(s), the nature of the communication(s) or contact(s), the subject matter of the communication(s) or contact(s), whether the Applicant and the examining attorney came to an agreement regarding the subject matter of the communication(s) or contact(s), and, if so, state the agreement between the examining attorney and the Applicant.

ANSWER:

19. State whether Applicant has ever granted or discussed possibly granting to any person or entity authorization or license to use Applicant's ROCK SOLID INVESTMENT Mark or any variation thereof. If so, identity to whom the authorization or license was made, the date it was granted, and the circumstances surrounding such authorization or license, including duration of permitted use, and the business, goods, or services for which authorization or license was granted.

ANSWER:

20. Describe Applicant's principal, target customers for each of the services described in the application for Applicant's ROCK SOLID INVESTMENT Mark.

ANSWER:

21. List the principal media by or in which Applicant promotes, or intends to promote, the services described in the application for Applicant's ROCK SOLID INVESTMENT Mark.

ANSWER:

22. Describe the methods by which Applicant distributes its promotions, promotional materials, and advertising materials for the services described in the application for Applicant's ROCK SOLID INVESTMENT Mark.

ANSWER:

23. State whether any third party, excluding Opposer, has ever objected to Applicant's use or registration of Applicant's ROCK SOLID INVESTMENT Mark, and if so, identify the third party, its mark(s), any related proceeding, and the outcome or resolution

thereof.

ANSWER:

24. Identify any documents or any studies, surveys, or other research conducted by or on behalf of Applicant regarding Applicant's affirmative defenses as listed in Applicant's Answer to Notice of Opposition dated January 12, 2015.

ANSWER:

25. Identify each person who participated in the preparation of Applicant's responses to the foregoing Interrogatories or furnished any information in response thereto. For each, specify the Interrogatory response for which each such person provided information.

ANSWER:

26. Identify all documents relating to the subject matter of the foregoing Interrogatories or any documents or information that was used or referred to in the preparation of Applicant's responses thereto.

ANSWER:

Date: February 19, 2015

Respectfully submitted,

LATHROP & GAGE LLP

By:

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ATTORNEYS FOR OPPOSER

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a true and accurate copy of Opposer's First Set of Interrogatories to Applicant was served upon the Applicant's Attorney of Record by electronic mail pursuant to the agreement reached by counsel of record for both parties during the Discovery Conference conducted on February 6, 2015. A courtesy copy of the foregoing was also sent via First Class U.S. Mail to the address of Applicant's Attorney of Record on this 19th day of February, 2015.

Mark Terry
OFFICE OF MARK TERRY, ESQ.
Email: mark@terryfirm.com
801 Brickell Ave., Ste. 900
Miami, FL 33131-2979

By:

David R. Barnard

Varid Band

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In Re: Application Serial No. 86/184,144 For the Mark: ROCK SOLID INVESTMENT Filed: February 4, 2014	
Published in the Official Gazette: August 5, 2014	
The Prudential Insurance Company of America))
Opposer,	Opp. No. 91-219,616
v.)
Daryl Bank)
Applicant.)))

United States Patent and Trademark Office Trademark Trial and Appeal Board P.O. Box 1451 Alexandria, VA 22313-1451

OPPOSER'S FIRST SET OF REQUESTS FOR THE PRODUCTION OF DOCUMENTS TO APPLICANT

Pursuant to the Trademark Rules of Practice and Rule 34 of the Federal Rules of Civil Procedure, Opposer The Prudential Insurance Company of America ("Opposer") hereby requests that Applicant Daryl Bank ("Applicant") produce, for the purpose of inspection and copying, the documents and things requested below at the office of Opposer's counsel within thirty (30) days after service. To the extent permitted by Rule 26(e) of the Federal Rules of Civil Procedure, these Requests shall be deemed continuing and the answers hereto are to be supplemented promptly upon Applicant's acquisition of further or additional documents or information, including documents or information inconsistent with Applicant's initial responses to these Requests.

DEFINITIONS

- 1. "Applicant" means the Applicant Daryl Bank, including any affiliated or related companies or entities, any successors, predecessors, divisions, subsidiaries, directors, officers, employees, agents, attorneys, and all other persons acting on or purporting to act on the behalf of Daryl Bank.
- 2. "Opposer" means The Prudential Insurance Company of America and its predecessors, divisions, subsidiaries, directors, officers, employees, agents, attorneys, and all other persons acting on its behalf or under its control.
- 3. "Applicant's ROCK SOLID INVESTMENT Mark" or "the ROCK SOLID INVESTMENT Mark" means the ROCK SOLID INVESTMENT mark identified in Trademark Application Serial No. 86/184,144 filed or caused to be filed by the Applicant Daryl Bank.
- 4. "Opposer's ROCK FAMILY OF MARKS" means the marks identified and described in paragraphs 5-23 of the Notice of Opposition and Exhibit 1 attached thereto, namely, the Rock Logo (design only) (Registration Number 792,738 Registered June 13, 1965); OWN A PIECE OF THE ROCK (words and design) (Registration Number 961,764, Registered June 19, 1973); the Second Rock Logo (design only) (Registration Number 961,765, Registered June 19, 1973); the Third Rock Logo (design only) (Registration 1,121,163, Registered June 26, 1979); PIECE OF THE ROCK (Registration Number 1,108,211, Registered December 5, 1978); THE ROCK (Registration Number 1,443,528, Registered June 16, 1987); ROCK SOLID (Registration Number 1,443,527, Registered August 11, 1987); ROCK SOLID. MARKET WISE. (Registration Number 1,452,524, Registered August 11, 1987); the Fourth Rock Logo (design only) (Registration Number 1,616,000, Registered October 2, 1990); The Fifth Rock Logo (design only) (Registration Number 1,576,352, Registered January 9, 1990); ROCK SOLID IN REAL ESTATE (Registration Number 2,497,700, Registered October 16, 2001); ROCK SOLID RETIREMENT (Registration Number 3,428,504, Registered May 13, 2008); ROCK SOLID RELOCATION (Registration Number 3,568,475, Registered January 27, 2009); the Sixth Rock Logo (design only) (Registration Number 3,844,267, Registered September 7, 2010); ROCK-

SOLID ECO-SMART (Registration Number 3,904,843, Registered January 11, 2011); PRU ROCK-SOLID ECO-SMART (words and design) (Registration Number 3,908,488, Registered January 18, 2011); GET A PIECE OF THE ROCK (Registration Number 4,392,395, Registered August 27, 2013).

- 5. The terms "document" and "documents" shall mean all documents in the possession, custody, or control of Applicant, its agents or its attorneys. "Document" and "documents" are used in the broadest sense and mean the original, and if the original is not available, any copy of the original of every kind, manner, or description, including, but not limited to, documents accessible at Applicant's request, wherever located.
- 6. "Person" means, without limitation, any natural person, firm, corporation, limited liability company, proprietorship, partnership, Professional Corporation, association, group, governmental agency, or agent, and any other entity.
 - 7. "Identify" or "identity" means:
- (i) When used in reference to a natural person, state the person's full name, identity of his employer, title, and job description (if applicable) and the person's residence address and business address or, if unknown, the last known business or residence address;
- (ii) When used in reference to a corporation, partnership, or other entity, state its full name, the address of its principal office of place of business, and the address of each present business location that is relevant to the Request;
- (iii) When used in reference to a document, state sufficient information about the document so that it can be located among all the documents produced by Applicant or the Opposer, or so that Opposer may ask for it specifically, such as by stating:
 - (a) The type of document, i.e., letter, memorandum, chart, or some other means of identifying it;
 - (b) The date of the document;
 - (c) The identity of the author or signor thereof;
 - (d) The identity of all addressees or recipients, including carbon copy

addressees;

- (e) Its present location;
- (f) The identity of the person or persons having present custody thereof; and
- (g) The disposition made of it, if it is no longer in the possession or subject to the control of Applicant.
- 8. The singular of any word shall be interpreted to include the plural, the plural shall be interpreted to include the singular, and reference to any gender shall be interpreted to include reference to both genders.
 - 9. "Or" means "and/or."
- 10. "Applicant's Goods" or "Applicant's Services" or similar terms mean and refer to the services descriptions listed in Trademark Application Serial No. 86/184,144 filed or caused to be filed by the Applicant Daryl Bank.
- 11. The terms "advertising," "promotion," and "marketing" mean any speech intended to influence consumers and/or retailers, including, but not limited to, advertisements, promotional materials, line review presentations, launch presentations, sales pitch materials, events, promotions, or other materials informing consumers or retailers of the ROCK SOLID INVESTMENT Mark, Applicant's Services, or any goods or services incorporating or intended to incorporate the ROCK SOLID INVESTMENT Mark.
- 12. As used herein, the term "relate," "relating to," or "concerning," means constituting, comprising, containing, setting forth, showing, disclosing, describing, explaining, summarizing, evidencing, or referring to, directly or indirectly.

INSTRUCTIONS

- 1. Please restate each Request in full immediately before your response.
- 2. In each instance where a Request is answered on information and belief, Applicant should set forth the basis for such information and belief.

- 3. In each instance where Applicant denies knowledge or information sufficient to answer the Request, Applicant should set forth the name and address of each person, if any, known to have such knowledge.
- 4. In each instance where the existence of a document is disclosed, Applicant should attach a copy of such document to its response. If such document is not in Applicant's possession, custody, or control, Applicant should state the name and address of each person known to Applicant to have such possession, custody, or control, and identify which documents are in such person's possession, custody or control. All documents attached to the response should be segregated and identified by the Request to which they are primarily responsive.
- 5. If Applicant objects to any Request for any reason, including objections for attorney client privilege or the applicability of the work product doctrine, all of the grounds for such objection should be stated in detail and the following information should be provided:
 - (a) For documents: (i) the type of document; (ii) general subject matter of the document; (iii) the date of the document; and (iv) such other information as is sufficient to identify the document for a subpoena *duces tecum*, including the author of the document, the addressee of the document, and the relationship of the author and addressee to each other if not apparent from the face of the document.
 - (b) For other communications: (i) the name of the person making the communication and the names of persons present while the communication was made and the relationship of the persons present to the person making the communication if not apparent from the face of the document; (ii) the date and place of communication; and (iii) the general subject matter of the communication.
- 6. If any document requested herein was formerly in Applicant's possession, custody, or control and has been lost, destroyed, or otherwise disposed of, Applicant should submit in lieu of any such document a written statement: (i) describing in detail the nature of the document and its contents; (ii) identifying the person who prepared or authorized the document, and if applicable, the person to whom the document or a copy thereof was sent, whether

indicated thereon or by blind copies; (iii) specifying the date(s) upon which the document was prepared and transmitted; and (iv) specifying, if possible, the date on which the document was lost or destroyed and, if destroyed, the conditions and reasons for such destruction and the persons requesting and performing the destruction.

- 7. If any document requested herein is related in any manner to a meeting or to any other conversation, all participants in the meeting or conversation should be identified.
- 8. Applicant shall produce such documents either as they are kept in the usual course of business or shall organize and label them to correspond with the numbered Document Requests.
 - 9. Unless specifically stated, no Request is limited to any time period.

DOCUMENTS REQUESTED

- 1. All documents relating to each person who has, or who has claimed to have, an interest in the application to register Applicant's ROCK SOLID INVESTMENT Mark.
- 2. With respect to each person claiming an interest in the application to register Applicant's ROCK SOLID INVESTMENT Mark named in the answer to Request No. 1, all documents referring to the interest claimed by each person, including all documents relating to the relationship between or among them.
- 3. A chart or other document identifying Applicant's affiliated entities and their connection to Applicant, including documents sufficient to show Applicant's position or relationship within each entity.
- 4. All documents referring to Applicant's selection and adoption of the ROCK SOLID INVESTMENT Mark, including, without limitation, any documentation of meetings or discussions held concerning the adoption of the ROCK SOLID INVESTMENT Mark, any documentation relating to the reasons for selecting the ROCK SOLID INVESTMENT Mark, and any documentation relating to the consideration of other marks not selected or filed.
- 5. All documents relating to any opinion letters, searches, investigations, or other analysis regarding the availability to Applicant or by Applicant of the ROCK SOLID

INVESTMENT Mark, including all documents concerning who requested the opinion or search, when the opinion or search was requested, who prepared the opinion, and the substance thereof.

- 6. All documents referring to Applicant's ROCK SOLID INVESTMENT Mark, including without limitation, all notes, correspondence, internal memoranda, searches, surveys, email, or any other electronically or digitally stored documents.
- 7. All documents referring to any acquired knowledge of the Applicant or any research performed by, or on behalf of, the Applicant on Opposer's ROCK FAMILY OF MARKS and all documents surrounding the acquisition of such knowledge.
- 8. All documents relating to the application to register Applicant's ROCK SOLID INVESTMENT Mark, Serial No. 86/184,144, including documents relating to the preparation and prosecution of such application, all filings in connection with the application, and all communications between Applicant and any other person referring or relating to said application.
- 9. Representative examples of any promotional materials showing the nature and content of Applicant's promotion of each of the services stated in the services description of the application for the ROCK SOLID INVESTMENT Mark and all documents identifying the locations at which Applicant or any of its affiliates promote or provide such services.
- 10. All documents relating to or disclosing the manner in which Applicant distributes promotional materials that advertise or promote the services stated in the services description of the application for the ROCK SOLID INVESTMENT Mark.
- 11. Reports of persons or entities conducting surveys, focus groups, or studies that investigated or determined whether any marks containing the terms ROCK, SOLID, and INVESTMENT created a likelihood of confusion with Opposer's ROCK FAMILY OF MARKS.
- 12. Reports of persons or entities conducting surveys, focus groups, or studies relating to the degree of public recognition of Opposer or Opposer's ROCK FAMILY OF MARKS.
- 13. All documents disclosing instances in which any person has confused or associated the services offered in connection with the Applicant's ROCK SOLID

INVESTMENT Mark with the services offered by Opposer.

- 14. All documents and records relating to, referring to, or documenting: (a) the date of adoption and first use of Applicant's ROCK SOLID INVESTMENT Mark; (b) the geographic areas in which Applicant's services have been offered; (c) the individuals, retail stores, or other purchasers to whom Applicant's services have been or are offered; and (d) the last date upon which Applicant's services were marketed or offered.
- 15. All documents and records relating to, referring to, or documenting Applicant's anticipated first use of Applicant's ROCK SOLID INVESTMENT Mark in commerce, if Applicant has not yet used the ROCK SOLID INVESTMENT Mark in commerce in the United States.
- 16. All documents referring to, relating to, or documenting Applicant's development of any logos or packaging bearing the ROCK SOLID INVESTMENT Mark.
- 17. All documents and records referring to, relating to, or documenting the activities undertaken by Applicant in preparation for use of the ROCK SOLID INVESTMENT Mark.
- 18. All documents concerning any and all variations of Applicant's ROCK SOLID INVESTMENT Mark that Applicant is using or intends to use in the future.
- 19. All documents referring to, relating to, or documenting the amount (in U.S. dollars) that Applicant has spent developing, promoting, marketing, or advertising the goods and services bearing or intended to bear Applicant's ROCK SOLID INVESTMENT Mark.
- 20. All documents disclosing the amount (in U.S. dollars) that Applicant has received as a result of offering services under Applicant's ROCK SOLID INVESTMENT Mark from the date of first use of the ROCK SOLID INVESTMENT Mark to the present time, if any.
- 21. All documents concerning or identifying the customers or potential customers to whom Applicant's services bearing the ROCK SOLID INVESTMENT Mark are promoted, or to whom Applicant intends to promote such services in the future.
- 22. All documents and records relating to, referring to, or documenting any communication or contact, either orally or in writing, that Applicant has had with an examining

attorney or other representative from the United States Patent and Trademark Office ("USPTO") who reviewed/examined U.S. Application Serial No. 86/184,144, including, but not limited to: (1) the date of the communication(s) or contact(s); (2) whether the communication(s) or contact(s) were oral or in writing; (3) the reason for the contact(s); and (4) the subject matter of the communication(s) or contact(s).

- 23. All documents and records relating to, referring to, or documenting the policing and enforcement of Applicant's ROCK SOLID INVESTMENT Mark.
- 24. All documents concerning or embodying any license, agreement, grant of permission, or assignment that involves or relates to Applicant's ROCK SOLID INVESTMENT Mark.
- 25. Documents disclosing the principal media by or in which Applicant promotes, or intends to promote, the services described in the application for the ROCK SOLID INVESTMENT Mark.
- 26. All documents and things which may in any way relate to or evidence that the "Notice of Opposition fails to state a claim upon which relief can be granted," as asserted by Applicant in Affirmative Defense No. 1 to the Answer.
- 27. All documents and things which may in any way relate to or evidence that there is "no likelihood of confusion" between Applicant's ROCK SOLID INVESTMENT Mark and Opposer's ROCK FAMILY OF MARKS because they are "not similar in appearance," "not similar in sound," or "create distinctively different commercial impressions," as asserted by Applicant in Affirmative Defenses No. 2-4 to the Answer.
- 28. All documents and things which may in any way relate to or evidence that there is "no likelihood of confusion" between the goods and services offered in connection with Applicant's ROCK SOLID INVESTMENT Mark and Opposer's ROCK FAMILY OF MARKS because those goods/services are "dissimilar," "travel through different channels of trade," and "are targeted to different consumers," as asserted by Applicant in Affirmative Defenses No. 5-7 to the Answer.

- 29. All documents and things which may in any way relate to or evidence that there is "no likelihood of confusion" because current and prospective customers of the goods and services offered in connection with Applicant's ROCK SOLID INVESTMENT Mark and Opposer's ROCK FAMILY OF MARKS "are sophisticated and make careful purchasing decisions," as asserted by Applicant in Affirmative Defense No. 8 to the Answer.
- 30. All documents and things which may in any way relate to or evidence that "Opposer's Marks are entitled to a narrow scope of protection," as asserted by Applicant in Affirmative Defense No. 9 to the Answer.
- 31. All documents and things which may in any way relate to or evidence that Applicant's ROCK SOLID INVESTMENT Mark is "not likely to cause dilution by blurring" or "not likely to cause dilution by tarnishment" to Opposer's ROCK FAMILY OF MARKS, as asserted by Applicant in Affirmative Defenses No. 10-11 to the Answer
- 32. All documents and records relating to, referring to, or documenting Applicant's prior use, current use, or intent to use the ROCK SOLID INVESTMENT Mark with financial and investment services.
- 33. Produce specimens of all labels, tags, decals, stickers, packaging, containers, ad slicks, price lists, displays, and/or point-of-purchase promotional materials which are, have ever been used, or will be used in the future in connection with the offering for sale or sale of products or services by Applicant bearing the ROCK SOLID INVESTMENT Mark.
- 34. All documents concerning or identifying the trade channels through which Applicant has sold, is currently selling, or intends to sell Applicant's Services under the ROCK SOLID INVESTMENT Mark or any variation thereof.
- 35. All documents referring to, relating to, or documenting any studies, surveys, or other research conducted by or on behalf of Applicant regarding the current or potential consumers of products or services that are sold or will be sold under the ROCK SOLID INVESTMENT Mark.

36. All documents concerning any claim, complaint, objection, opposition, cancellation, administrative proceeding, legal opinion, or civil action involving Applicant's ROCK SOLID INVESTMENT Mark, including without limitation all pleadings, motions, investigative reports, responses, deposition transcripts, decisions, opinions, judgments on consent, orders, correspondence or communications, demand letters, replies, documentation regarding settlement proposals, settlement agreements and settlement letters.

37. Produce each and every document relied upon, referred to, or consulted in responding to Opposer's First Set of Interrogatories.

Date: February 19, 2015

Respectfully submitted,

LATHROP & GAGE LLP

By

Amy Brozenic David R. Barnard 10851 Mastin Blvd.

Building 82, Suite 1000

Overland Park, KS 66210-1669

Email: <u>ipdocketing@lathropgage.com</u> abrozenic@lathropgage.com

dbarnard@lathropgage.com

Tel: (913) 451-5100

ATTORNEYS FOR OPPOSER

CERTIFICATE OF SERVICE

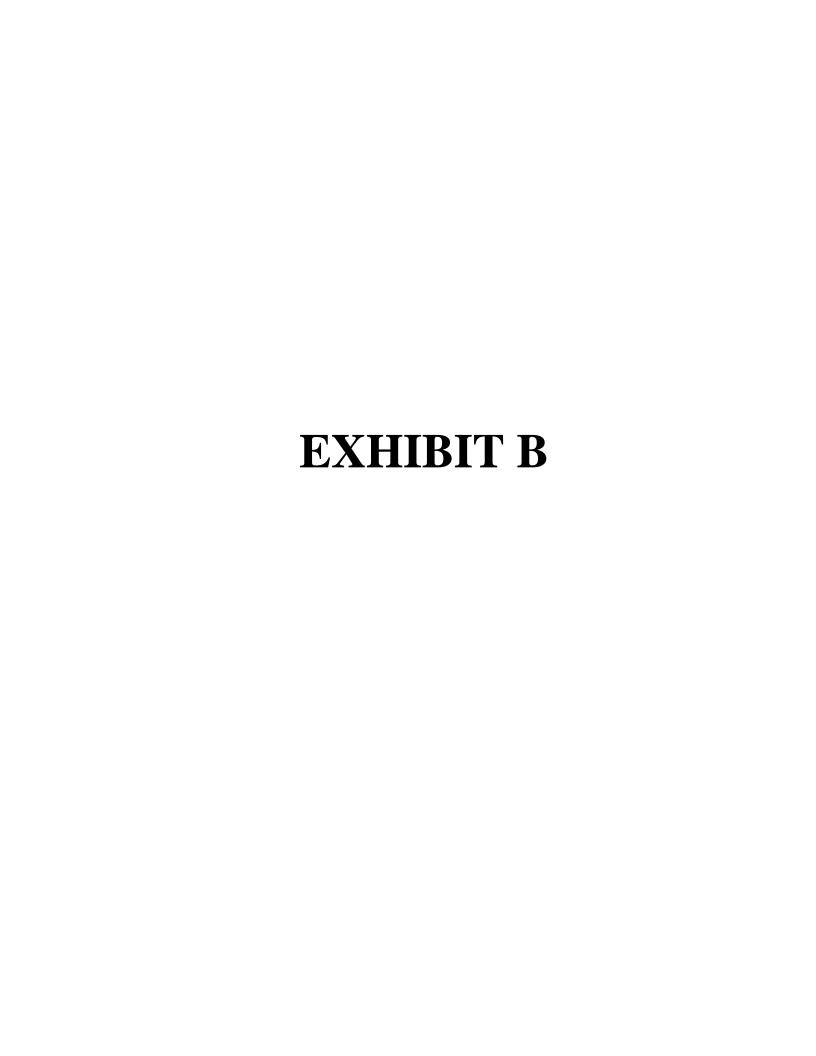
The undersigned hereby certifies that a true and accurate copy of Opposer's First Set of Document Requests was served upon the Applicant's Attorney of Record by electronic mail pursuant to the agreement reached by counsel of record for both parties during the Discovery Conference conducted on February 6, 2015. A courtesy copy of the foregoing was also sent via First Class U.S. Mail to the address of Applicant's Attorney of Record on this 19th day of February, 2015.

Mark Terry
OFFICE OF MARK TERRY, ESQ.
Email: mark@terryfirm.com
801 Brickell Ave., Ste. 900
Miami, FL 33131-2979

By:

David R. Barnard

Varid Band



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In Re: Application Serial No. 86/184,144 For the Mark: ROCK SOLID INVESTMENT		
Filed: February 4, 2014		
Published in the Official Gazette: August 5, 2014		
The Prudential Insurance Company of America)))	
Opposer,)	
)	Opp. No. 91-219,616
V.)	
Daryl Bank)	
Applicant.)))	

United States Patent and Trademark Office Trademark Trial and Appeal Board P.O. Box 1451 Alexandria, VA 22313-1451

OPPOSER'S NOTICE OF DEPOSITION TO APPLICANT

PLEASE TAKE NOTICE that, pursuant to TBMP § 404.05 and Rule 30 of the Federal Rules of Civil Procedure, Opposer The Prudential Insurance Company of America ("*Opposer*") will take the oral deposition of Applicant Daryl Bank ("*Applicant*").

The deposition(s) will be by oral examination before a Notary Public or other officer authorized by law to administer oaths. The deposition testimony will be under oath, will be recorded by stenographic means, and will be videotaped. Examination may continue day to day until completed. The deposition(s) will begin at 9:30 a.m. on April 28, 2015, and will take place at Atlantic Reporting, First American Centre, 201 SW Port St. Lucie Blvd., Suite 108, Port St. Lucie, Florida 34984. You are invited to attend and cross-examine.

Date: March 10, 2015 Respectfully submitted,

LATHROP & GAGE LLP

By:

David R. Barnard Amy Brozenic 10851 Mastin Blvd. Building 82, Suite 1000

Overland Park, KS 66210-1669

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abrozenic@lathropgage.com
dbarnard@lathropgage.com

Tel: (913) 451-5100

ATTORNEYS FOR OPPOSER

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a true and accurate copy of Opposer's Notice of Deposition to Applicant was served upon the Applicant's Attorney of Record by electronic mail on March 10, 2015 pursuant to the agreement reached by counsel of record for both parties during the Discovery Conference conducted on February 6, 2015. A courtesy copy of the foregoing was also sent via First Class U.S. Mail to the address of Applicant's Attorney of Record on the same day.

Mark Terry

OFFICE OF MARK TERRY, ESQ.

Email: mark@terryfirm.com 801 Brickell Ave., Ste. 900 Miami, FL 33131-2979

By:

David R. Barnard



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

For the Mark: ROCK SOLID INVESTMENT Filed: February 4, 2014	
Published in the Official Gazette: August 5, 2014	
The Prudential Insurance Company of America))
Opposer,))
v.	Opp. No. 91-219,616)
Daryl Bank)
Applicant.)))

United States Patent and Trademark Office Trademark Trial and Appeal Board P.O. Box 1451 Alexandria, VA 22313-1451

In Re: Application Serial No. 86/184,144

OPPOSER'S INITIAL DISCLOSURES

Opposer The Prudential Insurance Company of America ("*Opposer*"), by and through its counsel of record and pursuant to Trademark Rule 2.120 and Rule 26 of the Federal Rules of Civil Procedure, submits and serves its initial disclosures upon the Applicant Daryl Bank ("*Applicant*").

Opposer's investigation is ongoing and these Initial Disclosures are based upon the information readily available at this time in light of Opposer's initial investigation of the facts. Pursuant to Trademark Rule 2.120(a) and Fed. R. Civ. P. 26(e), Opposer reserves the right to modify or supplement the information provided in these Initial Disclosures based upon its continuing investigation and discovery in these proceedings.

Opposer's Initial Disclosures are made without waiving: (1) the right to object on the grounds of competency, privilege, relevancy, materiality, hearsay, or any other proper ground, to

the use of any such information, for any purpose, in whole or in part, in any subsequent proceeding in this action or any other action; and (2) the right to object on any ground, at any time, to any other discovery request or proceeding involving or relating to the subject matter of these disclosures.

The term "Opposer's ROCK FAMILY OF MARKS" means the marks identified and described in paragraphs 5-23 of the Notice of Opposition and Exhibit 1 attached thereto, namely, the Rock Logo (design only) (Registration Number 792,738 Registered June 13, 1965); OWN A PIECE OF THE ROCK (words and design) (Registration Number 961,764, Registered June 19, 1973); the Second Rock Logo (design only) (Registration Number 961,765, Registered June 19, 1973); the Third Rock Logo (design only) (Registration 1,121,163, Registered June 26, 1979); PIECE OF THE ROCK (Registration Number 1,108,211, Registered December 5, 1978); THE ROCK (Registration Number 1,443,528, Registered June 16, 1987); ROCK SOLID (Registration Number 1,443,527, Registered August 11, 1987); ROCK SOLID. MARKET WISE. (Registration Number 1,452,524, Registered August 11, 1987); the Fourth Rock Logo (design only) (Registration Number 1,616,000, Registered October 2, 1990); The Fifth Rock Logo (design only) (Registration Number 1,576,352, Registered January 9, 1990); ROCK SOLID IN REAL ESTATE (Registration Number 2,497,700, Registered October 16, 2001); ROCK SOLID RETIREMENT (Registration Number 3,428,504, Registered May 13, 2008); ROCK SOLID RELOCATION (Registration Number 3,568,475, Registered January 27, 2009); the Sixth Rock Logo (design only) (Registration Number 3,844,267, Registered September 7, 2010); ROCK-SOLID ECO-SMART (Registration Number 3,904,843, Registered January 11, 2011); PRU ROCK-SOLID ECO-SMART (words and design) (Registration Number 3,908,488, Registered January 18, 2011); GET A PIECE OF THE ROCK (Registration Number 4,392,395, Registered August 27, 2013).

The terms "Applicant's ROCK SOLID INVESTMENT Mark" or "the ROCK SOLID INVESTMENT Mark" mean the ROCK SOLID INVESTMENT mark identified in Trademark Application Serial No. 86/184,144 filed or caused to be filed by Applicant Daryl Bank.

A. Witnesses Opposer May Use To Support Its Claims.

The following individuals and entities are believed to have knowledge of the events underlying this opposition and may be called by Opposer to provide testimony. Opposer expressly reserves the right to identify additional potential witnesses as discovery progresses.

- 1. Colin McConnell has knowledge of, or may testify about, the history, prestige, fame, use, and value of Opposer's ROCK FAMILY OF MARKS; the marketing, advertising, promotional, and sales efforts associated with the financial services, insurance, and business offerings bearing the ROCK FAMILY OF MARKS; the degree of public recognition of the financial services, insurance, and business offerings bearing the ROCK FAMILY OF MARKS; the channels of trade used by Opposer for the financial services, insurance, and business offerings bearing the ROCK FAMILY OF MARKS; and the likelihood of confusion and dilution between Opposer's ROCK FAMILY OF MARKS and Applicant's ROCK SOLID INVESTMENT mark. Mr. McConnell may be contacted through counsel for the Opposer.
- 2. Other representatives of Opposer, its agents, consultants, employees, and former employees, whom may have knowledge of the facts relevant to the claims in the Notice of Opposition and will be specifically identified as discovery progress, if necessary.
 - 3. Expert witnesses designated by Opposer, as necessary or appropriate.
 - 4. Applicant Daryl Bank.
 - 5. Employees and/or corporate representatives of Dominion Investment Group.
- 6. Employees and/or corporate representatives of any other related or affiliated companies owned, operated, or managed by Applicant Daryl Bank.
- 7. All persons or entities identified in the Initial Disclosures of Applicant, disclosed through discovery, or discovered during Opposer's continuing investigation of the relevant facts, evidence, and witnesses.
 - 8. Rebuttal witnesses identified during the course of discovery in this action.

B. Documents, Electronically Stored Information, and Tangible Things Opposer May Use To Support Its Claims.

Opposer identifies the following documents, electronically stored information, and tangibles things that it may use to support its claims in this action as required by Trademark Rule 2.120(a) and Fed. R. Civ. P. 26(a).

- Documents, electronically stored information, and/or tangible things demonstrating the history, prestige, fame, use, and value of Opposer's ROCK FAMILY OF MARKS.
- 2. Documents, electronically stored information, and/or tangible things demonstrating the nature of the financial, insurance, and business services offered by Opposer in general and under the ROCK FAMILY OF MARKS.
- 3. Documents, electronically stored information, and/or tangible things demonstrating the channels of trade used by Opposer when selling or offering to sell the financial, insurance, and business services under the ROCK FAMILY OF MARKS.
- 4. Documents, electronically stored information, and/or tangible things demonstrating the nature of the consumers or purchasers of Opposer's financial, insurance, and business services.
- 5. The file history of the application to register Applicant's ROCK SOLID INVESTMENT mark.
- 6. The file histories of registrations covering Opposer's ROCK FAMILY OF MARKS, including those registrations cited in the Notice of Opposition.
- 7. Documents, electronically stored information, and/or tangible things demonstrating the likelihood of confusion and dilution between Opposer's ROCK FAMILY OF MARKS and Applicant's ROCK SOLID INVESTMENT mark and the irreparable harm and damages Opposer would suffer therefrom.
- 8. Any documents, electronically stored information, and/or tangible things identified through Opposer's continuing investigation of relevant facts, evidence, and witnesses.

9. Documents produced or identified by Applicant.

10. Rebuttal documents, electronically stored information, and/or tangible things.

The above identified documents, electronically stored information, and/or tangible things, to the extent they exist and can be presently identified, are in Opposer's possession, custody, and control at the following address: 213 Washington Street—Mezzanine, Newark, New Jersey 07102. Other records are in the possession of the United States Patent and Trademark Office and/or the Applicant. Opposer reserves the right to add additional documents, electronically stored information, and/or tangible things as they are identified during discovery. Opposer further reserves the right to add additional documents as they are identified in Opposer's testimony period and in its Notice of Reliance.

C. Computation of Damages.

Opposer is not currently seeking any damages as part of this proceeding.

D. Insurance.

Opposer is not aware of any insurance agreement owned by it that would be relevant to any aspect of this proceeding.

Date: March 13, 2015 Respectfully submitted,

LATHROP & GAGE LLP

Amy Brozenic

David R. Barnard 10851 Mastin Blvd.

Building 82, Suite 1000

Overland Park, KS 66210-1669

Email: <u>ipdocketing@lathropgage.com</u> abrozenic@lathropgage.com

dbarnard@lathropgage.com

Tel: (913) 451-5100

ATTORNEYS FOR OPPOSER

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a true and accurate copy of Opposer's Initial

Disclosures to Applicant was served upon the Applicant's Attorney of Record by electronic mail

on March 13, 2015 pursuant to the agreement reached by counsel of record for both parties

during the Discovery Conference conducted on February 6, 2015, and a courtesy copy of the

foregoing was also sent via First Class U.S. Mail to the address of Applicant's Attorney of

Record on the same day.

Mark Terry

OFFICE OF MARK TERRY, ESQ.

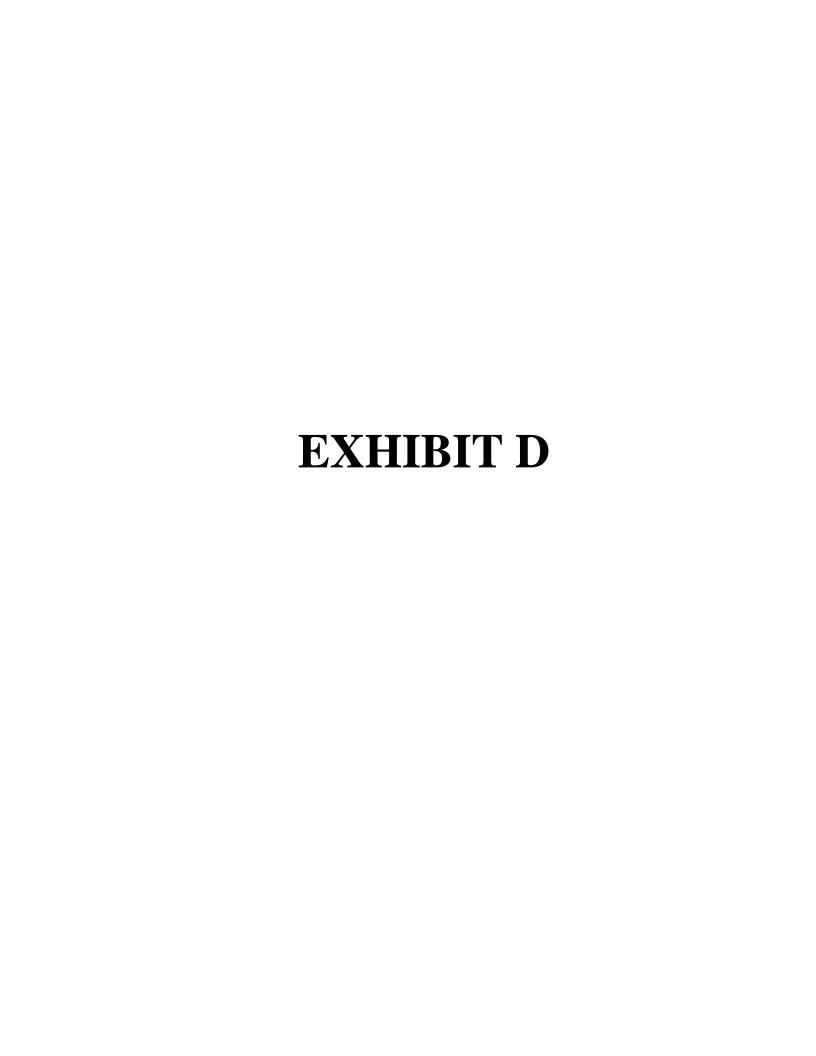
Email: mark@terryfirm.com 801 Brickell Ave., Ste. 900 Miami, FL 33131-2979

By:

David R. Barnard

DavidBonnel

6



Mueller, Terry L.

From: Meriwether, Luke M.

Sent: Wednesday, March 18, 2015 1:43 PM

To: mark@terryfirm.com

Cc: Barnard, David; Mueller, Terry L.

Subject: RE: Prudential/Bank - Prudential's Rule 26 disclosures

Mark -

Just wanted to follow up on this. When do you anticipate serving Mr. Bank's Rule 26 disclosures? Per the TTAB's Scheduling Order, they were due on March 13th.

Please let us know as we would like to plan our discovery efforts accordingly. Thanks

LUKE M. MERIWETHER

LATHROP & GAGE LLP | 2345 GRAND BLVD, SUITE 2200 | KANSAS CITY, MO 64108

TEL: 816.460.5312 | FAX: 816.292.2001

LMERIWETHER@LATHROPGAGE.COM

LATHROP & GAGELLP

California · Colorado · Illinois · Kansas · Massachusetts · Missouri · New York

From: Meriwether, Luke M.

Sent: Friday, March 13, 2015 3:33 PM

To: mark@terryfirm.com

Cc: Barnard, David; Mueller, Terry L.

Subject: Prudential/Bank - Prudential's Rule 26 disclosures

Mark -

Attached are Prudential's Initial Rule 26 disclosures. Please let us know when we can expect the same from Mr.

Bank. Thanks

LUKE M. MERIWETHER

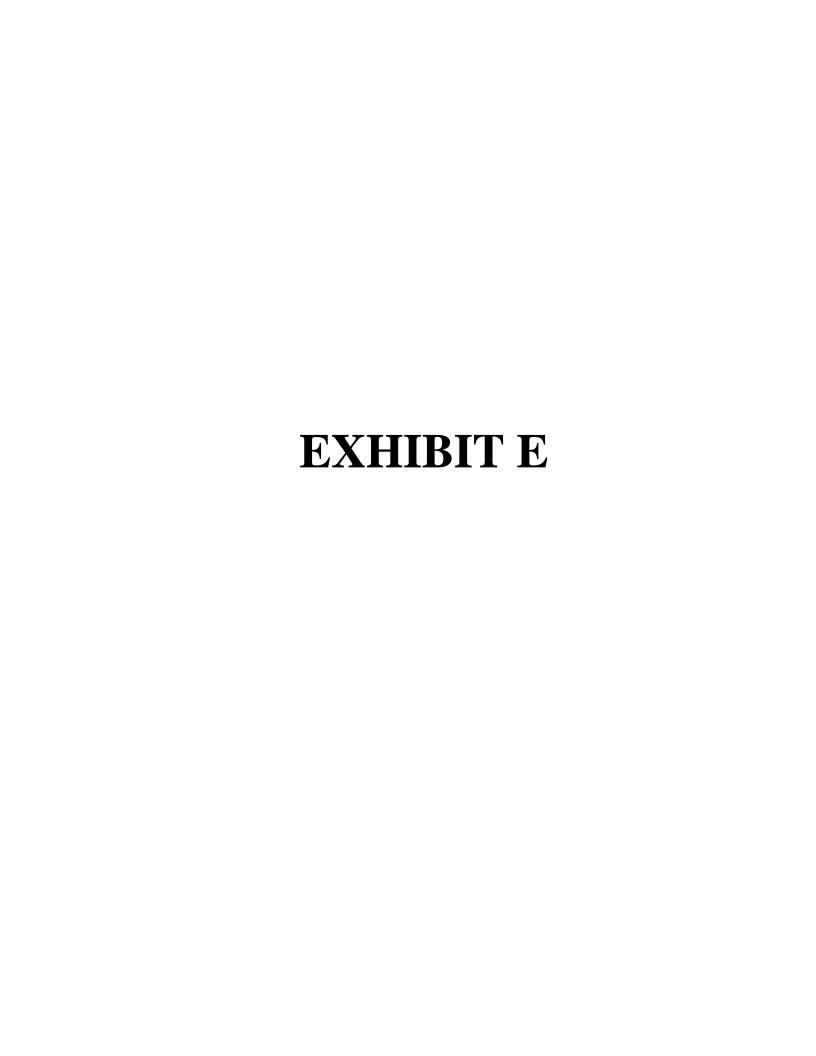
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LMERIWETHER@LATHROPGAGE.COM

LATHROP & GAGELLP

California · Colorado · Illinois · Kansas · Massachusetts · Missouri · New York



Mueller, Terry L.

From: Meriwether, Luke M.

Sent: Tuesday, March 24, 2015 5:40 PM

To: mark@terryfirm.com

Cc: Barnard, David; Mueller, Terry L.

Subject: Prudential/Bank - Rule 26 Disclosures and Discovery responses

Mark -

I am writing to inquire about your client's Rule 26 disclosures (for the 3rd time) and responses to Prudential's First Request for the Production of Documents and Interrogatories that were served on February 19, 2015. As you know, your Rule 26 disclosures were due March 13th and are now eleven days late. Further, written responses to Prudential's discovery requests, as well as production of relevant documentation from your client, were due yesterday, March 23rd.

To date, we have not received anything you, nor been given any explanation for the delays. Please let us know when you intend to serve your Rule 26 disclosures, respond to the outstanding Requests for Production and Interrogatories, and produce the requested documentation.

Prudential reserves its right to pursue any and all relief available for your continued failure to abide by your discovery obligations and the Board's Scheduling Order.

LUKE M. MERIWETHER

LATHROP & GAGE LLP | 2345 GRAND BLVD, SUITE 2200 | KANSAS CITY, MO 64108

TEL: 816.460.5312 | FAX: 816.292.2001

LMERIWETHER@LATHROPGAGE.COM

LATHROP & GAGELLP

California · Colorado · Illinois · Kansas · Massachusetts · Missouri · New York



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Mark: ROCK SOLID INVESTMENT Filed: Feb. 4, 2014		
The Prudential Insurance Company of America)	
)	
Opposer,)	Opposition No. 91-219,616
)	Application Serial No. 86/184,144
)	
v.)	
D 1D 1)	
Daryl Bank)	
Applicant)	
Applicant.)	

In re: App. Ser. No. 86184144

APPLICANT'S FIRST RESPONSE TO OPPOSER'S REQUESTS TO PRODUCE DOCUMENTS AND INTERROGATORIES

Applicant by and through its undersigned counsel, hereby summits its objections and responses to Opposer's First Set of Requests For Production and First Interrogatories. I hereby certify that on March 24, 2015, I served these objections on all counsel of record via email and via regular mail.

/s/ Mark Terry/
Mark Terry, B.C.S., FBN 506151
Office of Mark Terry, Esq.
801 Brickell Ave., Suite #900
Miami, FL 33131
786-443-7720 voice
786-513-0381 fax
mark@terryfirm.com

RESPONSES TO REQUESTS FOR DOCUMENTS

All documents relating to each person who has, or who has claimed to have, an
interest in the application to register Applicant's ROCK SOLID INVESTMENT Mark.

RESPONSE TO REQUEST NO. 1: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Without waiving said objections, in a good faith effort to respond to Opposer's discovery, Applicant directs the Opposer to the prosecution history of Application Serial No. 86/184,144, which defines the current Applicant of said application, and which documents are freely available to the public via the web site of the U.S. Patent Office. Applicant also directs the Opposer to the incorporation documents for Dominion Diamonds, LLC, which documents are freely available to the public via the web site of the Florida Dept. of State.

2. With respect to each person claiming an interest in the application to register Applicant's ROCK SOLID INVESTMENT Mark named in the answer to Request No. 1, all documents referring to the interest claimed by each person, including all documents relating to the relationship between or among them.

RESPONSE TO REQUEST NO. 2: Applicant directs the Opposer to the prosecution history of Application Serial No. 86/184,144, which defines the current Applicant of said application, and which documents are freely available to the public via the web site of the U.S. Patent Office. Applicant also directs the Opposer to the incorporation documents for Dominion Diamonds, LLC, which documents are freely available to the public via the web site of the Florida Dept. of State.

 A chart or other document identifying Applicant's affiliated entities and their connection to Applicant, including documents sufficient to show Applicant's position or relationship within each entity.

RESPONSE TO REQUEST NO. 3: Applicant directs the Opposer to the incorporation documents for Dominion Diamonds, LLC, which documents are freely available to the public via the web site of the

Florida Dept. of State.

4. All documents referring to Applicant's selection and adoption of the ROCK SOLID INVESTMENT Mark, including, without limitation, any documentation of meetings or discussions held concerning the adoption of the ROCK SOLID INVESTMENT Mark, any documentation relating to the reasons for selecting the ROCK SOLID INVESTMENT Mark, and any documentation relating to the consideration of other marks not selected or filed.

RESPONSE TO REQUEST NO. 4: No responsive documents.

5. All documents relating to any opinion letters, searches, investigations, or other analysis regarding the availability to Applicant or by Applicant of the ROCK SOLID INVESTMENT Mark, including all documents concerning who requested the opinion or search, when the opinion or search was requested, who prepared the opinion, and the substance thereof.

RESPONSE TO REQUEST NO. 5: Object to the extent the request seeks information that is protected under attorney client privilege and/or attorney work product. Privilege log: attorney file.

 All documents referring to Applicant's ROCK SOLID INVESTMENT Mark, including without limitation, all notes, correspondence, internal memoranda, searches, surveys, email, or any other electronically or digitally stored documents.

RESPONSE TO REQUEST NO. 6: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks information that is protected under attorney client privilege and/or attorney work product. Privilege log: attorney file. Without waiving said objections, in a good faith effort to respond to Opposer's discovery, Applicant directs the Opposer to the prosecution history of Application Serial No. 86/184,144, which documents are freely available to the public via the web site of the U.S. Patent Office.

 All documents referring to any acquired knowledge of the Applicant or any research performed by, or on behalf of, the Applicant on Opposer's ROCK FAMILY OF MARKS and all documents surrounding the acquisition of such knowledge.

RESPONSE TO REQUEST NO. 7: Object to the extent the request seeks information that is protected under attorney client privilege and/or attorney work product. Privilege log: attorney file.

8. All documents relating to the application to register Applicant's ROCK SOLID INVESTMENT Mark, Serial No. 86/184,144, including documents relating to the preparation and prosecution of such application, all filings in connection with the application, and all communications between Applicant and any other person referring or relating to said application.

RESPONSE TO REQUEST NO. 8: Object to the extent the request seeks information that is protected under attorney client privilege and/or attorney work product. Privilege log: attorney file.

Without waiving said objections, in a good faith effort to respond to Opposer's discovery, Applicant directs the Opposer to the prosecution history of Application Serial No. 86/184,144, which documents are freely available to the public via the web site of the U.S. Patent Office.

9. Representative examples of any promotional materials showing the nature and content of Applicant's promotion of each of the services stated in the services description of the application for the ROCK SOLID INVESTMENT Mark and all documents identifying the locations at which Applicant or any of its affiliates promote or provide such services.

RESPONSE TO REQUEST NO. 9: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information. Without waiving said objections, in a good faith effort to respond to Opposer's discovery, Applicant provides Exhibit A, which includes samples of use of the ROCK SOLID INVESTMENT mark.

10. All documents relating to or disclosing the manner in which Applicant distributes promotional materials that advertise or promote the services stated in the services description of the application for the ROCK SOLID INVESTMENT Mark.

RESPONSE TO REQUEST NO. 10: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information.

11. Reports of persons or entities conducting surveys, focus groups, or studies that investigated or determined whether any marks containing the terms ROCK, SOLID, and INVESTMENT created a likelihood of confusion with Opposer's ROCK FAMILY OF MARKS.

RESPONSE TO REQUEST NO. 11: Object to the extent the request seeks information that is

protected under attorney client privilege and/or attorney work product. Privilege log: attorney file.

 Reports of persons or entities conducting surveys, focus groups, or studies relating to the degree of public recognition of Opposer or Opposer's ROCK FAMILY OF MARKS.

RESPONSE TO REQUEST NO. 12: No responsive documents.

13. All documents disclosing instances in which any person has confused or associated the services offered in connection with the Applicant's ROCK SOLID INVESTMENT Mark with the services offered by Opposer.

RESPONSE TO REQUEST NO. 13: No responsive documents.

14. All documents and records relating to, referring to, or documenting: (a) the date of adoption and first use of Applicant's ROCK SOLID INVESTMENT Mark; (b) the geographic areas in which Applicant's services have been offered; (c) the individuals, retail stores, or other purchasers to whom Applicant's services have been or are offered; and (d) the last date upon which Applicant's services were marketed or offered.

RESPONSE TO REQUEST NO. 14: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information.

15. All documents and records relating to, referring to, or documenting Applicant's anticipated first use of Applicant's ROCK SOLID INVESTMENT Mark in commerce, if Applicant has not yet used the ROCK SOLID INVESTMENT Mark in commerce in the United States.

RESPONSE TO REQUEST NO. 15: No responsive documents.

16. All documents referring to, relating to, or documenting Applicant's development of any logos or packaging bearing the ROCK SOLID INVESTMENT Mark.

RESPONSE TO REQUEST NO. 16: No responsive documents. Applicant will supplement this response as additional data becomes available.

 All documents and records referring to, relating to, or documenting the activities undertaken by Applicant in preparation for use of the ROCK SOLID INVESTMENT Mark.

RESPONSE TO REQUEST NO. 17: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and

proprietary information.

- All documents concerning any and all variations of Applicant's ROCK SOLID
 INVESTMENT Mark that Applicant is using or intends to use in the future.
- **RESPONSE TO REQUEST NO. 18:** Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Without waiving said objections, in a good faith effort to respond to Opposer's discovery, Applicant provides Exhibit A, which includes samples of use of the ROCK SOLID INVESTMENT mark.
 - 19. All documents referring to, relating to, or documenting the amount (in U.S. dollars) that Applicant has spent developing, promoting, marketing, or advertising the goods and services bearing or intended to bear Applicant's ROCK SOLID INVESTMENT Mark.
- **RESPONSE TO REQUEST NO. 19:** Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information.
 - 20. All documents disclosing the amount (in U.S. dollars) that Applicant has received as a result of offering services under Applicant's ROCK SOLID INVESTMENT Mark from the date of first use of the ROCK SOLID INVESTMENT Mark to the present time, if any.
- **RESPONSE TO REQUEST NO. 20:** Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information.
 - 21. All documents concerning or identifying the customers or potential customers to whom Applicant's services bearing the ROCK SOLID INVESTMENT Mark are promoted, or to whom Applicant intends to promote such services in the future.
- **RESPONSE TO REQUEST NO. 21:** Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and

proprietary information.

22. All documents and records relating to, referring to, or documenting any communication or contact, either orally or in writing, that Applicant has had with an examining attorney or other representative from the United States Patent and Trademark Office ("USPTO") who reviewed/examined U.S. Application Serial No. 86/184,144, including, but not limited to: (1) the date of the communication(s) or contact(s); (2) whether the communication(s) or contact(s) were oral or in writing; (3) the reason for the contact(s); and (4) the subject matter of the communication(s) or contact(s).

RESPONSE TO REQUEST NO. 22: Applicant directs the Opposer to the prosecution history of Application Serial No. 86/184,144, which documents are freely available to the public via the web site of the U.S. Patent Office.

 All documents and records relating to, referring to, or documenting the policing and enforcement of Applicant's ROCK SOLID INVESTMENT Mark.

RESPONSE TO REQUEST NO. 23: No responsive documents.

24. All documents concerning or embodying any license, agreement, grant of permission, or assignment that involves or relates to Applicant's ROCK SOLID INVESTMENT Mark.

RESPONSE TO REQUEST NO. 24: No responsive documents.

 Documents disclosing the principal media by or in which Applicant promotes, or intends to promote, the services described in the application for the ROCK SOLID INVESTMENT Mark.

RESPONSE TO REQUEST NO. 25: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information.

26. All documents and things which may in any way relate to or evidence that the "Notice of Opposition fails to state a claim upon which relief can be granted," as asserted by Applicant in Affirmative Defense No. 1 to the Answer.

RESPONSE TO REQUEST NO. 26: No responsive documents. Applicant will supplement this

response as additional data becomes available.

27. All documents and things which may in any way relate to or evidence that there is "no likelihood of confusion" between Applicant's ROCK SOLID INVESTMENT Mark and Opposer's ROCK FAMILY OF MARKS because they are "not similar in appearance," "not similar in sound," or "create distinctively different commercial impressions," as asserted by Applicant in Affirmative Defenses No. 2-4 to the Answer.

RESPONSE TO REQUEST NO. 27: No responsive documents. Applicant will supplement this response as additional data becomes available.

28. All documents and things which may in any way relate to or evidence that there is "no likelihood of confusion" between the goods and services offered in connection with Applicant's ROCK SOLID INVESTMENT Mark and Opposer's ROCK FAMILY OF MARKS because those goods/services are "dissimilar," "travel through different channels of trade," and "are targeted to different consumers," as asserted by Applicant in Affirmative Defenses No. 5-7 to the Answer.

RESPONSE TO REQUEST NO. 28: No responsive documents. Applicant will supplement this response as additional data becomes available.

29. All documents and things which may in any way relate to or evidence that there is "no likelihood of confusion" because current and prospective customers of the goods and services offered in connection with Applicant's ROCK SOLID INVESTMENT Mark and Opposer's ROCK FAMILY OF MARKS "are sophisticated and make careful purchasing decisions," as asserted by Applicant in Affirmative Defense No. 8 to the Answer.

RESPONSE TO REQUEST NO. 29: No responsive documents. Applicant will supplement this response as additional data becomes available.

30. All documents and things which may in any way relate to or evidence that "Opposer's Marks are entitled to a narrow scope of protection," as asserted by Applicant in Affirmative Defense No. 9 to the Answer.

RESPONSE TO REQUEST NO. 30: No responsive documents. Applicant will supplement this

response as additional data becomes available.

31. All documents and things which may in any way relate to or evidence that Applicant's ROCK SOLID INVESTMENT Mark is "not likely to cause dilution by blurring" or "not likely to cause dilution by tarnishment" to Opposer's ROCK FAMILY OF MARKS, as asserted by Applicant in Affirmative Defenses No. 10-11 to the Answer

RESPONSE TO REQUEST NO. 31: No responsive documents. Applicant will supplement this response as additional data becomes available.

32. All documents and records relating to, referring to, or documenting Applicant's prior use, current use, or intent to use the ROCK SOLID INVESTMENT Mark with financial and investment services.

RESPONSE TO REQUEST NO. 32: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information. Without waiving said objections, in a good faith effort to respond to Opposer's discovery, Applicant provides Exhibit A, which includes samples of use of the ROCK SOLID INVESTMENT mark.

33. Produce specimens of all labels, tags, decals, stickers, packaging, containers, ad slicks, price lists, displays, and/or point-of-purchase promotional materials which are, have ever been used, or will be used in the future in connection with the offering for sale or sale of products or services by Applicant bearing the ROCK SOLID INVESTMENT Mark.

RESPONSE TO REQUEST NO. 33: No responsive documents.

34. All documents concerning or identifying the trade channels through which Applicant has sold, is currently selling, or intends to sell Applicant's Services under the ROCK SOLID INVESTMENT Mark or any variation thereof.

RESPONSE TO REQUEST NO. 34: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information.

35. All documents referring to, relating to, or documenting any studies, surveys, or other research conducted by or on behalf of Applicant regarding the current or potential consumers of products or services that are sold or will be sold under the ROCK SOLID INVESTMENT Mark.

RESPONSE TO REQUEST NO. 35: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and

proprietary information.

36. All documents concerning any claim, complaint, objection, opposition, cancellation, administrative proceeding, legal opinion, or civil action involving Applicant's ROCK SOLID INVESTMENT Mark, including without limitation all pleadings, motions, investigative reports, responses, deposition transcripts, decisions, opinions, judgments on consent, orders, correspondence or communications, demand letters, replies, documentation regarding settlement proposals, settlement agreements and settlement letters.

RESPONSE TO REQUEST NO. 36: Object to the extent the request seeks information that is protected under attorney client privilege and/or attorney work product. Privilege log: attorney file. Without waiving said objections, in a good faith effort to respond to Opposer's discovery, Applicant directs the Opposer to the prosecution history of Application Serial No. 86/184,144, and the online docket for this opposition, which documents are freely available to the public via the web site of the U.S. Patent Office.

 Produce each and every document relied upon, referred to, or consulted in responding to Opposer's First Set of Interrogatories.

RESPONSE TO REQUEST NO. 37: See objections and responsive documents provided above.

RESPONSES TO INTERROGATORIES

Identify each person who has, or who has claimed to have, an interest in the title
of Applicant's ROCK SOLID INVESTMENT Mark, describe the circumstances related to each
person's interest or claimed interest in the title of the ROCK SOLID INVESTMENT Mark, and
describe the relationship between or among such persons.

RESPONSE TO INTERROGATORY NO. 1: Daryl Bank and Dominion Diamonds, LLC, a Florida LLC.

 Identify any entities with which the Applicant is affiliated, partnered with, or possess an ownership interest in. For each entity identified, state the Applicant's position and provide a description of Applicant's duties.

RESPONSE TO INTERROGATORY NO. 2: Dominion Diamonds, LLC, a Florida LLC. Daryl Bank is a managing member of said LLC. Mr. Bank's duties including managing most aspects of said LLC's business.

 Identify each location in the United States in which Applicant and the entities or individuals identified in the previous Interrogatories operate an office or conduct business.

RESPONSE TO INTERROGATORY NO. 3: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information. Without waiving said objections, in a good faith effort to respond to Opposer's discovery, Applicant provides the following response: Daryl Bank and Dominion Diamonds, LLC operate or conduct business in over 40 states in the U.S.

4. State whether Applicant conducted or caused to be conducted a search or any other investigation to determine whether Applicant's ROCK SOLID INVESTMENT Mark was available for adoption and use in the United States. If yes, identify (a) the date(s) when each search or investigation was conducted; and (b) identify the person or persons participating in each search and/or investigation.

RESPONSE TO INTERROGATORY NO. 4: No.

 Describe the circumstances related to the selection and decision to adopt Applicant's ROCK SOLID INVESTMENT Mark and identify all participants to that selection and adoption process.

RESPONSE TO INTERROGATORY NO. 5: Daryl Bank conceived of the mark because it is a play on words between the product his company offers (i.e., diamonds) and the nature of the investment

in said diamonds.

 State when Applicant first acquired knowledge of any of Opposer's ROCK FAMILY OF MARKS, and identify and describe the circumstances surrounding the acquisition of such knowledge.

RESPONSE TO INTERROGATORY NO. 6: Daryl Bank has vague familiarity with the ROCK family of marks but has no specific knowledge of when or how he learned of them.

Identify each and every service provided in connection with Applicant's ROCK.
 SOLID INVESTMENT Mark that is either in use currently or that is intended to be used in the future in the United States.

RESPONSE TO INTERROGATORY NO. 7: Diamonds; Cut diamonds; Operating on-line marketplaces featuring precious stones; Compilation, analysis and provision of information relating to the trading of precious stones; Commercial and industrial management assistance, in particular by means of multimedia platforms in the field of online trading; Providing business administration assistance for others in the field trading in precious stones; Dissemination of business and commercial information in the field trading of precious stones via Internet and online forum facilities; providing an electronic marketplace for the trading of precious stones; Providing on line electronic computer databases which provide subscribers with trade information in the field of precious stones; Commodities exchange services; Financial asset management and investment services, namely trading, hedging, providing valuation, and financial research and consulting services in the field of precious stones; financial services, namely, commodity trading; financial asset management and brokerage services all relating to commodities; financial information services provided online from a computer database or a global computer network, namely, providing information on trading in the field of precious stones; Commodity trading; providing information and data in the field of financial risk management and trading; commodity trading for others, namely, trading in precious stones; Providing financial administration in the field trading in precious stones; financial services, namely, on-line real time trading of precious stones; financial analysis and research services; Industrial research and analysis in the field of trading of precious stones; providing information about computer software for use in the field of precious stones exchange trading; electronic storage and retrieval of information relating to the trading of precious stones; authentication in the field of precious stones traded via commodities exchanges

8. For each and every service identified in the answer to the previous Interrogatory, state: (a) the date of adoption of first use of Applicant's ROCK SOLID INVESTMENT Mark and whether such use continues today; (b) the geographical areas in which the identified service has been marketed or distributed; (c) the individuals, or other purchasers to whom the service was sold; and (d) the last date upon which said service was marketed or sold.

RESPONSE TO INTERROGATORY NO. 8: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information. Without waiving said objections, in a good faith effort to respond to Opposer's discovery, Applicant provides the following response: first use of services in classes 14, 35, 36 and 42 first occurred in February of 2014 and, Daryl Bank and Dominion Diamonds, LLC operate or conduct

business in over 40 states in the U.S.

 Identify the persons with knowledge of any and all current uses or planned uses of Applicant's ROCK SOLID INVESTMENT Mark.

RESPONSE TO INTERROGATORY NO. 9: Daryl Bank

10. Indicate every instance in which Applicant is aware that a person has confused or associated goods or services offered in connection with Applicant's ROCK SOLID INVESTMENT mark with the goods or services offered by Opposer, or any communications which may tend to show the possibility of such confusion or association between Applicant and Opposer. For each instance, describe the nature of each in detail and identify the time and place of the instance, the persons involved, and the persons most knowledgeable regarding each instance.

RESPONSE TO INTERROGATORY NO. 10: None

11. If Applicant has not yet used Applicant's ROCK SOLID INVESTMENT Mark in commerce in the United States, state the date upon which Applicant anticipates or intends for such use in commerce to begin.

RESPONSE TO INTERROGATORY NO. 11: No response required

Describe the circumstances related to Applicant's plans or actions to use
 Applicant's ROCK SOLID INVESTMENT Mark in the United States currently or in the future.

RESPONSE TO INTERROGATORY NO. 12: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Without waiving said objections, in a good faith effort to respond to Opposer's discovery, Applicant provides the following response: Applicant currently uses its mark in association with services in classes 14, 35, 36 and 42.

13. State whether Applicant has developed or adopted any logos intended to be used in conjunction with Applicant's ROCK SOLID INVESTMENT Mark, and if so, identify and describe the logos.

RESPONSE TO INTERROGATORY NO. 13: No.

14. Identify the trade channels through which Applicant has sold, is currently selling, or intends to sell the services under Applicant's ROCK SOLID INVESTMENT Mark or any variation thereof.

RESPONSE TO INTERROGATORY NO. 14: Direct sales

 Describe any activities undertaken by Applicant in preparation for use of Applicant's ROCK SOLID INVESTMENT Mark in commerce.

RESPONSE TO INTERROGATORY NO. 15: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information.

List and describe all variations of Applicant's ROCK SOLID INVESTMENT
 Mark that Applicant is using or intends to use in the future.

RESPONSE TO INTERROGATORY NO. 16: The phrase "A Rock Solid Investment" in upper and lower case characters, in parentheses and in common black font and the phrase ROCK SOLID INVESTMENT in upper case letters, in common grey font.

 State the amount of money (in U.S. Dollars) Applicant has spent developing, promoting, or advertising Applicant's services bearing or intended to bear the ROCK SOLID INVESTMENT Mark.

RESPONSE TO INTERROGATORY NO. 17: Object to the extent the request is overbroad, unduly burdensome and seeking irrelevant information. Object to the extent the request seeks confidential and proprietary information.

18. State whether Applicant had any communication or contact, either orally or in writing, with an examining attorney or other representative from the United States Patent and Trademark Office ("USPTO") who reviewed/examined U.S. Application Serial No. 86/184,144. If so, identify the date of the communication(s) or contact(s), the nature of the communication(s) or contact(s), the subject matter of the communication(s) or contact(s), whether the Applicant and the examining attorney came to an agreement regarding the subject matter of the communication(s) or contact(s), and, if so, state the agreement between the examining attorney and the Applicant.

RESPONSE TO INTERROGATORY NO. 18: On May 9, 2014, the trademark examining attorney and attorney Mark Terry discussed amendments to the identification of goods and/or services as well as the addition of a disclaimer. Applicant directs the Opposer to the prosecution history of

Application Serial No. 86/184,144, and the online docket for this opposition, which documents are freely available to the public via the web site of the U.S. Patent Office.

19. State whether Applicant has ever granted or discussed possibly granting to any person or entity authorization or license to use Applicant's ROCK SOLID INVESTMENT Mark or any variation thereof. If so, identity to whom the authorization or license was made, the date it was granted, and the circumstances surrounding such authorization or license, including duration of permitted use, and the business, goods, or services for which authorization or license was granted.

RESPONSE TO INTERROGATORY NO. 19: No.

 Describe Applicant's principal, target customers for each of the services described in the application for Applicant's ROCK SOLID INVESTMENT Mark.

RESPONSE TO INTERROGATORY NO. 20: Investors.

 List the principal media by or in which Applicant promotes, or intends to promote, the services described in the application for Applicant's ROCK SOLID INVESTMENT Mark.

RESPONSE TO INTERROGATORY NO. 21: Direct sales and via the Web.

Describe the methods by which Applicant distributes its promotions, promotional
materials, and advertising materials for the services described in the application for Applicant's
ROCK SOLID INVESTMENT Mark.

RESPONSE TO INTERROGATORY NO. 22: Direct sales meetings, via the Web and email.

23. State whether any third party, excluding Opposer, has ever objected to Applicant's use or registration of Applicant's ROCK SOLID INVESTMENT Mark, and if so, identify the third party, its mark(s), any related proceeding, and the outcome or resolution

RESPONSE TO INTERROGATORY NO. 23: No

24. Identify any documents or any studies, surveys, or other research conducted by or on behalf of Applicant regarding Applicant's affirmative defenses as listed in Applicant's Answer to Notice of Opposition dated January 12, 2015.

RESPONSE TO INTERROGATORY NO. 24: Object to the extent the request seeks information that is protected under attorney client privilege and/or attorney work product. Privilege log: attorney file.

25. Identify each person who participated in the preparation of Applicant's responses to the foregoing Interrogatories or furnished any information in response thereto. For each, specify the Interrogatory response for which each such person provided information.

RESPONSE TO INTERROGATORY NO. 25: Daryl Bank on all Interrogatories with the assistance of counsel.

26. Identify all documents relating to the subject matter of the foregoing Interrogatories or any documents or information that was used or referred to in the preparation of Applicant's responses thereto.

RESPONSE TO INTERROGATORY NO. 26: See objections above, as well as document produced as per the above.

Mark MPT Terry

From: Daryl Bank <dbank@dominv.com>
Sent: Tuesday, March 17, 2015 11:19 AM

To: Mark MPT Terry Subject: EXAMPLE

Catrina Davis Bank

Managing Partner Dominion Diamonds, LLC

855-351-8910

"A Rock Solid Investment"

DOMINION INVESTMENT GRADE DIAMONDS



A ROCK SOLID INVESTMENT iamonds have shown steady consistent growth throughout history. Symbolizing wealth, quality, and love for centuries, diamonds are becoming widely viewed as an excellent source of investment diversification.

There is a very simple economic justification for considering diamonds as part of your investment portfolio - demand continues to expand while supplies remain limited.

As purchasing power grows in the burgeoning economies of China and India, their citizens have gained a healthy appetite for diamond jewelry — resulting in steady upward pressure on diamond values. The economic outlook is for this global demand to continue its positive trajectory well into the future.

On the flip side of the equation, mining companies are depleting global diamond reserves and have not made sufficient discoveries to stay apace of potential demand. We believe this only further enhances the potential for long-term future appreciation of diamonds.

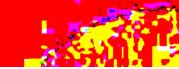
Dominion Investment Grade Diamonds can help you build a very high quality diamond portfolio through our patented process as described within this kit. Once you've taken time to read through the information kit, call our toll free number to start a conversation with one of our diamond consultants.

"Thanks to an escalating taste for diamonds among the middle class in China and India, diamond prices soared in 2011, increasing by 49% in the first half of the year before ending 19% up overall by the year's end."

Deborah L. Jacobs, Forbes, February 2012

"A balanced market over the next four years, with a growing gap between supply and demand longer-term. The rough-diamond market is expected to remain balanced from 2013 through 2017. From 2018 onward, as existing mines get depleted and no major new deposits come online, supply is expected to decline, falling behind expected demand growth that will be driven by China, India and the US. Over the next 10-year period, supply and demand are expected to grow at a compound annual rate of 2.0% and 5.1%, respectively."

Yury Spektorov, Olya Linde, Bart Cornelissen and Rostislav Khomenko
The Global Diamond Report 2013: Journey through the Value Chain – Bain Capital,
August 27, 2013



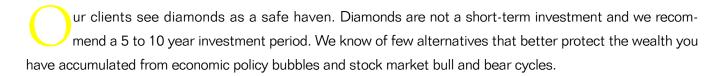
ominion *Investment Grade Diamonds*™ was formed to provide our clients with tangible and portable hard asset protection for their investment portfolios. Diamond investing is not just for high net worth clients, in fact many of our clients are hard-working, everyday people, who want to protect their paper investments with tangible assets. Now Dominion offers them a viable solution.

Trust is essential to this process. We intend to earn your trust by becoming your advocate and assisting you in learning everything you need to know about wisely investing in diamonds. We live, breathe and love this process and we think you will get great satisfaction from it as well.

In an article titled "Diamonds Quietly Outperform," *Diamond Investing News* stated "diamond demand is outpacing supply, prices are on the rise again after the recession, and though a commodity, diamonds remain a wise hedge against inflation."

Fox Business News reports "Negligible yield on fixed-income investments and volatility in the equity markets are driving the search for a relatively stable investment that can pack some punch in returns. The wealthy have been turning to hard assets they can enjoy... investing in diamonds is a natural alternative. With increasing global appetite for diamonds and a limited number of mining operations, supply and demand are working in the investor's favor and driving up prices."





Diversification

It's no secret that having a diversified portfolio makes a lot of sense. Having a wide array of assets may help mitigate your risk. Put simply, it's not prudent to have all your eggs in one basket. And that's why adding assets such as diamonds to your portfolio is a common sense diversification strategy.

Inflation Hedge

Many people choose to own diamonds because they view it as a hedge against the weakening buying power of the dollar. In the 1920's, \$20 — either in the form of a diamond or a printed bill — bought a fine men's suit. Since then, trillions of paper dollars have been printed by the U.S. Treasury, but they can't print diamonds. That same diamond, purchased so many decades ago, held its value and will still afford you a fine men's suit today. That same \$20 bill may afford you a mediocre set of ear buds for your cell phone.

Tangible and Portable

Unlike paper investments, stocks, bonds and currency, diamonds are a physical, tangible asset. They have a recognized intrinsic value. You can admire its value, you know its exact specifications and they don't change, and you can hold a great deal of wealth right in your hand. Many investors enjoy this aspect of owning diamonds.

Steady Growth, More Stable Than Precious Metals

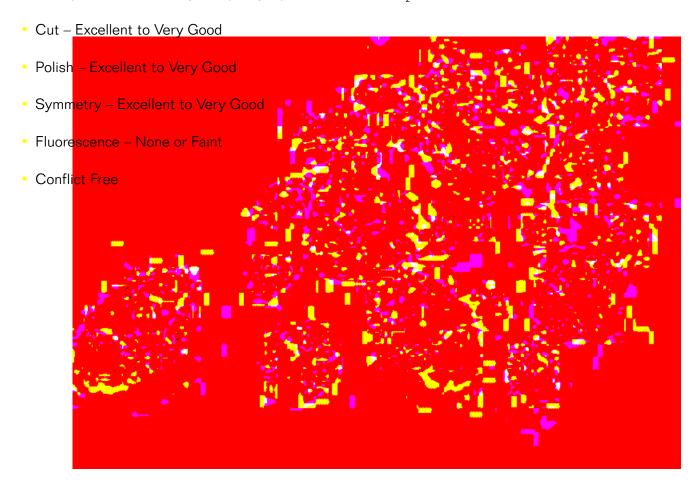
Over the past decade, diamond prices are up over 300%. While past performance cannot guarantee future results, there are some financial experts who believe diamond prices may reach new record highs. Many precious gem analysts believe that today's uncertain economic climate could contribute to a further rise in diamond prices. Demand for these assets has always existed, and unlike a publicly traded stock, a diamond's value has never dropped to zero. We also appreciate the stability of diamonds. While most tangible asset investors understand the long-term nature of their investments, many investors speculate in gold and silver, which leads to boom and bust swings. Investing in diamonds requires a bit more sophistication and homework than investing in gold, but we think that is exactly what lends to a more stable market structure. Read on to learn how our process is designed to give you the greatest opportunity for a sound long-term investment.



t Dominion, we have literally trademarked the term "investment grade diamonds" for the very specific intention of creating an investment class of tangible assets whose quality and unique identity can be readily verified, which results in higher value, price transparency and better liquidity. We search the world for diamonds within a narrow cut and clarity range. We believe our focus and patented process significantly reduces the "noise" and price confusion when making such an important investment.

Our parameters for an Investment Grade Diamond:

- GIA Graded, laser inscribed and sealed in tamper-proof packaging
- · Round, White
- Color Grades Colorless D through F with no treatments
- Clarity Flawless through Very Slightly Inlcuded (FL VS₂)





he key to success in any investment strategy is to purchase your investments at a price that provides the potential for appreciation. You must be able to achieve price transparency, assurance as to the quality of your asset, low transaction costs and liquidity when it is time to sell the investment.

Our method of sourcing, valuing, securing and packaging our diamonds is unique to us and gives you assurance that you are getting the absolute best service and value. We are so confident that our investment process offers you a unique investment opportunity that we patented it.

What you can expect

Do Your Homework

Have fun reading our website and other internet sources relating to investing in diamonds. We also have a search feature which will enable you to peruse diamonds in our inventory to get an understanding of our investment grade diamond characteristics. By the way, we encourage you to compare our offerings to loose diamonds listed by our competitors.

Let's Get to Know Each Other

Contact us to arrange a consultation by our GIA trained diamond consultants. We are your advocates, and want to ensure that we understand your specific objectives. We can then find the diamonds that best fit your needs.

The Big Decision

You have a choice – either let us select a package of diamonds for you based on your desired investment amount, or build your own portfolio using our inventory search feature.

Quality Assurance

Once you have made your selections, we send each diamond to GIA for grading, laser engraving and tamper-proof packaging. In addition, each stone will come with an impressive GIA Grading Report, which details and confirms the diamond's characteristics. This process may require up to two weeks, but we believe it is vital for providing you with assurance of the quality of the asset you've purchased.

Delivery

After your diamonds have been graded and sealed, we place them in our beautiful hand crafted Italian jewelry box and express ship fully insured to you in discreet packaging. The entire process from start to finish typically takes about three weeks.

FREQUENTLY ASKED QUESTIONS

How do I buy an investment diamond?

Contact us by our toll free number and ask to speak with one of our diamond consultants. Our consultants are GIA trained and well qualified to help you through the investment process.

How do I select a diamond?

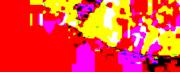
We will visit with you about your specific investment objectives and your desired investment amount. We then will select either one or a bundle of several diamonds, based on your preference. All diamonds we select will fall within our criteria as Investment Grade Diamonds.

What forms of payment to you accept?

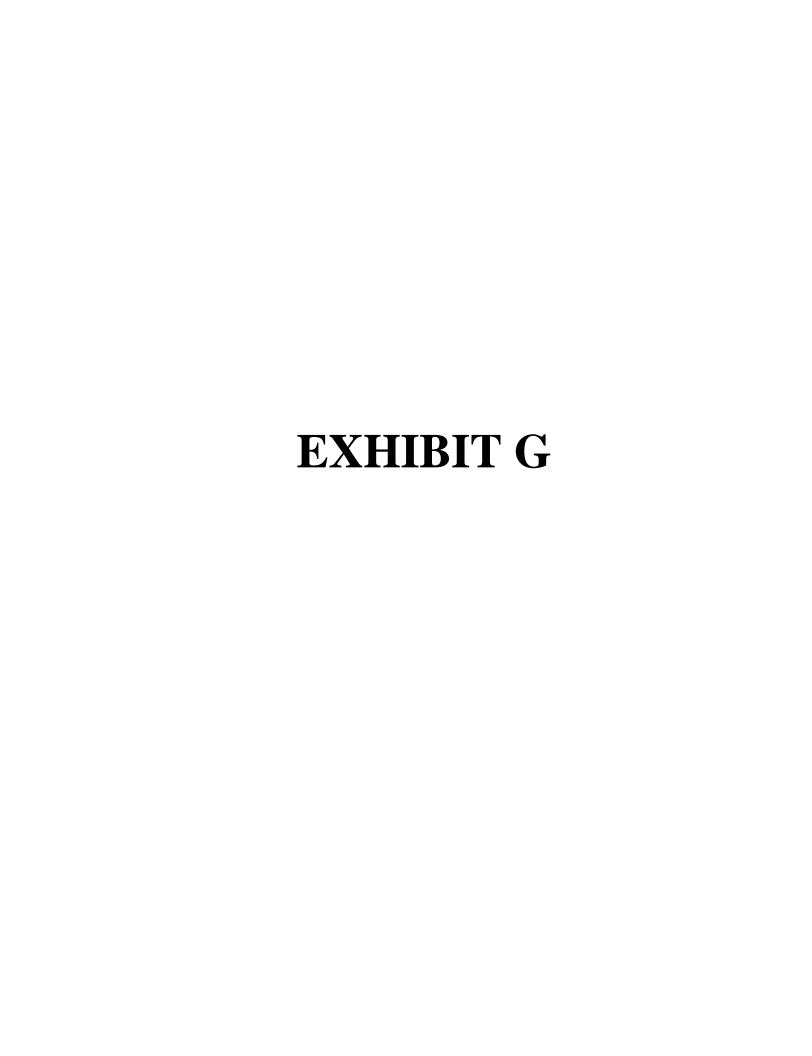
We accept personal or cashier's checks, wire transfers, and credit card payments (we require a 3% fee for credit card purchases). Once your funds clear, we will start the process of grading your diamond.

How long does it take to receive my diamonds?

You should expect a turnaround time of about three weeks from the time you pay for your diamonds until you receive them. We would love to be able to have them to you more quickly, but the quality assurance of the GIA grading and engraving is just too important to skip for the sake of urgency. You can hold them for the next few decades and then lovingly pass them along to your heirs.







Mueller, Terry L.

From: Gonzales, Donna P.

Sent: Friday, April 10, 2015 2:17 PM

To: Mark MPT Terry

Cc: Barnard, David; Meriwether, Luke M.; Mueller, Terry L.

Subject: RE: Prudential/Bank - Rule 26 Disclosures and Discovery responses (560658)

Attachments: Bank-response-to-Discovery-Req-3-24-15.pdf; Bank-Initial Disclosures.pdf; Exhibit A.PDF

Mark:

I am working with Dave Barnard and Luke Meriwether in connection with the above-referenced matter. We have reviewed Mr. Bank's discovery responses and note the following issues:

- (1) Mr. Bank's responses to the interrogatories were not signed by Mr. Bank per TTAB 405.04(c). Accordingly, please provide us a copy of the verification, signed by your client.
- (2) Some of the discovery responses refer to a privilege log. Please provide us a copy of such log, identifying for each document the Bates range, document type, the interrogatory or RFP to which it is responsive, and the basis being asserted.
- (3) Mr. Bank's responses regarding whether he conducted a trademark clearance search is unclear. In his response to Rog. 4, he stated that he did not conduct a search or any other investigation. However, in his response to RFP 5 regarding documents relating to opinion letters, searches, etc., he objects to the RFP and refers to the privilege log. As you know, while opinions of counsel based on clearance reports are protected under attorney-client and work product privileges, the clearance reports themselves are not covered by either. See Fisions Ltd. V. Capability Brown Ltd., 209 USPQ 167 (TTAB 1980). Accordingly, please clarify whether:
 - a. Mr. Bank, or anyone on his behalf, conducted either an informal or formal trademark clearance search;
 - b. Either of those searches resulted in any documentation, including but not limited to trademark reports generated by search companies, such as Corsearch, Thomson, LegalZoom; reports generated through searches on the USPTO's website; searches generated on search engines, such as Google, Bing, etc.;
 - c. If so, provide such documentation.

In light of the upcoming deposition of Mr. Bank on April 28, 2015, we would appreciate receiving by April 17, 2015 the above-referenced documents and clarification. Please advise if you are not able to provide these documents and information by that date.

Best regards,
-Donna



Donna Gonzales Associate950 Seventeenth Street

950 Seventeenth Street Suite 2400 | Denver, CO 80202

P: 720.931.3207 | F: 720.931.3201 | <u>DGonzales@LATHROPGAGE.COM</u>

www.lathropgage.com

Please consider the environment before printing this email.

From: Mark MPT Terry [mailto:mark@terryfirm.com]

Sent: Tuesday, March 24, 2015 9:18 PM

To: Meriwether, Luke M.

Cc: Barnard, David; Mueller, Terry L.

Subject: RE: Prudential/Bank - Rule 26 Disclosures and Discovery responses

Please see attached our Rule 26 disclosures and our responses to the Requests for Production and Interrogatories.

Mark Terry

Reg'd Patent Attorney | Board Certified Specialist | Website: www.terryfirm.com

phone: 786.443.7720 | fax: 786.513.0381 | email: mark@terrufirm.com

801 Brickell Av. Ste. 900, Miami, FL 33131

From: Meriwether, Luke M. (LG) [mailto:LMeriwether@LATHROPGAGE.COM]

Sent: Tuesday, March 24, 2015 6:40 PM

To: Mark MPT Terry

Cc: Barnard, David (LG); Mueller, Terry L. (LG)

Subject: Prudential/Bank - Rule 26 Disclosures and Discovery responses

Mark -

I am writing to inquire about your client's Rule 26 disclosures (for the 3rd time) and responses to Prudential's First Request for the Production of Documents and Interrogatories that were served on February 19, 2015. As you know, your Rule 26 disclosures were due March 13th and are now eleven days late. Further, written responses to Prudential's discovery requests, as well as production of relevant documentation from your client, were due yesterday, March 23rd.

To date, we have not received anything you, nor been given any explanation for the delays. Please let us know when you intend to serve your Rule 26 disclosures, respond to the outstanding Requests for Production and Interrogatories, and produce the requested documentation.

Prudential reserves its right to pursue any and all relief available for your continued failure to abide by your discovery obligations and the Board's Scheduling Order.

LUKE M. MERIWETHER

LATHROP & GAGE LLP | 2345 GRAND BLVD, SUITE 2200 | KANSAS CITY, MO 64108

TEL: 816.460.5312 | FAX: 816.292.2001

LMERIWETHER@LATHROPGAGE.COM

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California · Colorado · Illinois · Kansas · Massachusetts · Missouri · New York

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801 BRICKELL AVE, STE 900 MIAMI, FLORIDA 33131 MARK TERRY, P.A.

WWW.TERRYFIRM.COM

INTELLECTUAL PROPERTY

PHONE: 786-443-7720 FAX: 786-513-0381

MARK@TERRYFIRM.COM



Donna Gonzales
950 Seventeenth Street
Suite 2400
Denver, Colorado 80202
(720) 931-3207
dgonzales@lathropgage.com

April 17, 2015 Via First Class Mail

Dear Ms. Gonzales,

Thank you for contacting me. We have not agreed to service by email, therefore, under section 113 of the TBMP, all documents for service should be served by regular mail. In keeping with this convention, we request that all other communications are done by regular mail as well.

We respond to your numbered requests as follows:

- (1) I have attached a copy of Mr. Bank's response to the interrogatories fully executed by Mr. Bank.
- (2) The requested privilege log applies to each instance where a privilege log is cited in our discovery responses. Please see below:

Document Type: Email

Date of Document: 11/13/2013

Author: Mark Terry Recipient: Daryl Bank

Persons with access: Author and recipient

Subject matter: Trademark

Privilege: Attorney/Client Privilege and Attorney Work Product

(3) We reject the premise of various statements in your item (3) of your email. For example, you state that "Mr. Bank's responses regarding whether he conducted a trademark clearance search is unclear" but there are no interrogatories that specify a trademark clearance search. In another example, you state that "Rog #4, he stated that he did not conduct a search" but interrogatory number 4 actually states "a search or any other investigation to determine whether Applicant's ROCK SOLID INVESTMENT Mark was available for adoption and use in the United States." Therefore, the premise of your email request is different than what was requested in interrogatory #4. Further, you seem to think that RFP #5 and interrogatory #4 are the same but each of them uses

different language and requests different items in response. Consequently, we cannot answer your email requests because we do not agree with the premise of your email requests. Also, the premise of your email requests are different from what was requested in the RFP and the interrogatories, which does not make sense. We ask that you clarify your email requests.

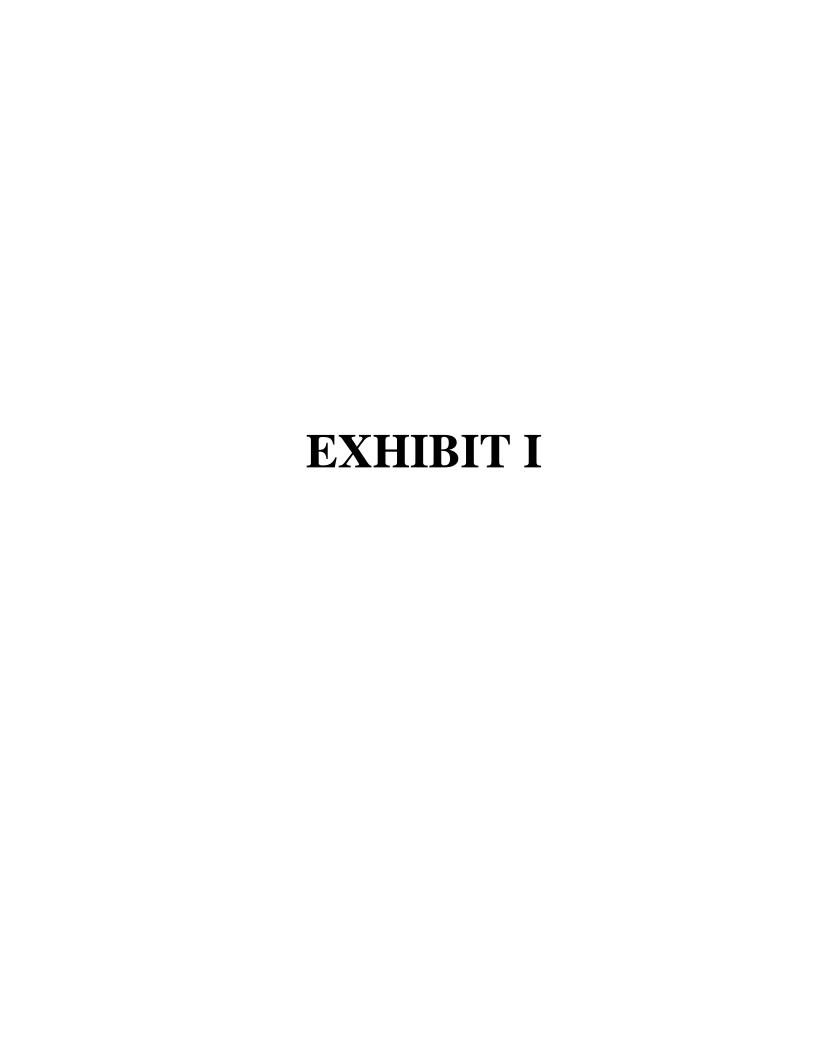
In order to further discovery, however, we can definitively state that there are no trademark reports generated by search companies or the USPTO web site. We hope this is the response you were looking for.

Sincerely,

M

STORIO CERTIFICA

Mark Terry, Esq. Board Certified Specialist



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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
             BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD
 2
     In Re:
              Application Serial No. 86/184,144
     For the Mark: ROCK SOLID INVESTMENT
 3
     Filed: February 4, 2014
     Published in the Official Gazette: August 5, 2014
 5
     The Prudential Insurance Company of America
 6
                       Opposer,
 7
                                                       Opp No.
             vs.
                                                        91-219,616
     Daryl Bank,
 9
                       Applicant.
10
11
12
                       DEPOSITION OF DARYL BANK
13
     DATE:
                       June 8, 2015
14
15
     TIME:
                       9:40 a.m.
                       201 SW Port St. Lucie Blvd, #108
16
     PLACE:
                       Port St. Lucie, Florida 34984
17
     TAKEN BY:
                       Plaintiff
18
                       ROBIN J.P. RILEY, CP, a Notary Public of
     REPORTER:
                       the State of Florida at Large
19
20
     APPEARANCES:
21
     FOR OPPOSER:
     LATHROP & GAGE, LLP
     10851 Mastin Boulevard
     Building 82, Suite 1000
23
     Overland Park, Kansas 66210-1669
BY: DAVID R. BARNARD, ESQUIRE
24
     JOB NO.: 248173
25
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1	FOR APPLICANT:	,	Page :
2	OFFICE OF MARK TERRY, ESQUIRE	1	AND THEREUPON:
-	801 Brickell Avenue	2	Daryl Bank,
3	Suite 900	3	called as a witness on behalf of the Plaintiff herein,
	Miami, Florida 33131-2979	4	after having been first duly sworn, was examined and
4	BY: MARK TERRY, ESQUIRE	5	testified as follows:
5		6	THE WITNESS: Yes.
6	INDEX	7	DIRECT EXAMINATION
7 8	PAGE	8	BY MR. BARNARD:
9	Direct Examination by Mr. Barnard 3	1	
10	Certificate of Reporter 160	9	Q. Good morning. Can you please state your name
11		10	for the record?
12		11	A. Daryl Bank.
13	EXHIBIT DESCRIPTION PAGE	12	Q. And give your address?
14	Opposer's Exhibit No. 1 Trademark application 36	13	A. 814 Southwest St. Julen Court, Port St. Lucie,
15	Opposer's Exhibit No. 2 Answers 37 Opposer's Exhibit No. 3 Responses 40	14	Florida.
12	Opposer's Exhibit No. 3 Responses 40 Opposer's Exhibit No. 4 Brochure 118	15	Q. Have you ever been deposed before?
16	Opposer's Exhibit No. 5 Web Page 136	16	A. Yes.
	Opposer's Exhibit No. 6 Sunbiz printout 149		
17	Opposer's Exhibit No. 7 LinkedIn for Daryl Bank 150	17	Q. Can you tell me about that?
	Opposer's Exhibit No. 8 LinkedIn for Dominion 151	18	A. No.
10	Opposer's Exhibit No. 9 Trademark application 152	19	Q. Why not?
19	Opposer's Exhibit No. 10 Download from website 154	20	A. I don't recall it.
20		21	Q. You've been deposed before but you don't
21		22	remember?
22		23	A. Yeah, I don't remember the details.
23		24	Q. Do you remember when you were deposed before
24		25	that you were placed under oath?
25		45	mat you were praced under bach:
-	Page 4		Page
1	A. I have been before.	1	A. I didn't say I didn't recall anything.
2	Q. Do you understand what that means?	2	Q. What do you recall?
3	A. Uh-huh, yes.	. 3	A. I don't recall.
4	Q. What does that mean to you?	4	Q. You don't recall a thing about it?
5	A. It means that I'm under oath.	5	A. I just remember I've been deposed before. I
6		6	don't remember details of when, how, where.
		7	
7	correct?		Q. Were you being sued?
8	A. I believe so,	8	A. No.
9	Q. You were in a room just like this with a court	9	Q. Were you a witness to an accident?
10	reporter?	10	A. I don't think so.
11	A. I guess.	11	Q. Do you remember anything about the nature of
12	Q. They swore you to tell the truth?	12	the legal dispute?
13	A. Yes.	13	A. Not right this second, I don't recall.
14		14	Q. When did this happen?
15	A. You asked me the details and I don't remember	15	A. Some time in the last ten years.
16	the details.	16	Q. Some time in the last ten years. Within the
17	Q. One thing that will make the deposition go	17	last ten years? The last five years?
18	better is you should let me ask the whole question	18	A. Asked and answered.
19	A. Okay.	19	Q. Are you giving legal objections to
20	Q because you will want to hear the whole	20	A. No, I answered your question. I just didn't
21	thing and then it will make it easier for her to type	21	want to hear the same question again. It will make it g
22	everything, so if we don't talk over each other, it will	22	a lot faster if you didn't ask the same question.
23	go better.	23	Q. I didn't ask the same question, I asked a
24	So again, you were deposed before but you don't	24	different question. You said within the last ten years
25	recall anything about that, is that correct?	25	and I asked was it the last ten years or the last five

1	years.	Page 6	1	Page there's going to be a person, probably in Washington DC,
2	A.	I recall at least the last ten.	2	
3	Q.	Do you recall where that deposition occurred?	3	
4	Α.	I don't.	4	
5	Q.	It was more than five years you think?	5	-
6	A.	I don't recall right at this moment.	6	
7	Q.	Do you recall anything about any of the	7	
8		that you were asked?	8	
9	A.	I don't right this second.	9	
.0	Q.	Do you understand the nature of the dispute	10	
11		oing on that we're talking about here?	11	•
12	A.	Counsel handles that.	12	
13	0.	But do you understand why we're here?	13	
4	Α.	As much as counsel has told me.	14	-
15	Q.	Please briefly tell me what your understanding	15	
L6	~	o're here today.	16	
1 6 17	A.	That's between me and counsel.	17	
L / L8	A. Q.	I'm not asking you for anything that you were	18	
L0 L9	~	rour counsel, I'm asking for your understanding	19	
20		our comiser, I'm asking for your understanding	20	
	_		21	
21	Α.	You found some opposition, that's what I know.	22	
	Q.	Can you explain that any better? That's the only thing I know outside of talking	23	
23	Α.		24	~
24	to counse		25	3
25	Q.	So the nature of the dispute that we have,	25	5 Q. When did you graduate?
1	7	Page 8	100	Page 1 A. No.
1	Α.		1	
2	Q.	And then you said college?	2	
3	Α.	Yes.	3	
4	Q.	Where is that?	4	
5	Α.	Old Dominion University.	5	
6	Q.	What year did you graduate?	6	
7	Α.	1993.	7	•
8	Q.	And what was your degree in?	8	
9	Α.	I think it was a Bachelor of Science.	9	~
10	Q.	Do you know what your major was?	10	
11	A.	I don't recall.	11	
12	Q.	Did you have any education after college?	12	3
13	A.	Yes.	13	
14	Q.	What was that?	14	5
15	A.	I have gone to graduate school.	15	-
16	Q.	Where was that?	16	g .
17	A.	Virginia.	17	
18	Q.	UVA?	18	A. I don't remember the title of the training.
19	A.	No.	19	
20	Q.	Where in Virginia?	20	O A. To go in their financial division.
21	A.	Southeastern Virginia.	21	Q. And how long were you at Dean Witter?
22	Q.	And what program were you in?	22	2 A. Three, four months.
23	A.	Law, public policy and business.	23	
40			24	
24	Q.	Did you receive a graduate degree of some	24	4 A. No.

	Page 10		Page 11
1	A. Went to another company.	1	A. I did all types of things.
2	Q. Why did you leave Dean Witter after being	2	Q. Give me some examples.
3	there for three or four months?	3	A. Talked to customers.
4	A. Because I didn't finish the training program.	4	Q. What did you talk to customers about?
5	Q. Was there a reason you didn't finish the	5	A. All types of things.
6	training program?	6	Q. Give me an example, please?
7	A. Because I didn't finish the training program.	7	A. How their kids were.
8	Q. Did you have a better opportunity?	8	Q. Were you talking to them about investing in
9	A. I had better opportunities.	9	college or retirement? What kinds of things?
10	Q. What was the next place that you worked?	10	A. All types of financials. I don't know how to
11	A. Paine Webber.	11	define it any better for you.
12	Q. When did you start working for Paine Webber?	12	Q. When you were talking to customers, were you
13	A. I believe it was '96.	13	talking to them face to face or were you talking to them
14	Q. And where was that?	14	on the phone?
15	A. Virginia.	15	A. I'm sorry, that was multiple questions.
16	Q. Was that in Virginia Beach?	16	Q. Did you meet customers face to face or did you
17	A. Norfolk.	17	talk to them on the phone?
18	Q. What did you do at Paine Webber?	18	A. Yes.
19	A. Worked as a financial person.	19	Q. Is that all the above?
20	Q. Can you be more specific?	20	A. You asked two questions, it was a yes.
21	A. No.	21	Q. Yes to both questions, you talked to customers
22	Q. There are many different things involved in	22	face to face and you talked to them on the phone?
23	being in finance. What type of job did you do?	23	A. Should we break the questions down?
24	A. I worked in their financial division.	24	Q. I'm just asking for a yes or no.
25	Q. What did you do on a daily basis?	25	A. I answered you. Asked and answered.
	Page 12		Page 13
1	Q. You understand that the purpose of this	1	A. Yes.
2	A. Are you lecturing me or are you here to ask	2	Q. What did you do?
3	questions?	3	A. I worked in areas of finance with Paine
4	Q. You understand that the purpose of this is	4	Webber.
5	somebody is going to read this and evaluate whether or	5	Q. Did that include investments?
6	not you're trying to be helpful or not. I'm going to do	6	A. Yes.
7	my best to help you to be helpful. Can you work with me	7	Q. Did you do any other kind of financial work at
8	on that or	8	Paine Webber besides investments?
9	A. I'm answering your questions.	9	A. I'm not sure I understand the question.
10	Q do you want to argue about all this?	10	Q. In finance you might be talking to people about
11	A. I'm not arguing. I'm here to answer questions	11	insurance, you might be talking about a variety of
12	not get lectured.	12	things.
13	Q. Okay. How long were you at Paine Webber?	13	I'm just curious, what did you do at Paine
14	A. I don't recall.	14	Webber in terms of the types of financial
15	Q. Were you there for a day or a month or a	15	A. The variety of things you suggested.
16	year?	16	Q. So you talked to people about insurance too?
	A. More than a day.	17	A. Yes.
17	_	18	Q. What else?
17 18	Q. More than a month?		
ı	Q. More than a month? A. Probably, yeah.	19	 A. All types of matters in finance.
18	~	19 20	A. All types of matters in finance. Q. Did you talk to them about commodities?
18 19	A. Probably, yeah.		
18 19 20 21	A. Probably, yeah. Q. Were you there for more than a year? A. Several years, I don't recall exactly how	20	Q. Did you talk to them about commodities?
18 19 20	A. Probably, yeah. Q. Were you there for more than a year? A. Several years, I don't recall exactly how many.	20 21	Q. Did you talk to them about commodities? A. Yes.
18 19 20 21 22	A. Probably, yeah. Q. Were you there for more than a year? A. Several years, I don't recall exactly how	20 21 22	Q. Did you talk to them about commodities?A. Yes.Q. What types of commodities?

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Page 46
                                                                                                                        Page 47
    privileged.
                                                                                 question.)
                                                                  1
                                                                  2
                                                                                MR. TERRY: That is correct, I am instructing
2
          A.
               Yes.
3
              Your intent is not, what you want to do.
                                                                  3
                                                                           Mr. Bank not to answer that question.
               I'm sorry, I don't recall my intent at that
                                                                      BY MR. BARNARD:
 4
                                                                  4
 5
    moment.
                                                                  5
                                                                                Did you talk about when you first came up with
6
              When you first came up with the idea for Rock
                                                                  6
                                                                      the idea with anybody other than Mr. William J.
7
     Solid Investment, did you talk about it with anyone
                                                                  7
                                                                      Seabolt?
    besides William J. Seabolt?
                                                                  8
                                                                                I don't recall.
8
                                                                           Δ
                                                                                Do you have any documents that would reflect
9
              I don't recall.
                                                                  9
                                                                           Q.
          Α.
          Q. And specifically what did you talk to William
                                                                      when you first came up with the idea?
10
                                                                 10
                                                                                Outside of my counsel, I don't recall.
11
     J. Seabolt about that involved Rock Solid Investment?
                                                                 11
                                                                           A.
12
               MR. TERRY: Objection, that would be
                                                                 12
                                                                           0.
                                                                                Do you have any e-mails?
                                                                                Not that I recall.
13
          privileged. You're asking Mr. Bank about his
                                                                 13
                                                                           Α.
          communications with an attorney.
14
                                                                 14
                                                                                Let's talk about your business. Do you have
                                                                      any other business e-mail address, I think we talked
15
               MR. BARNARD: There's some real questions about
                                                                 15
                                                                      about this before, besides Dominion Investment Group that
16
          what capacity Mr. Seabolt was in. Are you
                                                                 16
                                                                 17
                                                                      you use for business e-mails?
17
          instructing him not to answer?
               MR. TERRY: I'm instructing Mr. Bank not to
                                                                                Not that I recall.
18
                                                                 18
                                                                                You understand the question that we asked about
19
          answer any questions related to attorney-client
                                                                 19
20
                                                                      documents that you had, those were directed to electronic
          privilege.
                                                                 20
               MR. BARNARD: So you're instructing him not to
                                                                      documents as well as paper documents, correct?
21
                                                                 21
22
          answer that particular question?
                                                                 22
                                                                                You're asking me what I understood?
23
               MR. TERRY: What question are you referring to?
                                                                 23
24
               MR. BARNARD: Can you read that back.
                                                                  24
                                                                           Α.
                                                                                I don't know. You need to ask my attorney what
25
               (Thereupon, the court read back the last
                                                                 25
                                                                      he understood.
                                                                                                                        Page 49
                                                       Page 48
                                                                      what we talked about today and understand what happened.
               Did you do any search of your e-mails to answer
1
2
     any of the questions that were asked here?
                                                                  2
                                                                                Is that a question or am I being lectured
3
              I did whatever was asked of me.
                                                                  3
                                                                      again?
               Specifically on Exhibit 3 in terms of answering
                                                                  4
                                                                                You're being told what the purpose of this is.
 4
                                                                            Q.
                                                                                I don't need to be told.
5
     these questions that are in Exhibit 3, do you recall
                                                                  5
                                                                           A.
 6
     doing any searches of electronic documents?
                                                                   6
                                                                                Okay. Why I'm here is to try to be helpful
                                                                       to the person who will read this afterwards.
 7
          A. I did whatever the questions asked me to do and
                                                                  7
                                                                                Am I being lectured again?
 8
     counsel directed me to do.
                                                                   8
 9
               I'm not asking you what instructions you think
                                                                  9
                                                                                 Maybe you should file an amendment and then you
     you were following I'm asking you did you do a search?
                                                                      can tell them.
10
                                                                  10
               If that was the instructions in there, then I
                                                                                I'm telling you why I'm here.
11
                                                                  11
                                                                            Q.
     must have.
12
                                                                  12
                                                                                I didn't ask you why you were here.
                                                                            Α.
13
              You must have but you don't recall specifically
                                                                  13
                                                                                If it is not your choice to be helpful today --
                                                                                I'm answering your questions, that's what I'm
14
     doing a search?
                                                                  14
                                                                            A.
15
              I do a lot of things every day.
                                                                  15
                                                                      doing.
16
              My question is do you have any specific
                                                                  16
                                                                            Q.
                                                                                Are you?
                                                                                I am.
17
     recollection of doing any searches of electronic
                                                                  17
                                                                            A.
18
     documents to answer any of the questions that were
                                                                  18
                                                                                So you were deposed earlier?
                                                                            0.
19
     posed --
                                                                  19
                                                                                Here we go.
20
              If it was asked --
                                                                  20
                                                                            Q.
                                                                                You don't recall anything whatsoever about why
          Α.
21
               You have to let me finish because she --
                                                                  21
                                                                      you sat --
                                                                                 At this moment I don't.
22
          Α.
               She can plug it in at the end when you get
                                                                  22
                                                                            Α.
                                                                                 You don't know the name of any of the parties
                                                                  23
23
     done.
                                                                            Q.
24
          Q. I'm trying to make her job easier. The whole
                                                                  24
                                                                      involved?
25
     purpose of this proceeding is so that somebody can read
                                                                  25
                                                                            A. Asked and answered.
```

```
Page 58
                                                                    performed by on behalf of the applicant on opposer's
              I think it was when your firm sent a letter to
          A.
 1
                                                                    family mark. What is your understanding of that
 2
    my attorney.
                                                                3
                                                                    question?
         Q. So you have no recollection that Prudential was
                                                                         A. You're asking me if I understand the question?
    ever referred to as The Rock prior to this dispute?
                                                                4
                                                                          Q. Yes.
          A. As a recollection, I've been in the industry my
                                                                5
     whole life so, as you spouted earlier off the record that
                                                                 6
                                                                              I guess I do.
                                                                              What does it mean to you?
     that's been a moniker since some ungodly date, I may have
                                                                7
                                                                              Just exactly what it says.
    heard it, I don't recall though. You asked if I recalled
                                                                 8
                                                                          A.
                                                                              It says the only documents that you have there
                                                                9
     it, I don't.
9
                                                                    would be documents that you shared with your attorney.
          Q. Had you ever run into Prudential using Rock
                                                                10
10
                                                                     Do you recall --
    Solid in its business prior to the time that you came up
                                                                11
11
                                                                              Is that a question?
                                                                          A.
    with Rock Solid Investment?
                                                                12
                                                                              I'm asking you --
                                                                          ٥.
                                                                13
13
          A. No.
                                                                             You made a statement.
14
          Q. Diamonds are rocks, right?
                                                                14
                                                                          A.
                                                                          Q. It says there's an objection here to the extent
                                                                15
15
         A. I believe so. I'm not a geologist but...
                                                                     it asks -- I'm sorry, I did misstate this. Let me ask
          Q. And Dominion Diamond, LLC, is going to help
                                                                16
16
                                                                17
                                                                     you a given question.
    people with investments, correct?
17
                                                                               Do you recall exchanging any documents about
                                                                18
18
          A.
             Investing in diamonds.
                                                                     your attorney about this particular, it's a yes or no
              So Rock Solid Investment refers to what
                                                                19
19
                                                                     question. I'm not asking you what the content was, I'm
                                                                20
20
    Dominion Diamond does, it directly describes it,
                                                                     just asking you whether or not there were any --
                                                                21
21
     correct?
                                                                     actually, let me ask a different question.
                                                                22
          A. It would be a play on what it is, correct.
22
                                                                               I'm assuming you guys have documents back and
                                                                23
               So going back to Exhibit 3, that question
23
                                                                     forth and by that I mean you and your attorney.
    number seven, this asks about all documents referring to
                                                                24
                                                                          A. Are you asking him the question or me?
                                                                25
     any acquired knowledge of the applicant or any research
                                                                                                                      Page 61
                                                                     materials that Dominion Diamonds distributes?
              I'm asking you. I'm telling you I'm assuming
                                                                 1
 1
                                                                              What's confidential?
                                                                          A.
                                                                 2
     that there are documents back and forth. Roughly how
                                                                          Q. Exactly.
     many documents are we talking about?
                                                                 3
                                                                          A. I'm asking you. You asked me the question so
          A. You're asking how many documents there are
 4
                                                                     what do you mean by it?
    between me and my attorney?
 5
                                                                          Q. It's in your response so I'm asking does
          Q. That involve the Rock Solid Investment issue.
 6
                                                                     Dominion Diamonds distribute any confidential advertising
                                                                 7
             Involving this issue why we're here today?
 7
                                                                     materials?
                                                                 8
 8
              Exactly.
                                                                          A. You're asking to get into my proprietary
                                                                 9
 9
             I would have no idea how voluminous that may
          Α.
                                                                     information, so with respect to your question, yes it
                                                                10
10
    be.
               Do you remember searching through that
                                                                11
11
          Q.
                                                                          Q. I didn't ask about proprietary information, I
                                                                12
12
     though?
                                                                     asked about confidential.
                                                                13
          A. I recall engaging counsel to put together the
13
                                                                          A. It is confidential.
     application.
14
          Q. Let's talk about something a little more
                                                                          Q. Let's talk about both of those things.
                                                                15
15
                                                                     Confidential is secret, proprietary means you own it.
     specific. If you go to number ten, there's a request
                                                                16
16
                                                                               That's your definition.
     that that asks for documents relating to or disclosing
                                                                17
17
                                                                          Q. Let's talk about the secret stuff. Do you have
     the manner in which you distribute promotional materials
                                                                18
18
     that advertise or promote the services stated in the
                                                                     any secret advertising materials?
                                                                19
19
                                                                20
                                                                               I have confidential material that's none of
     services description of the application for Rock Solid
20
                                                                     your business, does that help?
     Investment mark, and it says there's an objection there
                                                                21
                                                                          Q. Do you have advertisement materials that are
22
     that it seeks confidential and proprietary information,
                                                                22
     do you see that?
                                                                23
                                                                     confidential?
23
                                                                24
                                                                          A. Again, my definition of meaning that it's not
          A. I see it.
24
                                                                     something that's of the Prudential's business, yes. If
               Are there any confidential, promotional
25
```

	Page 62		Page 63
1	you mean does it have some sort of a clearance from the	1	Q. So have you distributed any of these
2	U.S. government, I don't think it does.	2	advertising materials to potential customers?
3	Q. What kinds of promotional materials does	3	A. Yes.
4	Dominion Diamonds have?	4	Q. How do you do that?
5	A. All kinds of materials including what we gave	5	A. Via mail, e-mail, physical handing it to
6	to you.	6	them.
7	Q. Does it have any other materials that describe	7	Q. Are they available on a website anywhere?
8	the scope of the business?	8	A. I'm not aware.
9	A. I'm not sure I understand the scope of the	9	Q. Do you have a website for Dominion Diamonds,
10	business.	10	ILC?
11	Q. What Dominion Diamonds does, do you have any	11	A. I believe they do have a website.
12	promotional materials besides what you provided to us	12	Q. In terms of the distribution of documents by
13	that talk about what Dominion Diamonds does for people?	13	mail, is that to existing clients or to potential
14	A. Outside of that, I'm not aware that we have	14	customers too?
15	anything outside of that.	15	A. I don't know but I would assume both.
16	Q. Do you consider the materials that you sent to	16	Q. Who would know the answer to that question?
17	Prudential to be confidential?	17	A. Whoever mailed it.
18	A. You want me to define the word confidential	18	Q. Who mails things for Dominion Diamonds, LLC?
19	again?	19	A. It could be a number of people.
20	Q. Just the advertising materials that you sent to	20	Q. Let's talk about, who are the employees of
21	us to answer this particular request, do you consider	21	Dominion Diamonds, LLC?
22	those materials to be confidential?	22	A. I don't know if they have an employee.
23	A. In the sense that I don't want someone to	23	Q. Who does work for Dominion Diamonds, LLC?
24	duplicate them, yes, in the sense of protecting the	24	A. A lot of people.
25	government, no.	25	Q. Who is in marketing for Dominion Diamonds,
1	Page 64	1	Page 65
1	LLC?	2	Q. Was there any kind of a search done of all the marketing documents that Dominion Diamonds offers to the
2	A. There are several people.	3	public that talk about its services?
3	Q. Who are they?		-
4	A. Catrina Davis. Let me try to understand. You	5	A. A search, a search for what? O. A search for documents.
5	mean they work for Dominion Diamonds?	1	
6	Q. That they do any kind of work for, it doesn't	6	A. Whatever was requested here was absolutely
7	necessarily mean that they're an employee or maybe	7	done, yes.
8	they're an independent contractor.		0 20 - 3/3 - 1 10
_	-	8	Q. Who did that search?
9	A. Somebody who's done some work?	9	A. That would have been myself
LO	A. Somebody who's done some work? Q. Exactly.	9	A. That would have been myself Q. Do you remember what you did?
10	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard	9 10 11	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what
10	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses.	9 10 11 12	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do.
10 11 12	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them	9 10 11 12 13	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your
10 11 12 13 14	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them and get the work to those people, it sounds like Catrina	9 10 11 12 13 14	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your e-mails to find out whether there are any documents that
10 11 12 13 14 15	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them and get the work to those people, it sounds like Catrina Davis does marketing for Dominion Diamonds, does anybody	9 10 11 12 13 14 15	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your e-mails to find out whether there are any documents that respond to the questions in Exhibit 3?
10 11 12 13 14 15 16	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them and get the work to those people, it sounds like Catrina Davis does marketing for Dominion Diamonds, does anybody else?	9 10 11 12 13 14 15	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your e-mails to find out whether there are any documents that respond to the questions in Exhibit 3? A. I would have done whoever the document asked me
10 11 12 13 14 15 16 17	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them and get the work to those people, it sounds like Catrina Davis does marketing for Dominion Diamonds, does anybody else? A. She would be the point person.	9 10 11 12 13 14 15 16 17	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your e-mails to find out whether there are any documents that respond to the questions in Exhibit 3? A. I would have done whoever the document asked me to do.
10 11 12 13 14 15 16	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them and get the work to those people, it sounds like Catrina Davis does marketing for Dominion Diamonds, does anybody else? A. She would be the point person. Q. In terms of the e-mail, can you give me an	9 10 11 12 13 14 15 16 17 18	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your e-mails to find out whether there are any documents that respond to the questions in Exhibit 3? A. I would have done whoever the document asked me to do. Q. And again, I'm asking you, did you do a
10 11 12 13 14 15 16 17 18	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them and get the work to those people, it sounds like Catrina Davis does marketing for Dominion Diamonds, does anybody else? A. She would be the point person. Q. In terms of the e-mail, can you give me an example of what kind of e-mails would have information	9 10 11 12 13 14 15 16 17 18	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your e-mails to find out whether there are any documents that respond to the questions in Exhibit 3? A. I would have done whoever the document asked me to do. Q. And again, I'm asking you, did you do a search do you have any specific recollection of
10 11 12 13 14 15 16 17 18	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them and get the work to those people, it sounds like Catrina Davis does marketing for Dominion Diamonds, does anybody else? A. She would be the point person. Q. In terms of the e-mail, can you give me an example of what kind of e-mails would have information about the services that Dominion Diamonds	9 10 11 12 13 14 15 16 17 18 19 20	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your e-mails to find out whether there are any documents that respond to the questions in Exhibit 3? A. I would have done whoever the document asked me to do. Q. And again, I'm asking you, did you do a search do you have any specific recollection of searching for, for instance, the phrase Rock Solid?
10 11 12 13 14 15 16 16 17 18 19	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them and get the work to those people, it sounds like Catrina Davis does marketing for Dominion Diamonds, does anybody else? A. She would be the point person. Q. In terms of the e-mail, can you give me an example of what kind of e-mails would have information about the services that Dominion Diamonds A. I think that was provided.	9 10 11 12 13 14 15 16 17 18 19 20 21	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your e-mails to find out whether there are any documents that respond to the questions in Exhibit 3? A. I would have done whoever the document asked me to do. Q. And again, I'm asking you, did you do a search do you have any specific recollection of searching for, for instance, the phrase Rock Solid? A. You're asking several questions. What's the
10 11 12 13 14 15 16 17 18 19 20	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them and get the work to those people, it sounds like Catrina Davis does marketing for Dominion Diamonds, does anybody else? A. She would be the point person. Q. In terms of the e-mail, can you give me an example of what kind of e-mails would have information about the services that Dominion Diamonds A. I think that was provided. Q. You think copies of e-mails were provided to	9 10 11 12 13 14 15 16 17 18 19 20 21	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your e-mails to find out whether there are any documents that respond to the questions in Exhibit 3? A. I would have done whoever the document asked me to do. Q. And again, I'm asking you, did you do a search do you have any specific recollection of searching for, for instance, the phrase Rock Solid? A. You're asking several questions. What's the question?
10 111 112 113 14 15 16 17 18 19 20 21 22 22	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them and get the work to those people, it sounds like Catrina Davis does marketing for Dominion Diamonds, does anybody else? A. She would be the point person. Q. In terms of the e-mail, can you give me an example of what kind of e-mails would have information about the services that Dominion Diamonds A. I think that was provided. Q. You think copies of e-mails were provided to us?	9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your e-mails to find out whether there are any documents that respond to the questions in Exhibit 3? A. I would have done whoever the document asked me to do. Q. And again, I'm asking you, did you do a search do you have any specific recollection of searching for, for instance, the phrase Rock Solid? A. You're asking several questions. What's the question? Q. Do you have any recollection of ever searching
9 10 11 12 13 14 15 16 17 18 19 20 21 22 22 23	A. Somebody who's done some work? Q. Exactly. A. I couldn't even begin to list them, postcard companies, mailing houses. Q. In terms of the specific people who hire them and get the work to those people, it sounds like Catrina Davis does marketing for Dominion Diamonds, does anybody else? A. She would be the point person. Q. In terms of the e-mail, can you give me an example of what kind of e-mails would have information about the services that Dominion Diamonds A. I think that was provided. Q. You think copies of e-mails were provided to	9 10 11 12 13 14 15 16 17 18 19 20 21	A. That would have been myself Q. Do you remember what you did? A and/or Raeann Gibson. I did exactly what the document asked me to do. Q. Do you remember using search terms on your e-mails to find out whether there are any documents that respond to the questions in Exhibit 3? A. I would have done whoever the document asked me to do. Q. And again, I'm asking you, did you do a search do you have any specific recollection of searching for, for instance, the phrase Rock Solid? A. You're asking several questions. What's the question?

1	Page 66 A. I would have done whatever was in this document	1	Page 67 us, are there other promotional materials for Dominion
2	and counsel instructed me to do.	2	Diamonds?
3	Q. I understand you're saying you think that you	3	A. Not that I'm aware of.
4	did whatever you were instructed	4	Q. Does Dominion Diamonds have an office, like a
5	A. I'm not telling you I think I did, I know I	5	brick and mortar office?
6	did. I'm not telling you what I thought I did, I'm	6	A. No. Would my office be considered their
7	telling you what it is I did.	7	office? It might be, yes.
8	Q. Did you do a search for Rock Solid?	8	O. Where is your office?
9	A. I did whatever the documents told me to.	9	A. Down the street.
10	Q. When did you do that?	10	Q. Does it have signage on it?
11	A. Before that document was turned over to you and	11	A. Yes.
12	filed.	12	Q. What does it say?
13	Q. Okay. We talked about advertising materials.	13	A. It says Dominion Investment Group.
14	I understand that you that there are advertising	14	Q. Roughly how many owners are there of Dominion
15	materials that you own, I understand the proprietary part	15	Investment Group at this time?
16	of that.	16	A. I don't know.
17	Is there anything else about the nature of	17	Q. Are there more than ten?
18	Dominion Diamond's business that is confidential?	18	A. I don't know. I answered that earlier.
19		19	Q. But you don't know whether there's more than
20	Do you have a customer sign a confidentiality	20	ten owners or not?
21	agreement?		
22	A. I don't know if they do have them sign one.	21	A. I haven't had a revelation since we began this.
23	Q. Who would know the answer to that question?	22	
24	A. Whoever may have handled that. It might be		Q. And I believe it was your testimony that
25	Catrina Davis but I'm not aware.	24	Dominion Investment Group is not going to be using Rock Solid Investment?
45	Q. Other than the materials that you provided to	23	Solia investment:
	Page 68		Page 69
1	A. I didn't say that they would not.	1	A. I'm referring to Dominion in the collective
2	Q. Or that they are not right now.	2	sense,
3	A. To my knowledge, they are not.	3	Q. Dominion Investment Group and Dominion Diamonds
4	Q. Okay. Please go to number 14. Have you	4	and other companies?
5	advertised Rock Solid Investment as a trademark	5	A. Yes.
6	anywhere?	6	Q. What are all those companies?
7	A. I believe we have.	7	A. I don't know them off the top of my head. You
8	Q. Where have you advertised it?	8	could go to our website.
9	A. It's in whatever was provided to you.	9	Q. Are all those people going to be able to use
10	Q. You're saying the documents that were provided	10	Rock Solid investment with whatever part of their
11	to me, that that is the sum and total of all the	11	business that they want to use it for?
12	advertisements that have gone out that have used Rock	12	A. They all, who is they all?
13	Solid Investment?	13	Q. All these people who are all over the country.
14	A. Probably to that point but, again, just as it	14	A. Are we talking about representatives in the
15	says there, it's overbroad. We have people all over the	15	field? That's what I'm trying to understand, who they
16	country.	16	all are.
1-7	Q. Who are the people all over the country?	17	Q. I'm trying to understand that too and it's not
17		1 70	my company. You said we as all the Dominion Group of
18	A. I don't recall their names. I couldn't name	18	
18 19	A. I don't recall their names. I couldn't name them if I had to.	19	companies have people all over the country.
18 19 20	A. I don't recall their names. I couldn't name them if I had to. Q. You said we have people all over the country.	19 20	Are all these people going to be able to use
18 19 20 21	A. I don't recall their names. I couldn't name them if I had to. Q. You said we have people all over the country. A. Yes, that's what I said.	19 20 21	Are all these people going to be able to use Rock Solid Investments to describe the work they're doing
18 19 20 21 22	A. I don't recall their names. I couldn't name them if I had to. Q. You said we have people all over the country. A. Yes, that's what I said. Q. Who is the we there?	19 20 21 22	Are all these people going to be able to use Rock Solid Investments to describe the work they're doing for the group of companies?
18 19 20 21 22 23	A. I don't recall their names. I couldn't name them if I had to. Q. You said we have people all over the country. A. Yes, that's what I said. Q. Who is the we there? A. Our collective group of companies.	19 20 21 22 23	Are all these people going to be able to use Rock Solid Investments to describe the work they're doing for the group of companies? A. They would be able to use it in reference to
18 19 20 21 22	A. I don't recall their names. I couldn't name them if I had to. Q. You said we have people all over the country. A. Yes, that's what I said. Q. Who is the we there?	19 20 21 22	Are all these people going to be able to use Rock Solid Investments to describe the work they're doing for the group of companies?

Page 70 Page 71 Is this a sales force you're talking about the A. I would say yes because I do. 2 people all over the country? What do these people do? 2 Okay. In terms of investment opportunities, is 3 Sales force and others. it a regular practice, as far as you're aware, for people Α. 4 How many people are we talking about? to offer those to potential customers in any state that 5 I have no idea. they want to? Α. 6 Is it more than 100? 6 A. Offer what? 7 A. 7 For the Dominion group of companies. Q. 8 Q. Is it more than 1,000? 8 Offer what across the state? 9 A. Probably not. 9 In terms of the these people who are all in the But you can't give me any more specificity 10 10 company in the sales force, are they restricted to only 11 other than more than 100, less than 1,000? 11 selling in their state or can they sell or offer A. Less than 250. different kinds of services or products to people in 12 12 13 And you said all over the country. Are they in other states? 14 every state? A. Which service are you referring to? 14 15 I don't know. I think we answered that 15 Any services. somewhere in here. 16 16 A. That would depend on the regulatory 17 Q. Is your business or is the Dominion group of 17 requirements on them. 18 companies, is the business focused in any particular 18 Do you know as to any of the services, are they geographical area? 19 19 being offered across state lines? 20 A. No. 20 Α. Which services? 21 Do you have people in one state that work for 21 Again, any of them. 22 the Dominion group of companies that contact people in 22 It would be correct to assume they are. 23 other states? 23 Now in Exhibit No. 3 there are several of these A. I don't know. 24 24 exhibits that say the request is overbroad, unduly 25 Q. Do you know whether --25 burdensome. Page 73 1 What burdens were did you encounter in trying more then 1,000 documents that would respond to it? I don't recall. to --2 3 A. What do you want me to look at? 3 Do you recall any specific burdens that you ran 4 It's several of these. 4 into in terms of trying o answer these questions? 5 Can you narrow it down? 5 Is it still under the general question? 6 I'm going to ask you generally first and then 6 Q. 7 we can look at specific but generally speaking there are 7 Α. Then it's generally burdensome. 8 requests in here that said the requests are overbroad and 8 But do you recall any specific burdens? 9 unduly burdensome. 9 Can you get me to a specific question? A. 10 What burdens did you run into in terms of 10 We can do that but first I'm asking do you 11 answering these questions? 11 recall any specific burden --These were generally overburdensome. They were generally overburdensome. 12 12 13 How so? 13 You have no specific information? 14 Α. You want me to get specific? 14 Am I not coming across well? 15 Q. 15 I'm just asking you whether you want to offer 0. 16 A. You asked me a general question so I generally 16 any -answered it. It's generally overburdensome. 17 17 Asked and answered, but if you want to get into Α. 18 Q. For example, were there any of these requests specifics, let's do it. 18 that generated more than 1,000 documents when you tried We talked about documents relating to the first 19 19 20 to go search for something? 20 time that you wanted to use Rock Solid Investment and it 21 A. Which one are you talking about? says here that you don't want to provide documents 22 I'm asking for any of them. 22 because the request is overbroad and unduly burdensome. Q. 23 Generally, it was overburdensome. 23 Which one are we on? Α. This is number 14. 24 My question was were there any of these 24 Q. requests that we made where you found that there were Oh, okay.

Page 78 Page 79 1 Q. All of your corporate activities are documents or not? 2 confidential? 2 A. It's answered. 3 A. Sure. 3 The next on number 18 we asked for documents 4 If Prudential were willing to enter into a 4 concerning any variations of the Rock Solid Investment protective order that would ensure that these documents 5 5 mark that you're using and it also says that you object 6 were kept confidential, are there other documents you 6 to that because it was unduly burdensome. 7 would send to us at that point? 7 What burden did you encounter in terms of trying to find documents that would show the different 8 A. I don't know what I would do. That would be a 8 9 question for counsel. 9 variations of the Rock Solid Investment mark? It was overbroad. 10 Q. Are there any documents that you withheld here 10 A. because you thought they were proprietary or 11 11 Was there any burden? 12 confidential? 12 A. What was the burden? 13 We, again, found it overbroad, unduly 13 Α. 0. 14 burdensome and it's answered right there. 14 This whole process. Α. 15 15 Again, do you remember whether any documents By this whole process, I'm not sure I Q. 16 were withheld? 16 understand what you mean. Just that. 17 A. No, but, again, we found it overbroad and 17 A. 18 burdensome. 18 ٥. Which process? 19 And again, different question. 19 This is overbroad. Q. A. 20 It's not a different question. 20 When you say this, you're pointing at the 21 Did you withhold any documents? 21 document? Q. Asked and answered. 22 22 A. I'm referring to your question. You asked me A. 23 That's your best response? 23 about the question, I answered the question. 24 I'm asking, is that your best and most helpful By the question, do you mean the request number 24 18 that's on this document? 25 response to the question of whether you withheld 25 Page 80 Page 81 1 Yes. Yeah. It was asked and answered. 1 So in terms of 18, you're saying that it's a 2 And you can't identify any specific burden that 2 3 burden to respond to that? 3 you encountered in terms of trying to respond to number A. No. No, I responded. I gave you the response. 4 4 142 5 I didn't say it was a burden to respond. 5 It was all unduly burdensome and seeking 6 Q. It says here that you object because the 6 irrelevant information. request is unduly burdensome. 7 7 Q. Number 19 it asks for documents referring to or 8 Don't miss words, read it correctly. It says relating to or documenting the amount of money that you 8 overbroad, unduly burdensome and seeking irrelevant 9 9 spent developing, promoting, marketing and advertising 10 information. 10 the goods and services that will bear this and there's an And again, I'm asking about the piece that says 11 11 objection there that there was a burden that you 12 unduly burdensome. What burden did you --12 encountered in terms of responding to that. 13 It's the totality. It's the totality of 13 Α. A. Yes. sentence and I've answered it. 14 14 ٥. What was the burden? So you can't identify any specific burden that It was overbroad and unduly burdensome. 15 15 you encountered in terms of trying to respond to number 16 16 ٥. How much money did you spend advertising this 17 18? 17 mark so far? 18 It was unduly burdensome. I don't recall. 18 Α. 19 And you can't identify --Was it more than \$1,000? 19 20 I responded. 20 I don't recall. A. 21 I haven't asked a question. Do you know if it's more than a million 21 ٥. Q. 22 A. I did, I just answered you. 22 dollars? 23 You cannot identify any specific burden that 23 A. Asked and answered. 24 you encountered in terms of responding to number 17, can 24 Do you know if it's more than a dollar? You Q. 25 you? have no other answer to that question?

		-	Dame Of
1	Page 94 been withheld from us that says Rock Solid Investment on	1	A. Yeah.
2	it?	2	O. Or Brad?
3	A. I'm not aware.	3	A. Or Brad or any other person involved.
4	Q. Have you done any other advertisements using	4	Q. Are there any specific burdens that you recall
5	Rock Solid Investment other than what you provided to us,	5	encountering in terms of trying to locate any
6	the You Tube video and the radio spots?	6	advertisements that say Rock Solid Investment?
7	A. We may have, I don't know.	7	A. Are you directing me to a question?
8	Q. You have no specific knowledge of anything else	8	Q. I'm asking you whether there are any burdens
9	besides that right now?	9	that you encountered in terms of just trying to respond
10	A. I don't. We may have, we may not have.	10	to a question about your advertising of the Rock Solid.
11	Q. As far as the radio spot, going back to that,	11	A. Which question are you referring to?
12	did they refer to Rock Solid Investment specifically?	12	Q. I'm asking you a question.
13	A. I don't recall.	13	A. I'm asking you, you said you're referring to a
14	Q. Do you know one way or the other whether they	14	question. Which one are you referring to?
15	actually said Rock Solid Investment during that radio	15	Q. I don't believe I actually said that but I'll
16	ad?	16	ask a few questions.
17	A. I don't recall the exact words used on the	17	Do you recall encountering any burdens in terms
18	radio show.	18	of trying to respond to a question about whether or not
19	Q. What about on the You Tube video, do they ever	19	you've advertised Rock Solid Investment?
20	actually say Rock Solid Investment?	20	A. If I put in here it was overly burdensome, then
21	A. I don't know.	21	it would have been.
22	Q. Do you know if there was an image shown that	22	O. What was the burden?
23	said Rock Solid Investment?	23	A. Responding to that.
24	A. I don't know. I don't handle that.	24	Q. Do you have any more information about the
25	0. That would be Jessica Berford?	25	nature of the burden? Was it the number documents or the
23	v. That would be despite beriold:	43	nature of the burden: was it the number cocuments of the
1	Page 96 places you had to look?	1	Page 97 Is there something about this process that
2	A. I don't recall a specific answer right now.	2	makes you not want to answer these questions?
3	Q. Okay. There's a question on 34 that asks about	3	A. I've been answering them. Which one did I not
4	documents concerning and identifying the trade channels	4	answer?
5	that you would sell services through that use Rock Solid	5	Q. Was there any burden that you encountered in
6	investment mark.	6	terms of trying to locate any studies or surveys you did
7		7	
	Do you recall any burdens in terms of trying to		
	filmes are that these trade shappels are?	1	about potential customers?
8	figure out what those trade channels are?	8	A. Is this back to 35?
9	A. Yeah, it was overly broad, unduly burdensome	8	A. Is this back to 35? Q. Yes.
9 10	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information.	8 9 10	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad.
9 10 11	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden?	8 9 10 11	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you
9 10 11 12	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome.	8 9 10 11 12	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered?
9 10 11 12 13	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have	8 9 10 11 12 13	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome.
9 10 11 12 13 14	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have about the burden?	8 9 10 11 12 13 14	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome. Q. Do you know what a privilege log is?
9 10 11 12 13 14	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have about the burden? A. Yes, just that it was unduly burdensome.	8 9 10 11 12 13 14 15	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome. Q. Do you know what a privilege log is? A. It's a privilege log.
9 10 11 12 13 14 15	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have about the burden? A. Yes, just that it was unduly burdensome. Q. On 35 it asks for documents that refer to study	8 9 10 11 12 13 14 15 16	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome. Q. Do you know what a privilege log is? A. It's a privilege log. Q. I'm asking whether you know what that is.
9 10 11 12 13 14 15 16	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have about the burden? A. Yes, just that it was unduly burdensome. Q. On 35 it asks for documents that refer to study surveys or research that you conducted in terms of	8 9 10 11 12 13 14 15 16 17	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome. Q. Do you know what a privilege log is? A. It's a privilege log. Q. I'm asking whether you know what that is. A. Is there a question on here?
9 10 11 12 13 14 15 16 17	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have about the burden? A. Yes, just that it was unduly burdensome. Q. On 35 it asks for documents that refer to study surveys or research that you conducted in terms of potential customers for the Rock Solid Investment.	8 9 10 11 12 13 14 15 16 17	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome. Q. Do you know what a privilege log is? A. It's a privilege log. Q. I'm asking whether you know what that is. A. Is there a question on here? Q. It's referred to multiple times in this
9 10 11 12 13 14 15 16 17 18	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have about the burden? A. Yes, just that it was unduly burdensome. Q. On 35 it asks for documents that refer to study surveys or research that you conducted in terms of potential customers for the Rock Solid Investment. A. Yes.	8 9 10 11 12 13 14 15 16 17 18	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome. Q. Do you know what a privilege log is? A. It's a privilege log. Q. I'm asking whether you know what that is. A. Is there a question on here? Q. It's referred to multiple times in this document. I'm asking you if you know what one is.
9 10 11 12 13 14 15 16 17 18 19	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have about the burden? A. Yes, just that it was unduly burdensome. Q. On 35 it asks for documents that refer to study surveys or research that you conducted in terms of potential customers for the Rock Solid Investment. A. Yes. Q. Are you reading the paper right now, Mr.	8 9 10 11 12 13 14 15 16 17 18 19 20	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome. Q. Do you know what a privilege log is? A. It's a privilege log. Q. I'm asking whether you know what that is. A. Is there a question on here? Q. It's referred to multiple times in this document. I'm asking you if you know what one is. A. Where? Could you bring me to wherever that is
9 10 11 12 13 14 15 16 17 18 19 20 21	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have about the burden? A. Yes, just that it was unduly burdensome. Q. On 35 it asks for documents that refer to study surveys or research that you conducted in terms of potential customers for the Rock Solid Investment. A. Yes. Q. Are you reading the paper right now, Mr. Bank?	8 9 10 11 12 13 14 15 16 17 18 19 20 21	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome. Q. Do you know what a privilege log is? A. It's a privilege log. Q. I'm asking whether you know what that is. A. Is there a question on here? Q. It's referred to multiple times in this document. I'm asking you if you know what one is. A. Where? Could you bring me to wherever that is you are?
9 10 11 12 13 14 15 16 17 18 19 20 21	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have about the burden? A. Yes, just that it was unduly burdensome. Q. On 35 it asks for documents that refer to study surveys or research that you conducted in terms of potential customers for the Rock Solid Investment. A. Yes. Q. Are you reading the paper right now, Mr. Bank? A. Yes, I can multi task but you go right ahead.	8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome. Q. Do you know what a privilege log is? A. It's a privilege log. Q. I'm asking whether you know what that is. A. Is there a question on here? Q. It's referred to multiple times in this document. I'm asking you if you know what one is. A. Where? Could you bring me to wherever that is you are? Q. If you go to, for instance, number 36 and you
9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have about the burden? A. Yes, just that it was unduly burdensome. Q. On 35 it asks for documents that refer to study surveys or research that you conducted in terms of potential customers for the Rock Solid Investment. A. Yes. Q. Are you reading the paper right now, Mr. Bank? A. Yes, I can multi task but you go right ahead. Q. I would like the record to reflect that I'm	8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome. Q. Do you know what a privilege log is? A. It's a privilege log. Q. I'm asking whether you know what that is. A. Is there a question on here? Q. It's referred to multiple times in this document. I'm asking you if you know what one is. A. Where? Could you bring me to wherever that is you are? Q. If you go to, for instance, number 36 and you look at your response there, the second question says
9 10 11 12 13 14 15 16 17 18 19 20 21	A. Yeah, it was overly broad, unduly burdensome and seeking irrelevant information. Q. What was the burden? A. It was unduly burdensome. Q. Is there any more specific information you have about the burden? A. Yes, just that it was unduly burdensome. Q. On 35 it asks for documents that refer to study surveys or research that you conducted in terms of potential customers for the Rock Solid Investment. A. Yes. Q. Are you reading the paper right now, Mr. Bank? A. Yes, I can multi task but you go right ahead.	8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A. Is this back to 35? Q. Yes. A. Yes, it was unduly burdensome and overbroad. Q. Was there any specific burden you encountered? A. It was overly, unduly burdensome. Q. Do you know what a privilege log is? A. It's a privilege log. Q. I'm asking whether you know what that is. A. Is there a question on here? Q. It's referred to multiple times in this document. I'm asking you if you know what one is. A. Where? Could you bring me to wherever that is you are? Q. If you go to, for instance, number 36 and you

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Page 130
                                                                                                                    Page 131
     encompass staff.
                                                                          Q. Would it surprise you to find out they are?
                                                                 1
 2
           Q. You identified some marketing people earlier.
                                                                 2
                                                                          A.
 3
     Is there anybody else besides that list that --
                                                                 3
                                                                          Q.
                                                                              Do you know whether there are ever any
              Other than everybody has a helping hand in
                                                                     communications that Dominion Investment Group sends out
 4
 5
     everything we do.
                                                                 5
                                                                     where a customer would receive this Dominion Investment
          Q. I understand, but in terms of people who have a
                                                                     Grade Diamonds information but also receive information
 6
                                                                 6
                                                                     about Prudential?
     lot of responsibility for that or primarily
 7
                                                                 7
     responsibility for that, I think you had Jessica
                                                                 8
                                                                          A. I'm not aware of any information like that.
     Berford -- in terms of the marketing people, Jessica, who
                                                                 9
                                                                          Q. If you wanted to find that out, would you have
     else works on marketing?
                                                                     to go to each individual representative and ask them?
10
                                                                10
          A. Elizabeth Greco.
                                                                          A. I would.
11
                                                                11
          Q. Who else?
                                                                          Q.
                                                                              Is there any other way to find that out?
12
                                                                12
          A. Everybody else.
13
                                                                13
                                                                          A.
          Q. But Elizabeth, Jessica, that's their primary
                                                                              Are there any other brochures that say Rock
14
                                                                14
15
     responsibility or is that their primary responsibility?
                                                                15
                                                                     Solid Investment besides this one that we're looking at
16
          A. Yes.
                                                                16
                                                                     here?
          Q. Do you know whether exhibit -- the Dominion
                                                                17
                                                                          A. In terms of a brochure, this is all that I'm
17
18
     Investment Grade documents stock that we're looking at
                                                                     currently familiar with.
                                                                18
19
     here in Exhibit No. 4, do you know whether that's ever
                                                                19
                                                                          Q. Are there any other advertisements that you're
20
     sold in conjunction with Prudential products?
                                                                20
                                                                     aware of other than the radio and the You Tube spots, any
                                                                     kind of like a print or e-mail document that says Rock
21
          A. Sold in conjunction with?
                                                                21
22
              Yes. Let me back up a little bit.
                                                                     Solid Investment besides that document, which says
23
               Are you aware of whether or not Dominion
                                                                     Dominion Investment Grade Diamonds, and these e-mails
                                                                     that have the tag line on there?
24
     Investment Group is selling Prudential products?
25
              I'm not aware.
                                                                25
                                                                          A. I don't know if some have been created since
          A.
                                                     Page 132
     this production. It would not surprise me if it had
                                                                          Q. So you can provide them marketing collateral
                                                                 1
 1
 2
     been.
                                                                     but it's really up to them to decide what kind of effort
 3
          Q. Who would be responsible for that?
                                                                     or money they want to put into getting it out to the
 4
              Any of those people I just mentioned.
                                                                     world, is that correct?
                                                                 4
 5
             And if I wanted to find out where each one of
                                                                 5
                                                                          A. Yes.
     these had gone, like the customer, potential customer who
                                                                          Q. Earlier I showed you a copy of your trademark
                                                                 6
     received this document in Exhibit 4, how would I go about
                                                                     application. I think you said that you would not be in a
     doing that?
                                                                     position to say whether or not any of the particular
             I guess would you request it.
 9
          A.
                                                                 9
                                                                     documents that were filed in the trademark proceeding,
                                                                     whether or not they were authentic and complete, that was
10
          Q. But other than asking each of the individual
                                                                10
11
     sales representatives, is that the only way I can find
                                                                11
                                                                     your attorney's job I think is what you said, is that
12
     out where these landed?
                                                                12
                                                                     correct?
          A. Yes.
                                                                13
                                                                          A. I don't recall what I said. She would have a
13
              And if I wanted to find out if there was ever a
                                                                     record of it (indicating).
14
                                                                1.4
                                                                          Q. Do you have Exhibit 1 in front of you?
15
    mass mailing of this document, is there any way to find
                                                                15
     out that other than for you to go check?
                                                                          A. Is that it?
16
                                                                16
17
          A. You would have to ask them, the individual
                                                                17 -
                                                                          Q. Exactly. Do you recognize this as one of the
                                                                     documents that's filed in the trademark application
18
     sales representatives.
          Q. Do the sales representatives, do they -- I
                                                                     proceeding?
19
                                                                19
                                                                          A. I don't know. You said it was.
     think you said something about they would have to pay for
                                                                20
20
                                                                              Well, I guess the broader question I have is as
21
     it. How does that work?
                                                                21
             Just that, they would have to pay for it.
                                                                     to the -- one thing that we have to do in this proceeding
22
                                                                22
23
          Q. So they're responsible for their own marketing
                                                                23
                                                                     is authenticate the documents, just say these are true
    costs, is that correct?
                                                                24
                                                                     and accurate copies of things.
24
                                                                25
25
         A. Yes.
                                                                               Are you in a position to do that or should we
```

1	Page 138	٦,	Page 139
1 2	Q. Do you know who created this web page that's Exhibit 5?	1 2	whether any permission was granted to use Prudential's name on here?
3	A. I don't.	3	
4	Q. Who is in charge of the web page for Dominion	4	A. I don't know about Prudential but I know our field marketing organization would have had to have given
5	Investment Group?	5	it.
6	A. I would say collectively the partners.	6	Q. Who are the field marketing organizations that
1 7	Q. Is there a specific individual though who is	7	you've worked with?
8	your web administrator either within your company or	8	A. I don't know all of them to have the top of my
وا	outside the company?	9	head.
10	A. Probably two people, the two people in	10	Q. Doug Dunn is identified as one of the partners
11	marketing which I mentioned before would have	11	on here?
12	executed it.	12	A. Yes.
13	Q. So Jessica and Elizabeth are in charge of	13	Q. Is he one of the partners in Dominion
14	this?	14	Investment Group?
15	A. Yes.	15	A. Yes.
16	Q. Do you know whether any of these companies	16	Q. What is Mr. Dunn's role?
17	provided permission for their logos to be used here?	17	A. To oversee the insurance brokerage.
18	A. I know that we work with an FMO and the FMO	18	Q. Does he have any ownership interest in Dominion
19	gave us permission to put that on there.	19	Diamonds?
20	Q. What is FMO?	20	A. Not that I'm aware of.
21	A. Field Marketing Organization.	21	Q. Does he have any involvement with Dominion
22	Q. Who is your is that one FMO that you work	22	Diamonds?
23	with?	23	A. In running the company?
24	A. We have several.	24	Q. Just any involvement whatsoever, selling its
25	Q. Do you know who would be able to find out	25	products, advertising it, anything.
	Page 140		Page 141
1	A. We're all associated with each other.	1	Q. Does he have any specialized role as to either
2	Q. Would he have access to that brochure we were	2	the insurance business or as to the diamond part of the
3	talking about that's been marked as Exhibit 4?	3	business?
4	A. Access meaning could he physically pick one up?	4	A. I don't understand what you mean by
5	Q. Yes, is this provided to him, is Exhibit No. 4	5	specialized.
6	provided to him and his people?	6	Q. I think you said earlier that Doug Dunn heads
7	A. I would assume so.	7	up the insurance brokerage part of the business.
8	Q. If you go through the through Exhibit 5 there's	8	A. Correct.
9	different pages that have other partners identified.	9	Q. Is there another person that heads up the
10	Do you see on page three there's David Pope	10	diamond part of the business?
11	that's identified there?	11	A. Yes.
12	A. Yes.	12	Q. Who is that?
13	Q. And then if you keep going, Roger Hudspeth is	13	A. That would be Catrina Davis.
14	identified on the page that says Dominion Personal	14	Q. Okay. And if one wanted to find out what kinds
15	Wealth.	15	of information about Exhibit No. 4 were provided to Doug
16 17	A. Okay. Q. Dominion Personal Wealth, is that a separate	16	Dunn and his group, how would I go about doing that?
18	Q. Dominion Personal Wealth, is that a separate company or is that a division of Dominion Investment	17	A. Ask Doug Durn.
19	-	18	Q. Do you know what source of advertisement the
20	Group? A. It would be a separate company.	19 20	insurance brokerage group has, what types of advertisement do they use?
21	Q. And what is Roger Hudspeth's role in the	21	A. What do you mean what type?
22	organization?	22	Q. Does the insurance brokerage side of the
23	A. In which organization?	23	business, is their marketing different than what we were
24	Q. If Dominion Investment Group.	24	talking about earlier in terms of direct marketing and
	•		commend and control in course or extent mervering and
25	A. He's a partner.	25	mail and just the different types of avenues?

	Page 150	T-	Page 151
1	Q. Do you see anything there that you know is	1	A. No.
2	wrong?	2	Q. If there are posts there, who does make
3	A. I don't see anything that I know is wrong.	3	those?
4	Q. I'll show you what I'm marking as Exhibit 7.	4	A. Marketing people.
5	(Marked for identification as Opposer's	5	Q. And marketing people, would that be either
6	Exhibit No. 7.)	6	Jessica or Elizabeth?
7	BY MR. BARNARD:	7	A. Yes.
8	Q. Is that your LinkedIn page?	8	Q. Does one of them have particular duties as
9	A. I quess it is.	وا	to the LinkedIn pages?
10	Q. Do you recognize that document or do you	10	A. What do you mean by duties?
11	recognize the information that's shown on that	11	Q. Do they both work on the LinkedIn pages or is
12	document?	12	it just one of them?
13	A. I'm assuming it's my LinkedIn page.	13	A. I think predominantly it's Jessica on mine but
4	Q. Do you maintain your own LinkedIn page or is	14	they both do.
15	that done by your marketing group?	15	(Marked for identification as Opposer's
16		16	Exhibit No. 8.)
17	A. That was two questions, no. O. No to both of them?	17	BY MR. BARNARD:
		18	
.8 . 9	A. It's no to the first one.		Q. Do you recognize Exhibit 8? A. It appears to be a LinkedIn page.
	Q. Does your marketing group did your marketing	19	
20	group set up that LinkedIn page?	20	
21	A. They did set it up.	21	Investment Group?
22	Q. And do they maintain that?	22	A. It appears to be.
23	A. Yes.	23	Q. Can you go to the third page there and do you
24	Q. Do you make posts on there on a regular	24	see where there's a little box around and an arrow
25	basis?	25	pointing to where it says Rock Solid investment?
1	A. Uh-huh.	1	Page 15:
2		2	Q. Where do you use that?
3	Q. Do you know who posted that? A. No.	3	A. Wherever we need to use it in the company.
	A. NO.	1 3	A. Wherever we need to use it in the company.
	O Who Deminion Townships Comm. Links d'Es pages	A	O Do you use it as a trademark?
4	Q. The Dominion Investment Group LinkedIn pages,	4	Q. Do you use it as a trademark?
5	is that also maintained by Jessica?	5	A. No.
5	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is	5	A. No. Q. Do you use it in marketing?
5 6 7	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved.	5 6 7	A. No. Q. Do you use it in marketing? A. Yes.
5 6 7 8	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for	5 6 7 8	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures?
5 6 7 8	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond?	5 6 7 8 9	 A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already
5 7 8 9	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember	5 6 7 8 9	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me.
5 6 7 8 9	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was.	5 6 7 8 9 10 11	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me?
5 7 8 9 10	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can	5 6 7 8 9 10 11 12	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating).
5 6 7 8 9 10 11 12	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that.	5 6 7 8 9 10 11 12 13	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it.
5 6 7 8 9 10 11 12	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that. (Marked for identification as Opposer's	5 6 7 8 9 10 11 12 13	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it. A. It's probably all throughout it too.
5 6 7 8 9 10 11 12 13 .4	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that. (Marked for identification as Opposer's Exhibit No. 9.)	5 6 7 8 9 10 11 12 13 14	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it. A. It's probably all throughout it too. Q. Is Investment Grade Diamond ever used as a
5 6 7 8 9 .0 .1 .2 .3 .4 .5 .6	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that. (Marked for identification as Opposer's Exhibit No. 9.) BY MR. BARNARD:	5 6 7 8 9 10 11 12 13 14 15	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it. A. It's probably all throughout it too. Q. Is Investment Grade Diamond ever used as a company name or is that just to identify a product?
5 6 7 8 9 .0 .1 .2 .3 .4 .5 .6 .7	A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that. (Marked for identification as Opposer's Exhibit No. 9.) BY MR. BARNARD: Q. Does that refresh your recollection about	5 6 7 8 9 10 11 12 13 14 15 16	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it. A. It's probably all throughout it too. Q. Is Investment Grade Diamond ever used as a company name or is that just to identify a product? A. I don't know. I believe at times they'll use
5 6 7 8 9 10 11 12 13 14 15 16 17 18	A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that. (Marked for identification as Opposer's Exhibit No. 9.) BY MR. BARNARD: Q. Does that refresh your recollection about applying for Investment Grade Diamond?	5 6 7 8 9 10 11 12 13 14 15 16 17 18	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it. A. It's probably all throughout it too. Q. Is Investment Grade Diamond ever used as a company name or is that just to identify a product? A. I don't know. I believe at times they'll use Dominion Investment Grade Diamonds. I don't know. It's
5 6 7 8 9 10 11 12 13 4 .5 .6 .7 .8	A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that. (Marked for identification as Opposer's Exhibit No. 9.) BY MR. BARNARD: Q. Does that refresh your recollection about applying for Investment Grade Diamond? A. It would be a question for my attorney because	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it. A. It's probably all throughout it too. Q. Is Investment Grade Diamond ever used as a company name or is that just to identify a product? A. I don't know. I believe at times they'll use Dominion Investment Grade Diamonds. I don't know. It's right there.
5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 19 19 19 19 19 19 19 19 19 19 19 19	A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that. (Marked for identification as Opposer's Exhibit No. 9.) BY MR. BARNARD: Q. Does that refresh your recollection about applying for Investment Grade Diamond?	5 6 7 8 9 10 11 12 13 14 15 16 17 18	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it. A. It's probably all throughout it too. Q. Is Investment Grade Diamond ever used as a company name or is that just to identify a product? A. I don't know. I believe at times they'll use Dominion Investment Grade Diamonds. I don't know. It's right there. Q. Got it. I'm sure you're aware of some
5 6 7 8 9 10 12 13 14 15 16 17 18 19 10 11	A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that. (Marked for identification as Opposer's Exhibit No. 9.) BY MR. BARNARD: Q. Does that refresh your recollection about applying for Investment Grade Diamond? A. It would be a question for my attorney because	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it. A. It's probably all throughout it too. Q. Is Investment Grade Diamond ever used as a company name or is that just to identify a product? A. I don't know. I believe at times they'll use Dominion Investment Grade Diamonds. I don't know. It's right there.
5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 19 19	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that. (Marked for identification as Opposer's Exhibit No. 9.) BY MR. BARNARD: Q. Does that refresh your recollection about applying for Investment Grade Diamond? A. It would be a question for my attorney because his name is all over it.	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it. A. It's probably all throughout it too. Q. Is Investment Grade Diamond ever used as a company name or is that just to identify a product? A. I don't know. I believe at times they'll use Dominion Investment Grade Diamonds. I don't know. It's right there. Q. Got it. I'm sure you're aware of some
5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that. (Marked for identification as Opposer's Exhibit No. 9.) BY MR. BARNARD: Q. Does that refresh your recollection about applying for Investment Grade Diamond? A. It would be a question for my attorney because his name is all over it. Q. Do you have any recollection of thinking about	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it. A. It's probably all throughout it too. Q. Is Investment Grade Diamond ever used as a company name or is that just to identify a product? A. I don't know. I believe at times they'll use Dominion Investment Grade Diamonds. I don't know. It's right there. Q. Got it. I'm sure you're aware of some companies like Microsoft, that's a trademark but it's also the name of the company. I guess the question I'm asking, did you ever
5 6 7 8	is that also maintained by Jessica? A. Yes, and Elizabeth and anyone else who is involved. Q. Do you recall applying for a trademark for Investment Grade Diamond? A. We applied for something. I don't remember exactly what it was. Q. Let me show you Exhibit 9 and ask if you can identify that. (Marked for identification as Opposer's Exhibit No. 9.) BY MR. BARNARD: Q. Does that refresh your recollection about applying for Investment Grade Diamond? A. It would be a question for my attorney because his name is all over it. Q. Do you have any recollection of thinking about using Investment Grade Diamond at one point?	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	A. No. Q. Do you use it in marketing? A. Yes. Q. Does it appear in any sorts of brochures? A. It appears on that brochure that you already handed me. Q. Can you find that for me? A. It's right there (indicating). Q. Okay, got it. A. It's probably all throughout it too. Q. Is Investment Grade Diamond ever used as a company name or is that just to identify a product? A. I don't know. I believe at times they'll use Dominion Investment Grade Diamonds. I don't know. It's right there. Q. Got it. I'm sure you're aware of some companies like Microsoft, that's a trademark but it's also the name of ths company.

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Page 159
                                                      Page 158
                                                                      deposition right now. There are some of these
               To report to me or anybody in management if
     there's been any confusion of which there has been
                                                                      questions that I didn't get a lot of information on
                                                                  2
                                                                     but I'm hopeful that we will be able to get that by
 3
     none.
          Q. Was there any e-mail or any kind of a written
                                                                     working together to get through some of them.
 4
 5
     communication that was sent out regarding this issue?
                                                                 5
                                                                     Obviously I can't anticipate every question I'm
 6
          A. I don't recall anything being written.
                                                                      going to ask but I'm just going to adjourn this for
 7
          Q. You don't remember writing any kind of an
                                                                 7
                                                                     now unless you have any questions.
     instruction to anybody or question to any of the people
                                                                 Я
                                                                           MR. TERRY: No.
 Ω
                                                                 9
                                                                           MR. BARNARD: I'll order.
 9
          A. No, I try to communicate verbally as much as I
                                                                 10
                                                                           THE COURT REPORTER: Would you like a copy?
10
     can with my people.
                                                                 11
                                                                           MR. TERRY: Yes, definitely, PDF.
11
12
          Q. You said that it would be -- is there any kind
                                                                 12
                                                                           (Thereupon, the deposition concluded
13
     of a policy in terms of if somebody was going to be
                                                                 13
                                                                           at 12:55 p.m.)
14
     encountering that kind of an issue in the field about
                                                                14
15
     reporting it up to management?
                                                                 15
16
          A. I don't understand the question.
                                                                 16
          Q. Are there any sorts of, let's say that you have
                                                                 17
17
     consumers who are confused between two products that are
                                                                 18
18
                                                                 19
19
     being offered, how would that normally be dealt with?
20
          A. Depending on what the confusion was, it would
                                                                 20
     typically be reported up the chain.
21
                                                                 21
22
          Q. Is there any kind of a written policy that
                                                                 22
                                                                 23
23
     addresses that situation?
                                                                 24
24
          A. No.
                                                                25
25
               MR. BARNARD: I'm going to adjourn the
                                                                                                                     Page 161
                                                      Page 160
                                                                     STATE OF FLORIDA
 1
                        CERTIFICATE OF OATH
 2
                                                                     COUNTY OF ST. LUCIE )
 3
     STATE OF FLORIDA
                                                                 3
                                                                                            CERTIFICATE
     COUNTY OF ST. LUCIE )
 4
                                                                                I, ROBIN J.P. RILEY, a Shorthand Reporter and
                                                                 5
 5
                                                                     Notary Public of the State of Florida at Large, certify
               I, ROBIN J.P. RILEY, a Notary Public of the
 6
                                                                 6
     State of Florida at Large, authorized to administer
                                                                      that the foregoing deposition of Daryl Bank was
                                                                 7
 в
     oaths, certify that Daryl Bank appeared before me and was
                                                                      stenographically reported by me and is a true and
                                                                 8
 9
     duly sworm on June 8, 2015.
                                                                      accurate transcription of said deposition of Daryl Bank.
10
                        WITNESS my hand and official seal this
                                                                                I certify further I am neither attorney nor
                                                                 10
     16th day of June, 2015.
11
                                                                     counsel for, nor related to, nor employed by any of the
12
                                                                 11
13
                                                                12
                                                                     parties to the action in which the deposition is taken
14
                                                                      and, further, that I am not a relative or an employee of
                             ROBIN J.P. RILEY, CP
                                                                14
                                                                      any attorney or counsel employed in this case, nor am I
15
                             My Commission Expires:
                                                                15
                                                                      financially interested in the outcome of this action.
     (Notary Seal)
                             May 9th, 2016
                                                                                   DATED this 16th day of June, 2015.
                                                                16
16
                             (This signature is valid only
                              if signed in blue ink.)
                                                                17
17
                                                                18
                                        Personally Known
18
                                                                 19
                              Or Produced Identification_
                                                                 20
                   Type of Identification Produced - driver's
19
                                                      license
                                                                 21
21
                                                                22
22
23
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24
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25
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DOMINION INVESTMENT GRADE DIAMONDS**



A ROCK SOLID INVESTMENT

iamonds have shown steady consistent growth throughout history. Symbolizing wealth, quality, and love for centuries, diamonds are becoming widely viewed as an excellent source of investment diversification.

There is a very simple economic justification for considering diamonds as part of your investment portfolio - demand continues to expand while supplies remain limited.

As purchasing power grows in the burgeoning economies of China and India, their citizens have gained a healthy appetite for diamond jewelry — resulting in steady upward pressure on diamond values. The economic outlook is for this global demand to continue its positive trajectory well into the future.

On the flip side of the equation, mining companies are depleting global diamond reserves and have not made sufficient discoveries to stay apace of potential demand. We believe this only further enhances the potential for long-term future appreciation of diamonds.

Dominion Investment Grade Diamonds can help you build a very high quality diamond portfolio through our patented process as described within this kit. Once you've taken time to read through the information kit, call our toll free number to start a conversation with one of our diamond consultants.

"Thanks to an escalating taste for diamonds among the middle class in China and India, diamond prices soared in 2011, increasing by 49% in the first half of the year before ending 19% up overall by the year's end."

Deborah L. Jacobs, Forbes, February 2012

"A balanced market over the next four years, with a growing gap between supply and demand longer-term. The rough-diamond market is expected to remain balanced from 2013 through 2017. From 2018 onward, as existing mines get depleted and no major new deposits come online, supply is expected to decline, falling behind expected demand growth that will be driven by China, India and the US. Over the next 10-year period, supply and demand are expected to grow at a compound annual rate of 2.0% and 5.1%, respectively."

Yury Spektorov, Olya Linde, Bart Cornelissen and Rostislav Khomenko The Global Diamond Report 2013: Journey through the Value Chain – Bain Capital, August 27, 2013



ABOUT DOMINION



ominion *Investment Grade Diamonds*™ was formed to provide our clients with tangible and portable hard asset protection for their investment portfolios. Diamond investing is not just for high net worth clients, in fact many of our clients are hard-working, everyday people, who want to protect their paper investments with tangible assets. Now Dominion offers them a viable solution.

Trust is essential to this process. We intend to earn your trust by becoming your advocate and assisting you in learning everything you need to know about wisely investing in diamonds. We live, breathe and love this process and we think you will get great satisfaction from it as well.

In an article titled "Diamonds Quietly Outperform," *Diamond Investing News* stated "diamond demand is outpacing supply, prices are on the rise again after the recession, and though a commodity, diamonds remain a wise hedge against inflation."

Fox Business News reports "Negligible yield on fixed-income investments and volatility in the equity markets are driving the search for a relatively stable investment that can pack some punch in returns. The wealthy have been turning to hard assets they can enjoy... investing in diamonds is a natural alternative. With increasing global appetite for diamonds and a limited number of mining operations, supply and demand are working in the investor's favor and driving up prices."



WHY INVEST IN DIAMONDS?



ur clients see diamonds as a safe haven. Diamonds are not a short-term investment and we recommend a 5 to 10 year investment period. We know of few alternatives that better protect the wealth you have accumulated from economic policy bubbles and stock market bull and bear cycles.

Diversification

It's no secret that having a diversified portfolio makes a lot of sense. Having a wide array of assets may help mitigate your risk. Put simply, it's not prudent to have all your eggs in one basket. And that's why adding assets such as diamonds to your portfolio is a common sense diversification strategy.

Inflation Hedge

Many people choose to own diamonds because they view it as a hedge against the weakening buying power of the dollar. In the 1920's, \$20 — either in the form of a diamond or a printed bill — bought a fine men's suit. Since then, trillions of paper dollars have been printed by the U.S. Treasury, but they can't print diamonds. That same diamond, purchased so many decades ago, held its value and will still afford you a fine men's suit today. That same \$20 bill may afford you a mediocre set of ear buds for your cell phone.

Tangible and Portable

Unlike paper investments, stocks, bonds and currency, diamonds are a physical, tangible asset. They have a recognized intrinsic value. You can admire its value, you know its exact specifications and they don't change, and you can hold a great deal of wealth right in your hand. Many investors enjoy this aspect of owning diamonds.

Steady Growth, More Stable Than Precious Metals

Over the past decade, diamond prices are up over 300%. While past performance cannot guarantee future results, there are some financial experts who believe diamond prices may reach new record highs. Many precious gem analysts believe that today's uncertain economic climate could contribute to a further rise in diamond prices. Demand for these assets has always existed, and unlike a publicly traded stock, a diamond's value has never dropped to zero. We also appreciate the stability of diamonds. While most tangible asset investors understand the long-term nature of their investments, many investors speculate in gold and silver, which leads to boom and bust swings. Investing in diamonds requires a bit more sophistication and homework than investing in gold, but we think that is exactly what lends to a more stable market structure. Read on to learn how our process is designed to give you the greatest opportunity for a sound long-term investment.

WHAT ARE INVESTMENT GRADE DIAMONDS?

A t Dominion, we have literally trademarked the term "investment grade diamonds" for the very specific intention of creating an investment class of tangible assets whose quality and unique identity can be readily verified, which results in higher value, price transparency and better liquidity. We search the world for diamonds within a narrow cut and clarity range. We believe our focus and patented process significantly reduces the "noise" and price confusion when making such an important investment.

Our parameters for an Investment Grade Diamond:

- · GIA Graded, laser inscribed and sealed in tamper-proof packaging
- · Round, White
- · Color Grades Colorless D through F with no treatments
- Clarity Flawless through Very Slightly Inlcuded (FL VS₂)
- Cut Excellent to Very Good
- · Polish Excellent to Very Good
- Symmetry Excellent to Very Good
- · Fluorescence None or Faint
- Conflict Free





The key to success in any investment strategy is to purchase your investments at a price that provides the potential for appreciation. You must be able to achieve price transparency, assurance as to the quality of your asset, low transaction costs and liquidity when it is time to sell the investment.

Our method of sourcing, valuing, securing and packaging our diamonds is unique to us and gives you assurance that you are getting the absolute best service and value. We are so confident that our investment process offers you a unique investment opportunity that we patented it.

What you can expect

Do Your Homework

Have fun reading our website and other internet sources relating to investing in diamonds. We also have a search feature which will enable you to peruse diamonds in our inventory to get an understanding of our investment grade diamond characteristics. By the way, we encourage you to compare our offerings to loose diamonds listed by our competitors.

Let's Get to Know Each Other

Contact us to arrange a consultation by our GIA trained diamond consultants. We are your advocates, and want to ensure that we understand your specific objectives. We can then find the diamonds that best fit your needs.

The Big Decision

You have a choice – either let us select a package of diamonds for you based on your desired investment amount, or build your own portfolio using our inventory search feature.

Quality Assurance

Once you have made your selections, we send each diamond to GIA for grading, laser engraving and

tamper-proof packaging. In addition, each stone will come with an impressive GIA Grading Report, which details and confirms the diamond's characteris-



tics. This process may require up to two weeks, but we believe it is vital for providing you with assurance of the quality of the asset you've purchased.

Delivery

After your diamonds have been graded and sealed, we place them in our beautiful hand crafted Italian jewelry box and express ship fully insured to you in discreet packaging. The entire process from start to finish typically takes about three weeks.

FREQUENTLY ASKED QUESTIONS



How do I buy an investment diamond?

Contact us by our toll free number and ask to speak with one of our diamond consultants. Our consultants are GIA trained and well qualified to help you through the investment process.

How do I select a diamond?

We will visit with you about your specific investment objectives and your desired investment amount. We then will select either one or a bundle of several diamonds, based on your preference. All diamonds we select will fall within our criteria as Investment Grade Diamonds.

What forms of payment to you accept?

We accept personal or cashier's checks, wire transfers, and credit card payments (we require a 3% fee for credit card purchases). Once your funds clear, we will start the process of grading your diamond.

How long does it take to receive my diamonds?

You should expect a turnaround time of about three weeks from the time you pay for your diamonds until you receive them. We would love to be able to have them to you more quickly, but the quality assurance of the GIA grading and engraving is just too important to skip for the sake of urgency. You can hold them for the next few decades and then lovingly pass them along to your heirs.

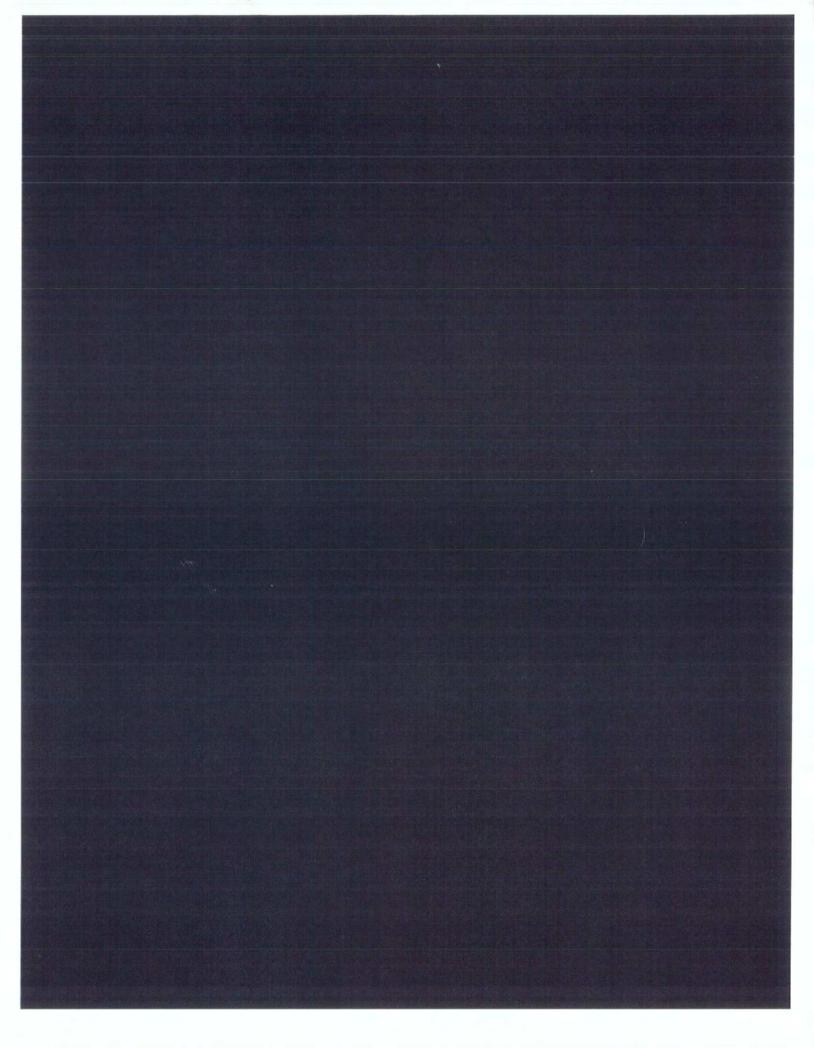


OUR GUARANTEE

We are so confident that our diamonds are the lowest priced diamonds you will find that we offer a 100% buy back guarantee. If, within thirty (30) days of your purchase of one of our investment grade diamonds, you obtain an appraisal from a GIA certified gemologist for less than what you paid, simply return the diamond in the GIA tamper-proof seal (intact) for a full money-back refund.

DARYL G. BANK FOUNDER AND CEO The Control of the Co

CATRINA DAVIS MANAGING MEMBER



Mark MPT Terry

From: Daryl Bank <dbank@dominv.com>
Sent: Tuesday, March 17, 2015 11:19 AM

To: Mark MPT Terry

Subject: EXAMPLE

Catrina Davis Bank Managing Partner Dominion Diamonds, LLC

855-351-8910

"A Rock Solid Investment"



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Dominion Investment Group

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Home



Dominion Investment Group is a financial services company headquartered in Virginia Beach, VA. We offer our clients a full range of financial services and support our clients nationwide through our Virginia and South Florida locations and our network of over two hundred brokers throughout the USA. At Dominion Investment Group we are committed to providing all our clients with the information and service they deserve and our entire team works together to develop a comprehensive plan that meets their objectives.

As an established, experienced and trusted financial services group we have grown our business over the years to offer a full complement of services from investment advisory and risk management to venture capital and franchising. We serve both retail and wholesale clients in our investment, insurance and franchising businesses and our dedicated investment banking group serves our business customers through innovative financing solutions from seed capital to initial private offering.

Website up.com

Industry

http://www.dominioninvestmentgro Financial Services

Public Company

Company Size

51-200 employees

Recent Updates

Dominion Investment Group Dominion is hiring! Check it out below.



Licensed Financial Representative

dominion.theresumator.com You can submit your resume by visiting this link. If you know anyone who would be a great fit for this position, please pass the fink along. Thanks!

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1 day ago

Dominion Investment Group employees



Daryl Bank

19 Employees on LinkedIn

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Susan Simmons, Edward Carr and Drew Friedrich

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Dominion Investment Group w/ Daryl Bank - Financial Manager

youtube.com Daryl and the Bull go wire to wire with Tips. Tools and Strategies on how to find the RIGHT Financial Manager for your needs.

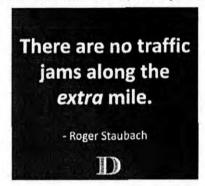
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Dominion Investment Group Dare to go the distance?



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Brian Mosley, MBA

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Dominion Investment Group Just a friendly reminder: There's less than 30 days to file! Call us now to request your appointment. Port Saint Lucie/Stuart Area (772) 237-3302 Virginia Beach/Norfolk Area (757) 962-4672

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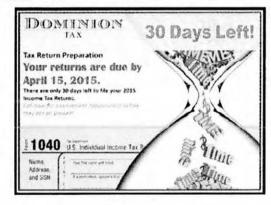
Think Like an Advisor Cloud CRM platform that thinks like an advisor free for 60 days,



UPM Pharmaceuticals, Inc. UPM new offers full development support from concept to commercialization



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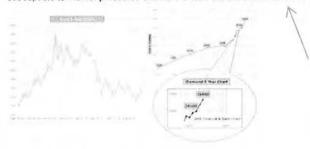


Dominion Investment Group w/ Daryl Bank - Identity Theft

youtube.com This week on Daryl and the Bull - the boys talks Identity Theft. What to look for, how to avoid it and how to fix it.

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Dominion Investment Group Which would you prefer in your portfolio? Diamonds are the only investment up 48 out of the past 50 years! A Rock Solid Investment if you ask us! Gold, however, is susceptible to market pressures and risk, Check out the charts below to draw your own... more



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Dominion Investment Group Listen below for this week's radio show discussing small business tips and Indian River State College's "Shark Tank" style pitch panel event with Daryl and the BULL!



Dominion Investment Group w/ Daryl Bank - Tom Kindred IRSC

youtube.com This week on Daryl & the Bull, guest, Tom Kindred from IRSC talks about Small Business and their Shark Tank program.

Like

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Dominion Investment Group We are headed to Sin City in September! Will you be joining us for this year's educational conference? Come learn the industry trends with like-minded peers! Details below.



Dominion Investment Group

dominioninvestmentgroup.com — "It Takes Two to Succeed" in the world of professional financial services and at Dominion Private Client Group we value our partnership with our pro

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Dominion Investment Group Have you caught the fever yet? Not Spring Fever, we're talking about March Madness®! You know, March Madness® is a lot like planning for your retirement. We've created a special report entitled Battle of the Brackets: Retirement Edition. Download... more



Battle of the Brackets: Retirement Edition

dominioninvestmentgroup.com Please fill out the form below to download your special complimentary report. Your report will begin downloading immediately

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Daryl Bank

Add a comment...

Dominion Investment Group Did you hear? Daryl G. Bank and Ed Carr's new book, Get in The Game, hit SEVEN Best-Sellers lists, INCLUDING a total of three #1 spots!! Here are the rankings and categories: #1 Direct Marketing #1 Marketing for Small Business #1 Business Marketing #... more



Get in The Game

Get in The Game [Kevin Hamington, Loral Langemeier, Daryl Bank] on Amazon.com. "FREE" shipping on qualifying offers. The everyday expression Get in the gamel is frequently used as an invitation to join an ongoing activity. Used in this book

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1 month ago

Brian Mosley, MBA

Add a comment...

Dominion Investment Group Today's the day! Daryl G. Bank and Ed Carr's new book is available on Amazoni Get your copy below!



Get in The Game

Get in The Game [Kevin Hamngton, Loral amazon.com Langemeier, Daryl Bank] on Amazon.com. *FREE* shipping on qualifying offers. The everyday expression Get in the game! is frequently used as an invitation to join an ongoing activity. Used in this book

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Edward Carr

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Dominion Investment Group We are looking forward to tonight's pitches! Come watch as LOCAL ENTREPRENEURS present their business plans and products to the IRSC Business Incubation Pitch Panel, Featured panelists include our Managing Partner, Daryl Bank and Chief Investment... more

Dan K. Richardson - Entrepreneurship Development Institute @ IRSC

cctiirsc.com cctursc.com

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Dominion Investment Group Get ready to GAIN KNOWLEDGE, CREATE CONNECTIONS. UNCOVER OPPORTUNITIES at Two Succeed 2015! www.TwnSucceed.com

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liko.

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Dominion Investment Group Take a look below at this week's radio show discussing tips, tools and strategies to help keep one of your biggest investments safe and secure with Daryl and the BULL!



Dominion Investment Group w/ Daryl Bank - Yacht Watchman

youtube.com This week's show of Daryl & the Bull is about tips, tools and strategies to help keep one of your biggest investments safe and secure! Special guest - CEO and Founder of Yacht Watchman - Jim Knoska.

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Beth Taylor McCubbin, Daryl Bank and Edward Carr

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Dominion Investment Group Take a look below at this week's radio show discussing college planning with Daryl and the BULL!



Dominion Investment Group w/ Daryl Bank - College Planning

youtube.com Show for this weekend is on College Planning and Financing. Special guest is Dave Cattle of Dominion College Planning.

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Edward Carr

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Dominion Investment Group Ready to do it your way? Join us for this year's It Takes Two to Succeed Sales Conference at the Trump International Hotel Las Vegas!



Dominion Investment Group

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Dominion Investment Group Are you prepared for tax season? Let us help you! Call to schedule your appointment today for a personal tax preparation special at only \$129! Hurry - special ends soon! Port Saint Lucie/Stuart Area (772) 237-3302 Virginia Beach/Norfolk Area (757)... more



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dominioninvestmentgroup.com Tax Services; Income Tax Preparations At Dominion Investment Group, we bring decades of experience to every area of tax planning and preparation. Our experts

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Dominion Investment Group Excited to announce the next IRSC "Shark Tank" style event is February 25th at IRSC! Get the details below.



Dominion Investment Group

dominioninvestmentgroup.com This just in! The quarterly Shark Tank pitch panel event is scheduled for February 25th. Presented by Indian River State College, the "Shark Tank" style bus

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Edward Can

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Dominion Investment Group As soon as you think about making the call, you should make it! That's right – just go for it! Stop second guessing yourself! Too many salespeople talk themselves out of making the calls that really could boost profit and sales motivation. GO MAKE... more



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Edward Can

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Dominion Investment Group We are excited to announce that with the addition of three new stations, Daryl & the Bull is now on 36 stations in the United States! New stations include KHNC-AM in Denver, Colorado, WRNN-FM 99.5 in Myrtle Beach, Florida and WGSO-AM 990 in New... more



Dominion Media Group LLC, Of Dominion Investment Group Adds New Radio Markets

priog.org Dominion Media Group LLC, Of Dominion Investment Group Adds New Radio Markets. Dominion Media Group LLC, of Dominion Investment Group, has announced with the addition of three new stations, taking Daryl & the Bull to now 36 stations in the.

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Cabeli Young, Itt Would that be Myrtle Beach, South Carolina rather than Florida? I month ago

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Dominion Investment Group In honor of Presidents Day which is right around the comer, we've created a special report that breaks down what we consider to be the rights you've earned with a lifetime of work! Get your copy now below.



Your Retirement Bill of Rights

dominioninvestmentgroup.com Please fill out the form below to download your special complimentary report. Your report will begin downloading immediately

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Dominion Investment Group Investment Consultant, Roger O. Hudspeth Signs Publishing Deal With CelebrityPress Publishing To Co-Author New Book! Get the scoop below.



Investment Advisor Roger O. Hudspeth Signs Publishing Deal With CelebrityPress To Co-Author...

pressnewsroom.com Posted by admin on Jan 30th, 2015 Roger O. Hudspeth will team with Brian Tracy and several leading experts from various industries to release the new book, "UNcommon" by CelebrityPress, Chesapeake, VA – January 30, 2015 – Roger O. Hudspeth,...

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Dominion Investment Group Take a look below at this week's radio show discussing Tips, Tools and Strategies on how to find the RIGHT Financial Manager for your needs with Daryl and the BULL!



Dominion Investment Group w/ Daryl Bank - Financial Manager

youtube.com Daryl and the Bull go wire to wire with Tips, Tools and Strategies on how to find the RIGHT Financial Manager for your needs.

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Dominion Investment Group Regardless of how you view things, the core issue is the same – we must be ready from the start to make things happen this year! We compiled a list of 5 obstacles we all must overcome to attack these opportunities.



5 Obstacles to Overcome this Year

dominioninvostmentgroup.com 5 Obstacles You Will Need to Overcome This Year to Be Successful As the new year is underway, it provides new opportunities and new

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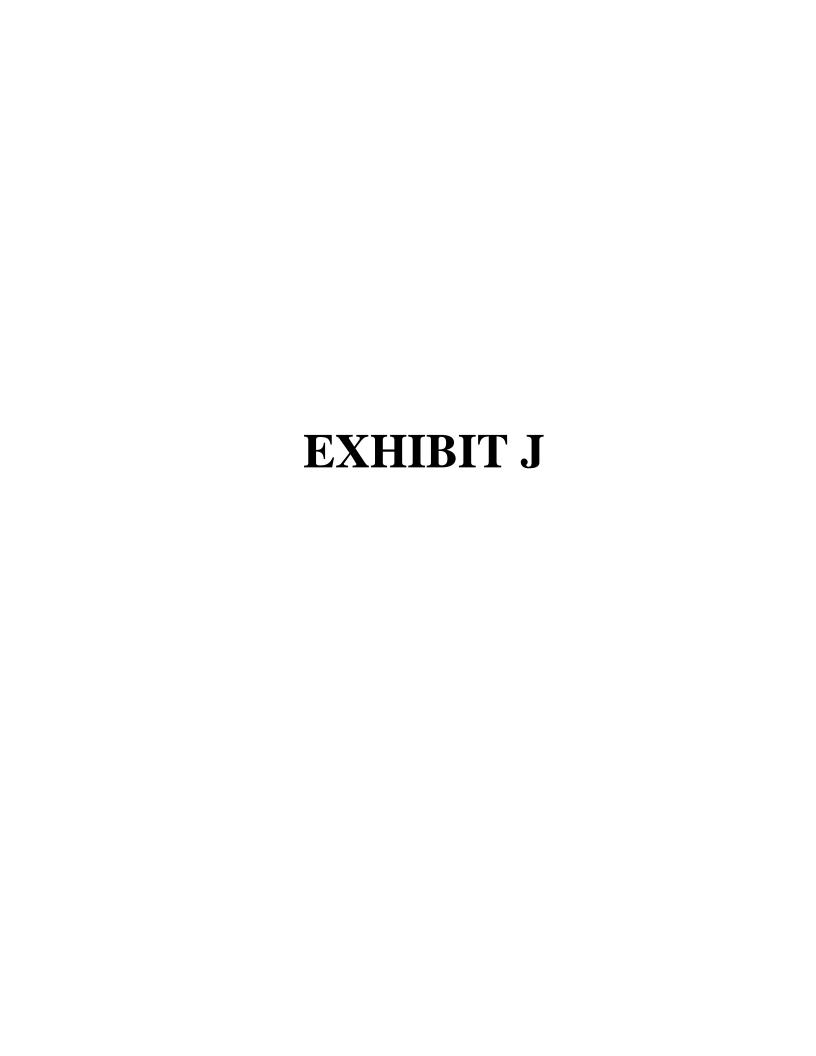
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LATHROP & GAGELLP

DAVID R. BARNARD

DIRECT LINE: 816.460.5869

EMAIL: DBARNARD@LATHROPGAGE.COM

WWW.LATHROPGAGE.COM

2345 GRAND BOULEVARD, SUITE 2200 KANSAS CITY, MISSOURI 64108-2618

PHONE: 816.292.2000 Fax: 816.292.2001

July 7, 2015

VIA EMAIL

Mark Terry Office of Mark Terry, Esq. 801 Brickell Avenue Suite 900 Miami, FL 33131

Re:

Opposition No. 91219616 - U.S. Application Serial No. 86/184,144 for

ROCK SOLID INVESTMENT

Matter No. 560658

Dear Mark:

This letter follows up on the deposition of Mr. Bank. As you are aware, he produced only two documents in advance of the deposition. He produced no emails or other communications regarding his use of the ROCK SOLID INVESTMENT mark in terms of where, how and how broadly he has been using the mark. At the deposition itself, Mr. Bank was the least cooperative witness I have seen in 19 years of taking depositions. He did, however, admit to using the mark and providing access to sales information incorporating the mark to the 200+ sales agents for Dominion Investment Group, LLC (DIG) and Dominion Diamonds, LLC (collectively "Dominion"). Despite this fact, he has failed to provide a great deal of information and documents Prudential specifically requested that relates to his use of ROCK SOLID INVESTMENT. This letter details his specific failures to provide information responsive to discovery requests prior to the deposition. We expect and demand that these failures be remedied as soon as possible.

At a basic level, there was no indication from the deposition that Bank ever actually searched any of his electronic document systems for documents relating to his development and use of ROCK SOLID INVESTMENT. He said he "did whatever was requested" by Prudential's document requests and yet was unable to provide <u>any</u> details regarding when or where any search was actually performed. The failure to produce documents confirms that he has ignored his obligations. We want confirmation from you pursuant to FRCP 26 that a proper search was done. This includes details regarding when

Mark Terry July 7, 2015 Page 2

the search was done, what electronic record systems were searched and what search terms were used.

As to specific interrogatories and documents requests, Mr. Bank's discovery deficiencies include the following:

<u>Interrogatory No. 2</u>: Identify any entities with which the Applicant is affiliated, partnered with, or possess an ownership interest in. For each entity identified, state the Applicant's position and provide a description of Applicant's duties.

Mr. Bank failed to identify DIG despite disseminating ROCK SOLID INVESTMENT sales materials to DIG's sales staff. Prudential is entitled to know what other entities Mr. Bank is affiliated with.

Mr. Bank indicated that he consulted with Raeann Gibson to obtain documents responsive to our discovery requests. Communications to and from Ms. Gibson and other documents generated by Ms. Gibson regarding the ROCK SOLID INVESTMENT mark are responsive to at least the following:

<u>Interrogatory No. 5</u>: Describe the circumstances related to the selection and decision to adopt Applicant's ROCK SOLID INVESTMENT Mark and identify all participants to that selection and adoption process.

RFP 4: All documents referring to Applicant's selection and adoption of the ROCK SOLID INVESTMENT Mark, including, without limitation, any documentation of meetings or discussions held concerning the adoption of the ROCK SOLID INVESTMENT Mark, any documentation relating to the reasons for selecting the ROCK SOLID INVESTMENT Mark, and any documentation relating to the consideration of other marks not selected or filed.

<u>RFP 5</u>: All documents relating to any opinion letters, searches, investigations, or other analysis regarding the availability to Applicant or by Applicant of the ROCK SOLID INVESTMENT Mark, including all documents concerning who requested the opinion or search, when the opinion or search was requested, who prepared the opinion, and the substance thereof.

<u>RFP 6</u>: All documents referring to Applicant's ROCK SOLID INVESTMENT Mark, including without limitation, all notes, correspondence, internal memoranda, searches, surveys, email, or any other electronically or digitally stored documents.

All of these communications should be produced.

Mr. Bank also indicated that at least Brad Sperling, Jessica Burford, Elizabeth Greco, and Catrina Davis were responsible for the marketing and/or sales of the products and services under the ROCK SOLID INVESTMENT mark. Communications either sent or received by these individuals, as well as other documents generated by them pertaining to the use and marketing of the ROCK SOLID INVESTMENT mark, are responsive to at least the following:

<u>RFP 5</u>: All documents relating to any opinion letters, searches, investigations, or other analysis regarding the availability to Applicant or by Applicant of the ROCK SOLID INVESTMENT Mark, including all documents concerning who requested the opinion or search, when the opinion or search was requested, who prepared the opinion, and the substance thereof.

<u>RFP 10</u>: All documents relating to or disclosing the manner in which Applicant distributes promotional materials that advertise or promote the services stated in the services description of the application for the ROCK SOLID INVESTMENT Mark.

RFP 14: All documents and records relating to, referring to, or documenting: (a) the date of adoption and first use of Applicant's ROCK SOLID INVESTMENT Mark; (b) the geographic areas in which Applicant's services have been offered; (c) the individuals, retail stores, or other purchasers to whom Applicant's services have been or are offered; and (d) the last date upon which Applicant's services were marketed or offered.

RFP 15: All documents and records relating to, referring to, or documenting Applicant's anticipated first use of Applicant's ROCK SOLID INVESTMENT mark in commerce, if Applicant has not yet used the ROCK SOLID INVESTMENT Mark in commerce in the United States.

<u>RFP 16</u>: All documents referring to, relating to, or documenting Applicant's development of any logos or packaging bearing the ROCK SOLID INVESTMENT Mark.

<u>RFP 17</u>: All documents and records referring to, relating to, or documenting the activities undertaken by Applicant in preparation for use of the ROCK SOLID INVESTMENT Mark.

- RFP 18: All documents concerning any and all variations of Applicant's ROCK SOLID INVESTMENT Mark that Applicant is using or intends to use in the future.
- <u>RFP 19</u>: All documents referring to, relating to, or documenting the amount (in U.S. dollars) that Applicant has spent developing, promoting, marketing, or advertising the goods and services bearing or intended to bear Applicant's ROCK SOLID INVESTMENT Mark.
- RFP 20: All documents disclosing the amount (in U.S. dollars) that Applicant has received as a result of offering services under Applicant's ROCK SOLID INVESTMENT Mark form the date of first use of the ROCK SOLID INVESTMENT Mark to the present time, if any.
- RFP 21: All documents concerning or identifying the customers or potential customers to whom Applicant's services bearing the ROCK SOLID INVESTMENT Mark are promoted, or to whom Applicant intends to promote such services in the future.
- RFP 24: All documents concerning or embodying any license, agreement, grant of permission, or assignment that involves or relates to Applicant's ROCK SOLID INVESTMENT Mark.
- <u>RFP 25</u>: Documents disclosing the principal media by or in which Applicant promotes, or intends to promote, the services described in the application for the ROCK SOLID INVESTMENT Mark.
- <u>RFP 32</u>: All documents and records relating to, referring to, or documenting Applicant's prior use, current use, or intent to use the ROCK SOLID INVESTMENT Mark with financial and investment services.
- <u>RFP 33</u>: Produce specimens of all labels, tags, decals, stickers, packaging, containers, ad slicks, price lists, displays, and/or point-of-purchase promotional materials which are, have ever been used, or will be used in the future in connection with the offering for sale or sale of products or services by Applicant bearing the ROCK SOLID INVESTMENT Mark.
- <u>RFP 34</u>: All document concerning or identifying the trade channels through which Applicant has sold, is currently selling, or intends to sell Applicant's Services under the ROCK SOLID INVESTMENT Mark or any variation thereof.

<u>RFP 35</u>: All documents referring to, relating to, or documenting any studies, surveys, or other research conducted by or on behalf of Applicant regarding the current or potential consumers of products or services that are sold or will be sold under the ROCK SOLID INVESTMENT Mark.

Mr. Bank indicated that there are agents working for DIG and other companies under the Dominion group who have access to marketing brochures and have permission to use marks of the related companies. Agreements entered into by these agents and/or policies provided to them with regard to the ability to use any and all of the Dominion trademarks and/or service marks are responsive to at least the following:

<u>Interrogatory No. 19</u>: State whether Applicant has ever granted or discussed possibly granting to any person or entity authorization or license to use Applicant's ROCK SOLID INVESTMENT Mark or any variation thereof. If so, identity to whom the authorization or license was made, the date it was granted, and the circumstances surrounding such authorization or license, including duration of permitted use, and the business, goods, or services for which authorization or license was granted.

<u>RFP 24</u>: All documents concerning or embodying any license, agreement, grant of permission, or assignment that involves or relates to Applicant's ROCK SOLID INVESTMENT Mark.

For many of the requests above, Mr. Bank objected that the requests were unduly burdensome. At the deposition, however, he was unable to identify any specific burden associated with producing these documents. Accordingly, the objection is meritless.

For the reasons set forth above, we request all information and documents responsive to at least the discovery requests identified above be produced to us no later than July 21, 2015.

In his interrogatory responses and during his deposition, Mr. Bank admitted that ROCK SOLID INVESTMENT is merely descriptive of the precious stones aspect of his business. Accordingly, Prudential plans to file a motion for leave to file an amended petition asserting this additional ground challenging the application. Please let us know if you consent to the motion.

In order to provide Mr. Bank with sufficient time to remedy these failures, gather and produce the above-requested documents and information, for Prudential to do follow-up discovery and to permit time for the Board to rule on the amended petition motion, we request your consent to extend the deadline for close of discovery from August 10, 2015

Mark Terry July 7, 2015 Page 6

to October 10, 2015. If you are amenable to the extension, we would also request the Board to move the remaining deadlines as follows:

Event	Old Deadline	New Deadline
Plaintiff's Pretrial Disclosures	09/24/2015	11/24/2015
Plaintiff's 30-Day Trial Period Ends	11/08/2015	1/08/2016
Defendant's Pretrial Disclosures	11/23/2015	1/23/2016
Defendant's 30-Day Trial Period Ends	01/07/2016	3/07/2016
Plaintiff's Rebuttal Disclosures	01/22/2016	3/22/2016
Plaintiff's 15-Day Rebuttal Period Ends	02/21/2016	4/21/2016

We will file the request to amend the scheduling order once we receive your approval of the above. Please let us know if you have any questions or would like to discuss. We look forward to receiving your response to the proposals in this letter as soon as possible.

Very truly yours,

LATHROP & GAGE LLP

David R. Barnard

DRB/DPG



Mueller, Terry L.

From: Barnard, David

Sent: Tuesday, July 07, 2015 3:17 PM
To: Mark Terry (mark@terryfirm.com)

Cc: Meriwether, Luke M.; Gonzales, Donna P.; Mueller, Terry L.

Subject: Prudential/Rock Solid Investment

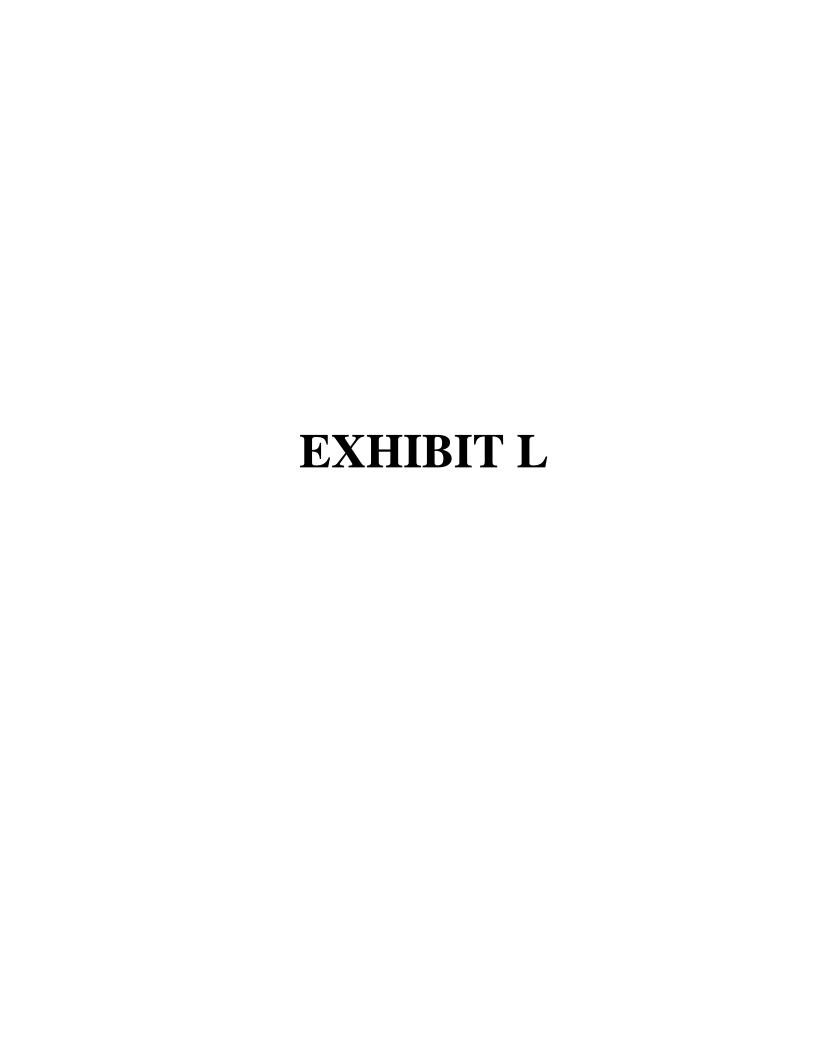
Mark, we are in the process of getting subpoenas ready for 30(b)(6) depositions of Dominion Investment Group and Dominion Diamonds, as well as subpoenas for Catrina Davis, Elizabeth Greco and Doug Dunn. We are looking at the week of August 3 for the document productions and depositions. Please confirm that you will be serving as the attorney for these entities and individuals and that the witnesses are available that week. We will be sending you the formal notices soon.

Dave



David Barnard Chairman, Intellectual Property Litigation Teams

2345 Grand Blvd., Suite 2200 | Kansas City, MO 64108-2618
P: 816.460.5869 | F: 816.292.2001 | DBarnard@LATHROPGAGE.COM
bio: www.lathropgage.com/dbarnard | www.lathropgage.com



Mueller, Terry L.

From: Barnard, David

Sent: Thursday, July 16, 2015 10:33 AM
To: Mark Terry (mark@terryfirm.com)

Cc: Mueller, Terry L.; Meriwether, Luke M.; Gonzales, Donna P.

Subject: Prudential/Rock Solid Investment opposition - subpoenas of Greco, Davis and Dominion

Diamonds, LLC 30(b)(6)

Attachments: 2015-07-14 Prudential Subpoena Davis (Official).pdf; 2015-07-14 Prudential

Subpoena Dominion Diamond (Official).pdf; 2015-07-14 Prudential Subpoena Greco

(Official).pdf

Mark, this follows up on my 7/7 email re scheduling depositions. Attached are subpoenas for Dominion Diamonds, Elizabeth Greco and Catrina Davis. Please let me know if you are representing them and if you will accept service.

Dave



David Barnard Chairman, Intellectual Property Litigation Teams

2345 Grand Blvd., Suite 2200 | Kansas City, MO 64108-2618 & GAGE P: 816.460.5869 | F: 816.292.2001 | DBarnard@LATHROPGAGE.COM

bio: www.lathropgage.com/dbarnard | www.lathropgage.com

UNITED STATES DISTRICT COURT

for the

Southern District of Florida

The Prudential Insurance Company of America	
Plaintiff V. Daryl Bank Defendant)) Civil Action No. Opp No. 91219616 (Trademark) Trial and Appeal Board))
SUBPOENA TO TESTIFY AT	I A DEPOSITION IN A CIVIL ACTION
To: Elizabeth Greco, 2710 SW	Port St. Lucie Blvd., Port St. Lucie, FL 34953
(Name of person	on to whom this subpoena is directed)
deposition to be taken in this civil action. If you are an	ppear at the time, date, and place set forth below to testify at a n organization, you must designate one or more officers, directors, onsent to testify on your behalf about the following matters, or
Place: First Choice Court Reporting 500 S. Australian Ave, Suite 600 West Palm Beach, FL 33401	Date and Time: 08/03/2015 1:00 pm
The deposition will be recorded by this method	d: Stenographic
Production: You, or your representatives, must electronically stored information, or objects, ar material: See Exhibit A	st also bring with you to the deposition the following documents, and must permit inspection, copying, testing, or sampling of the
	are attached – Rule 45(c), relating to the place of compliance; ect to a subpoena; and Rule 45(e) and (g), relating to your duty to of not doing so.
Date: JUL 1 4 2015 CLERESTEVENUM. Car	OR
Agnature of Clerk or Depu	Clerk Attorney's signature
The name, address, e-mail address, and telephone number The Prudential Insurance Company of America David R. Barnard (dbarnard@lathropgage.com), Luke M. Meriwether (, who issues or requests this subpoena, are: (Imeriwether@lathropgage.com), Donna P. Gonzales
(dgonzales@lathropgage.com), Lathrop & Gage LLP, 2345 Grand Blv	rd., Ste 2200, Kansas City, MO 64108; 816-292-2000

Notice to the person who issues or requests this subpoena

If this subpoena commands the production of documents, electronically stored information, or tangible things before trial, a notice and a copy of the subpoena must be served on each party in this case before it is served on the person to whom it is directed. Fed. R. Civ. P. 45(a)(4).

Civil Action No. Opp No. 91219616 (Trademark

PROOF OF SERVICE

(This section should not be filed with the court unless required by Fed. R. Civ. P. 45.)

I received this sub	opoena for (name of individual and title, if	any)		
☐ I served the su	bpoena by delivering a copy to the na	med individual as follow	s:	
		on (date)	; or .	
	subpoena unexecuted because:			
Unless the subpoctendered to the wi	ena was issued on behalf of the Uniteditness the fees for one day's attendance	d States, or one of its office, and the mileage allowe	cers or agents, I	have also amount of
\$	•			
/ fees are \$	for travel and \$	for services, fo	or a total of \$	0.00
I declare under pe	enalty of perjury that this information	is true.		
e:				
		Server's signat	ure	
		Printed name and	d title	
		Server's addre	ess	

Additional information regarding attempted service, etc.:

Federal Rule of Civil Procedure 45 (c), (d), (e), and (g) (Effective 12/1/13)

(c) Place of Compliance.

- (1) For a Trial, Hearing, or Deposition. A subpoena may command a person to attend a trial, hearing, or deposition only as follows:
- (A) within 100 miles of where the person resides, is employed, or regularly transacts business in person; or
- (B) within the state where the person resides, is employed, or regularly transacts business in person, if the person

(i) is a party or a party's officer; or

(ii) is commanded to attend a trial and would not incur substantial

(2) For Other Discovery. A subpoena may command:

(A) production of documents, electronically stored information, or tangible things at a place within 100 miles of where the person resides, is employed, or regularly transacts business in person; and

(B) inspection of premises at the premises to be inspected.

(d) Protecting a Person Subject to a Subpoena; Enforcement.

(1) Avoiding Undue Burden or Expense; Sanctions. A party or attorney responsible for issuing and serving a subpoena must take reasonable steps to avoid imposing undue burden or expense on a person subject to the subpoena. The court for the district where compliance is required must enforce this duty and impose an appropriate sanction-which may include lost earnings and reasonable attorney's fees-on a party or attorney who fails to comply.

(2) Command to Produce Materials or Permit Inspection.

- (A) Appearance Not Required. A person commanded to produce documents, electronically stored information, or tangible things, or to permit the inspection of premises, need not appear in person at the place of production or inspection unless also commanded to appear for a deposition, hearing, or trial.
- (B) Objections. A person commanded to produce documents or tangible things or to permit inspection may serve on the party or attorney designated in the subpoena a written objection to inspecting, copying, testing, or sampling any or all of the materials or to inspecting the premises-or to producing electronically stored information in the form or forms requested.

 The objection must be served before the earlier of the time specified for compliance or 14 days after the subpoena is served. If an objection is made, the following rules apply:
- (i) At any time, on notice to the commanded person, the serving party may move the court for the district where compliance is required for an order compelling production or inspection.
- (ii) These acts may be required only as directed in the order, and the order must protect a person who is neither a party nor a party's officer from significant expense resulting from compliance.

(3) Quashing or Modifying a Subpoena.

- (A) When Required. On timely motion, the court for the district where compliance is required must quash or modify a subpoena that:
 - (i) fails to allow a reasonable time to comply;
- (ii) requires a person to comply beyond the geographical limits specified in Rule 45(c);
- (iii) requires disclosure of privileged or other protected matter, if no exception or waiver applies; or

(iv) subjects a person to undue burden.

(B) When Permitted. To protect a person subject to or affected by a subpoena, the court for the district where compliance is required may, on motion, quash or modify the subpoena if it requires:

- (i) disclosing a trade secret or other confidential research, development, or commercial information; or
- (ii) disclosing an unretained expert's opinion or information that does not describe specific occurrences in dispute and results from the expert's study that was not requested by a party.
- (C) Specifying Conditions as an Alternative. In the circumstances described in Rule 45(d)(3)(B), the court may, instead of quashing or modifying a subpoena, order appearance or production under specified conditions if the serving party:
- (i) shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship; and
 - (ii) ensures that the subpoenaed person will be reasonably compensated.

(e) Duties in Responding to a Subpoena.

- (1) Producing Documents or Electronically Stored Information. These procedures apply to producing documents or electronically stored information:
- (A) Documents. A person responding to a subpoena to produce documents must produce them as they are kept in the ordinary course of business or must organize and label them to correspond to the categories in the demand.
- (B) Form for Producing Electronically Stored Information Not Specified. If a subpoena does not specify a form for producing electronically stored information, the person responding must produce it in a form or forms in which it is ordinarily maintained or in a reasonably usable form or forms.
- (C) Electronically Stored Information Produced in Only One Form. The person responding need not produce the same electronically stored information in more than one form.
- (D) Inaccessible Electronically Stored Information. The person responding need not provide discovery of electronically stored information from sources that the person identifies as not reasonably accessible because of undue burden or cost. On motion to compel discovery or for a protective order, the person responding must show that the information is not reasonably accessible because of undue burden or cost. If that showing is made, the court may nonetheless order discovery from such sources if the requesting party shows good cause, considering the limitations of Rule 26(b)(2)(C). The court may specify conditions for the discovery.

(2) Claiming Privilege or Protection.

- (A) Information Withheld. A person withholding subpoenaed information under a claim that it is privileged or subject to protection as trial-preparation material must:
 - (i) expressly make the claim; and
- (ii) describe the nature of the withheld documents, communications, or tangible things in a manner that, without revealing information itself privileged or protected, will enable the parties to assess the claim.
- (B) Information Produced. If information produced in response to a subpoena is subject to a claim of privilege or of protection as trial-preparation material, the person making the claim may notify any party that received the information of the claim and the basis for it. After being notified, a party must promptly return, sequester, or destroy the specified information and any copies it has; must not use or disclose the information until the claim is resolved; must take reasonable steps to retrieve the information if the party disclosed it before being notified; and may promptly present the information under seal to the court for the district where compliance is required for a determination of the claim. The person who produced the information must preserve the information until the claim is

(g) Contempt.

The court for the district where compliance is required—and also, after a motion is transferred, the issuing court—may hold in contempt a person who, having been served, fails without adequate excuse to obey the subpoena or an order related to it.

UNITED STATES DISTRICT COURT

for the

Southern District of Florida

The Prudential Insurance Company of America)
Plaintiff V. Daryl Bank Defendant)) Civil Action No. Opp No. 91219616 (Trademark) Trial and Appeal Board)
SUBPOENA TO TESTIFY AT A	DEPOSITION IN A CIVIL ACTION
To: Dominion Diamonds LLC, c/o Daryl G. Bank	, 2710 SW Port St. Lucie Blvd., Port St. Lucie, FL 34953
(Name of person to	whom this subpoena is directed)
deposition to be taken in this civil action. If you are an or	ar at the time, date, and place set forth below to testify at a ganization, you must designate one or more officers, directors, ent to testify on your behalf about the following matters, or
Place: First Choice Court Reporting 500 S. Australian Ave, Suite 600 West Palm Beach, FL 33401	Date and Time: 08/04/2015 9:00 am
The deposition will be recorded by this method:	Stenographic
Production: You, or your representatives, must a electronically stored information, or objects, and material: See Exhibit A	lso bring with you to the deposition the following documents, must permit inspection, copying, testing, or sampling of the
The following provisions of Fed. R. Civ. P. 45 are Rule 45(d), relating to your protection as a person subject respond to this subpoena and the potential consequences of Date: CLIRKS EVEN L. Laring Separature of Clerk or Reputy Consequences.	OR
The name, address, e-mail address, and telephone number	of the attorney representing (name of party)
The Prudential Insurance Company of America	, who issues or requests this subpoena, are:
David R. Barnard (dbarnard@lathropgage.com), Luke M. Meriwether (Ime (dgonzales@lathropgage.com), Lathrop & Gage LLP, 2345 Grand Blvd.,	riwether@lathropgage.com), Donna P. Gonzales Ste 2200, Kansas City, MO 64108; 816-292-2000

Notice to the person who issues or requests this subpoena

If this subpoena commands the production of documents, electronically stored information, or tangible things before trial, a notice and a copy of the subpoena must be served on each party in this case before it is served on the person to whom it is directed. Fed. R. Civ. P. 45(a)(4).

Civil Action No. Opp No. 91219616 (Trademark

PROOF OF SERVICE

(This section should not be filed with the court unless required by Fed. R. Civ. P. 45.)

I received this sub (date)	opoena for (name of individual and title, if t	nny)	
☐ I served the su	bpoena by delivering a copy to the na	med individual as follows:	
		on (date) ; or	
☐ I returned the	subpoena unexecuted because:		
Unless the subpotendered to the w	ena was issued on behalf of the United itness the fees for one day's attendance	d States, or one of its officers or agents, I see, and the mileage allowed by law, in the	have also e amount of
\$	•		
fees are \$	for travel and \$	for services, for a total of \$	0.00
I declare under pe	enalty of perjury that this information	is true.	
e:		Server's signature	
		Printed name and title	
	,		
		Server's address	

Additional information regarding attempted service, etc.:

Federal Rule of Civil Procedure 45 (c), (d), (e), and (g) (Effective 12/1/13)

(c) Place of Compliance.

- (1) For a Trial, Hearing, or Deposition. A subpoena may command a person to attend a trial, hearing, or deposition only as follows:
- (A) within 100 miles of where the person resides, is employed, or regularly transacts business in person; or
- (B) within the state where the person resides, is employed, or regularly transacts business in person, if the person

(i) is a party or a party's officer; or

(ii) is commanded to attend a trial and would not incur substantial expense.

(2) For Other Discovery. A subpoena may command:

- (A) production of documents, electronically stored information, or tangible things at a place within 100 miles of where the person resides, is employed, or regularly transacts business in person; and
 - (B) inspection of premises at the premises to be inspected.

(d) Protecting a Person Subject to a Subpoena; Enforcement.

(1) Avoiding Undue Burden or Expense; Sanctions. A party or attorney responsible for issuing and serving a subpoena must take reasonable steps to avoid imposing undue burden or expense on a person subject to the subpoena. The court for the district where compliance is required must enforce this duty and impose an appropriate sanction—which may include lost earnings and reasonable attorney's fees—on a party or attorney who fails to comply.

(2) Command to Produce Materials or Permit Inspection.

(A) Appearance Not Required. A person commanded to produce documents, electronically stored information, or tangible things, or to permit the inspection of premises, need not appear in person at the place of production or inspection unless also commanded to appear for a deposition, hearing, or trial.

(B) Objections. A person commanded to produce documents or tangible things or to permit inspection may serve on the party or attorney designated in the subpoena a written objection to inspecting, copying, testing, or sampling any or all of the materials or to inspecting the premises—or to producing electronically stored information in the form or forms requested. The objection must be served before the earlier of the time specified for compliance or 14 days after the subpoena is served. If an objection is made, the following rules apply:

(i) At any time, on notice to the commanded person, the serving party may move the court for the district where compliance is required for an

order compelling production or inspection.

(ii) These acts may be required only as directed in the order, and the order must protect a person who is neither a party nor a party's officer from significant expense resulting from compliance.

(3) Quashing or Modifying a Subpoena.

- (A) When Required. On timely motion, the court for the district where compliance is required must quash or modify a subpoena that:
 - (i) fails to allow a reasonable time to comply;
- (ii) requires a person to comply beyond the geographical limits specified in Rule 45(c);
- (iii) requires disclosure of privileged or other protected matter, if no exception or waiver applies; or

(iv) subjects a person to undue burden.

(B) When Permitted. To protect a person subject to or affected by a subpoena, the court for the district where compliance is required may, on motion, quash or modify the subpoena if it requires:

- (i) disclosing a trade secret or other confidential research, development, or commercial information; or
- (ii) disclosing an unretained expert's opinion or information that does not describe specific occurrences in dispute and results from the expert's study that was not requested by a party.
- (C) Specifying Conditions as an Alternative. In the circumstances described in Rule 45(d)(3)(B), the court may, instead of quashing or modifying a subpoena, order appearance or production under specified conditions if the serving party:
- (i) shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship; and
 - (ii) ensures that the subpoenaed person will be reasonably compensated.

(e) Duties in Responding to a Subpoena.

- (1) Producing Documents or Electronically Stored Information. These procedures apply to producing documents or electronically stored information:
- (A) Documents. A person responding to a subpoena to produce documents must produce them as they are kept in the ordinary course of business or must organize and label them to correspond to the categories in the demand.
- (B) Form for Producing Electronically Stored Information Not Specified. If a subpoena does not specify a form for producing electronically stored information, the person responding must produce it in a form or forms in which it is ordinarily maintained or in a reasonably usable form or forms.
- (C) Electronically Stored Information Produced in Only One Form. The person responding need not produce the same electronically stored information in more than one form.
- (D) Inaccessible Electronically Stored Information. The person responding need not provide discovery of electronically stored information from sources that the person identifies as not reasonably accessible because of undue burden or cost. On motion to compel discovery or for a protective order, the person responding must show that the information is not reasonably accessible because of undue burden or cost. If that showing is made, the court may nonetheless order discovery from such sources if the requesting party shows good cause, considering the limitations of Rule 26(b)(2)(C). The court may specify conditions for the discovery.

(2) Claiming Privilege or Protection.

- (A) Information Withheld. A person withholding subpoenaed information under a claim that it is privileged or subject to protection as trial-preparation material must:
 - (i) expressly make the claim; and
- (ii) describe the nature of the withheld documents, communications, or tangible things in a manner that, without revealing information itself privileged or protected, will enable the parties to assess the claim.
- (B) Information Produced. If information produced in response to a subpoena is subject to a claim of privilege or of protection as trial-preparation material, the person making the claim may notify any party that received the information of the claim and the basis for it. After being notified, a party must promptly return, sequester, or destroy the specified information and any copies it has; must not use or disclose the information until the claim is resolved; must take reasonable steps to retrieve the information if the party disclosed it before being notified; and may promptly present the information under seal to the court for the district where compliance is required for a determination of the claim. The person who produced the information must preserve the information until the claim is resolved.

(g) Contempt.

The court for the district where compliance is required—and also, after a motion is transferred, the issuing court—may hold in contempt a person who, having been served, fails without adequate excuse to obey the subpoena or an order related to it.

UNITED STATES DISTRICT COURT

for the

Southern District of Florida

The Prudential Insurance Company of America)
Plaintiff	
v.) Civil Action No. Opp No. 91219616 (Trademark
Daryl Bank) Trial and Appeal Board
Defendant	
SUBPOENA TO TESTIFY A	AT A DEPOSITION IN A CIVIL ACTION
To: Catrinia Davis, 2710 SW	Port St. Lucie Blvd., Port St. Lucie, FL 34953
(Name of pers	son to whom this subpoena is directed)
deposition to be taken in this civil action. If you are a	appear at the time, date, and place set forth below to testify at a an organization, you must designate one or more officers, directors, consent to testify on your behalf about the following matters, or
Place: First Choice Court Reporting	Date and Time:
500 S. Australian Ave, Suite 600 West Palm Beach, FL 33401	08/03/2015 9:00 am
The deposition will be recorded by this method	
Production: You, or your representatives, me electronically stored information, or objects, a material: See Exhibit A	ust also bring with you to the deposition the following documents, and must permit inspection, copying, testing, or sampling of the
Rule 45(d), relating to your protection as a person sub respond to this subpoena and the potential consequent Date: CLERA OURT	OR
Signature of Clerk or Dep	ndy Clerk Attorney's signature
The name, address, e-mail address, and telephone num	nber of the attorney representing (name of party)
The Prudential Insurance Company of America	, who issues or requests this subpoena, are:
avid R. Barnard (dbarnard@lathropgage.com), Luke M. Meriwether dgonzales@lathropgage.com), Lathrop & Gage LLP, 2345 Grand Bl	(Imeriwether@lathropgage.com), Donna P. Gonzales lvd., Ste 2200, Kansas City, MO 64108; 816-292-2000

Notice to the person who issues or requests this subpoena

If this subpoena commands the production of documents, electronically stored information, or tangible things before trial, a notice and a copy of the subpoena must be served on each party in this case before it is served on the person to whom it is directed. Fed. R. Civ. P. 45(a)(4).

Civil Action No. Opp No. 91219616 (Trademark

PROOF OF SERVICE

(This section should not be filed with the court unless required by Fed. R. Civ. P. 45.)

I received this su on (date)	abpoena for (name of individual and title, if and its control of the control of t	ny)		· · · · · · · · · · · · · · · · · · ·
☐ I served the st	ubpoena by delivering a copy to the nar	ned individual as follows:		
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	on (date)	; or	
☐ I returned the	subpoena unexecuted because:			
-	ena was issued on behalf of the United	-	• ,	
\$	•			
My fees are \$	for travel and \$	for services, for	a total of \$	0.00
I declare under p	enalty of perjury that this information i	s true.		
ate:				
		Server's signatur	e	
		Printed name and t	itle	
	Proceedings of the Control of the Co	Server's address		

Additional information regarding attempted service, etc.:

Federal Rule of Civil Procedure 45 (c), (d), (e), and (g) (Effective 12/1/13)

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- (1) For a Trial, Hearing, or Deposition. A subpoena may command a person to attend a trial, hearing, or deposition only as follows:
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- (ii) is commanded to attend a trial and would not incur substantial expense.
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- (A) production of documents, electronically stored information, or tangible things at a place within 100 miles of where the person resides, is employed, or regularly transacts business in person; and
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- (iii) requires disclosure of privileged or other protected matter, if no exception or waiver applies; or

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- (i) disclosing a trade secret or other confidential research, development, or commercial information; or
- (ii) disclosing an unretained expert's opinion or information that does not describe specific occurrences in dispute and results from the expert's study that was not requested by a party.
- (C) Specifying Conditions as an Alternative. In the circumstances described in Rule 45(d)(3)(B), the court may, instead of quashing or modifying a subpoena, order appearance or production under specified conditions if the serving party:
- (i) shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship; and
 - (ii) ensures that the subpoenaed person will be reasonably compensated.

(e) Duties in Responding to a Subpoena.

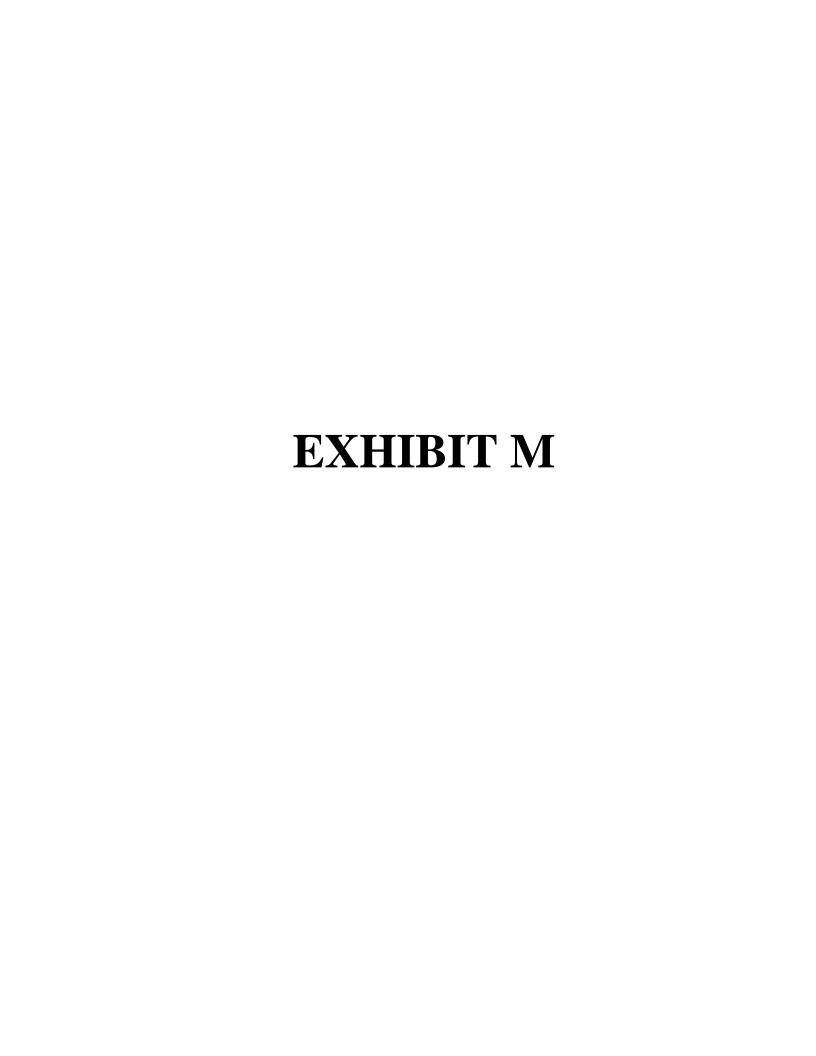
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(g) Contempt.

The court for the district where compliance is required—and also, after a motion is transferred, the issuing court—may hold in contempt a person who, having been served, fails without adequate excuse to obey the subpoena or an order related to it.



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

For the Mark: ROCK SOLID INVESTMENT Filed: February 4, 2014 Published in the Official Gazette: August 5, 2014	
The Prudential Insurance Company of America	
Opposer)
V.	Opp. No. 91-219,616
Daryl Bank)
Applicant)))
United States Patent and Trademark Office	

United States Patent and Trademark Office Trademark Trial and Appeal Board P.O. Box 1451 Alexandria, VA 22313-1451

DECLARATION OF ELIZABETH MCINTYRE

- I, Elizabeth McIntyre, do hereby give the following declaration:
- 1. I am 38 years of age and have personal knowledge of the matters set forth in this Declaration and testify hereto under penalty of perjury.
- 2. I was hired by Opposer, The Prudential Insurance Company of America, to serve subpoenas in this case.
- 3. I am employed as Process Server by Baker Street Investigations Inc, but work with HPS Process Service and Investigations, Inc.
- 4. On July 17, 2015, HPS Process Service received a subpoena to be served upon Dominion Diamonds, LLC ("Dominion Diamonds"), c/o Daryl G. Bank at the Dominion Diamonds office at 2710 S.W. Port St. Lucie Boulevard, Port St. Lucie, Florida 34953.

4. On July 17, 2015 at 2:30 p.m., I attempted service at Dominion Diamonds'

business address. I was met by a young lady, while I was in the waiting room. I told her I had

documents for Daryl Bank, Catrina Davis, and Elizabeth Greco. She said they were all out of the

office. She further explained that most of the employees are out, since it was a Friday afternoon,

and suggested I come back on Monday.

5. On July 20, 2015 at 9:55 a.m., I again attempted service at Dominion Diamonds'

office. Another lady in her 50's was at the front desk. As I approached the desk, she started

shaking her head. I asked whether Mr. Bank, Ms. Davis, or Ms. Greco were there. She told me

that they were not in. She also said that Mr. Bank and Ms. Davis were never there, because

"they travel a lot." She said she did not know when they will be in the office again, then turned

around and left.

6. After attempting service twice, it became apparent to me that we needed to serve

Mr. Bank and Ms. Davis at their residence. I asked my supervisor, Marcia Gillings, to attempt

service the following day.

I swear that the foregoing is the truth under penalty of perjury.

Date.

Elizabeth McIntyre

Process Server #10-21

Baker Street Investigations

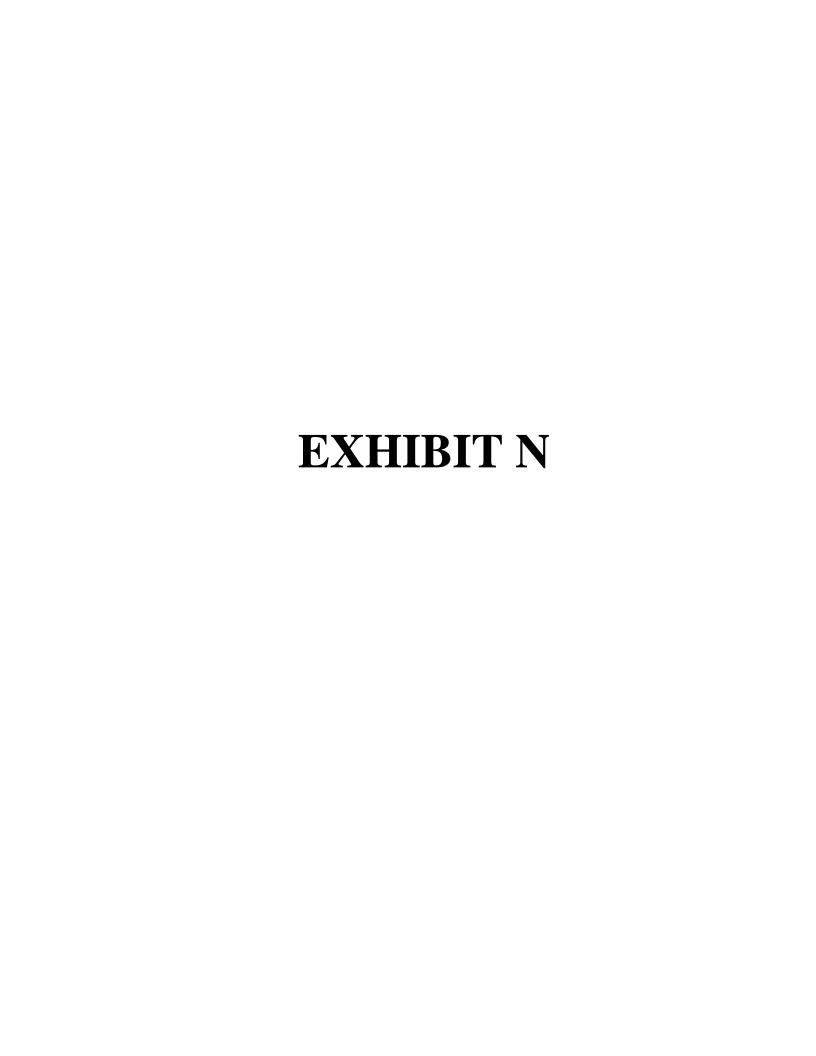
STATE OF FLORIDA)
COUNTY OF MARTIN)S()

On this 30 day of 2019, before me personally appeared Elizabeth McIntyre, to me known to be the person described in and who executed the foregoing instrument, and acknowledged that she executed the same as her free act and deed.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my official seal in the County and State aforesaid, the day and year first above written.



My Commission Expires:



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In Re: Application Serial No. 86/184,144 For the Mark: ROCK SOLID INVESTMENT Filed: February 4, 2014 Published in the Official Gazette: August 5, 2014	
The Prudential Insurance Company of America)
Opposer)
V.) Opp. No. 91-219,616
Daryl Bank)
Applicant)))
United States Patent and Trademark Office	

United States Patent and Trademark Office Trademark Trial and Appeal Board P.O. Box 1451 Alexandria, VA 22313-1451

DECLARATION OF MARCIA GILLINGS

- I, Marcia Gillings, do hereby give the following declaration:
- 1. I am 68 years of age and have personal knowledge of the matters set forth in this Declaration and testify hereto under penalty of perjury.
- 2. I was hired by Opposer, The Prudential Insurance Company of America, to serve subpoenas in this case.
- 3. I am the owner and operator of Baker Street Investigations, a fully-licensed private investigation and process service firm in Stuart, Florida. I opened this business in 1986 and since that time have been a full-time private investigator and process server.

- 4. I am originally from England. I attended university at Kettering College. I then served as a "Bobbie" in the British police, including Her Majesty's Detective Service. Specifically, I served as a police sergeant in Warwickshire, England from 1967-1976.
- 5. I work with HPS Process Service and Investigations, Inc. On July 17, 2015, HPS Process Service received a subpoena to be served upon Dominion Diamonds, LLC, c/o Daryl G. Bank at the Dominion Diamonds office at 2710 S.W. Port St. Lucie Boulevard, Port St. Lucie, Florida 34953. Another process server from my office, Elizabeth "Beth" McIntyre (PS #10-21) attempted service at the business address, but was unable to complete service on Mr. Bank was not in the office. She believed that they were unhelpful and were not being truthful.
- 6. I then went to serve the subpoena on Mr. Bank at his home, 814 Saint Julien Court, Port St. Lucie, Florida 34986. I was wearing a dress and my badge identifying me as a process server. Attached to as Exhibit 1 is an image of me wearing the same outfit and badge that I wore on the day I served Mr. Bank.
- 7. I knocked on the door. No one answered. I then waited in my vehicle, which was parked on the road. During this time, I called Beth McIntyre from my mobile phone.
- 8. A small boy about 8 years of age came out of the house walking a dog. I talked with the boy. I asked if his parents were inside. He said his mother was. He also confirmed that her name was Catrina. I was aware that Mr. Bank's wife was Catrina Davis. The boy went inside, came out and said his mother was in the shower. I asked the boy to have his mother come to the door.
- 9. The boy went back inside and after some time, came out and said his mother was not home. I explained to the boy that I was from the court, that I had documents for his

mother, and that it was important to tell her to come outside. The boy went back inside the home and did not come back out.

- 10. The boy left the front door open. I could see him and a younger girl walking back and forth inside. I did not see any adults inside. I assumed that either the children had been left alone or, more likely, that Ms. Davis was inside and was refusing to come to the door to accept the subpoenas.
- 11. As no one came out, I went back to my car and viewed the home from my vehicle with the passenger window down.
- 12. After a few minutes, a white sedan came into the driveway and pulled into the garage. Mr. Daryl Bank was driving the car. I was able to identify him based on a picture on his website. I was also familiar with Mr. Bank, as I had served process on him for a different action before.
- 13. As Mr. Bank exited his vehicle, I went toward Mr. Bank and shouted to him letting him know that I was a process server and was there to serve him legal papers. He then closed the garage door while I was standing about six feet away from him, still on the driveway.
- 14. I then went to the front door which was still open and threw both subpoenas inside the front door and informed Mr. Bank in a loud voice that he had been served. The papers landed approximately 8 to 10 inches inside the house. I did not step inside the house.
- 15. As I was about to leave, I saw Mr. Bank coming toward the door. I picked up the papers and was about to hand them to him and explain their contents when I saw he had a gun pointed at me. Specifically, it was a handgun. He had his arm completely outstretched and was pointing it right at me. Mr. Bank held the gun on me and was yelling at me to get off of his property and that I was trespassing. Mr. Bank also called me a "whore."

16. Mr. Bank continued to walk forward. I immediately turned, dropped the papers, and walked back toward my car. As I started my vehicle, I saw Mr. Bank running toward my vehicle in a menacing manner carrying the papers I had dropped. I did not know whether he still had the gun. Mr. Bank ran to the passenger side window as I was starting the car and threw some of the papers into my car. I threw them back out of the window and drove away. At all

times during the incident, Mr. Bank appeared to be enraged and out of control.

17. I immediately called 911 to report the incident and was advised to go to Port St. Lucie police station to make a full report. I did so. A true and accurate copy of that report is attached to this Declaration as Exhibit 2. Also attached as Exhibit 3 is the Affidavit of Service, which reports some of these same facts.

I swear that the foregoing is the truth under penalty of perjury.

Date:

Marcia Gillings

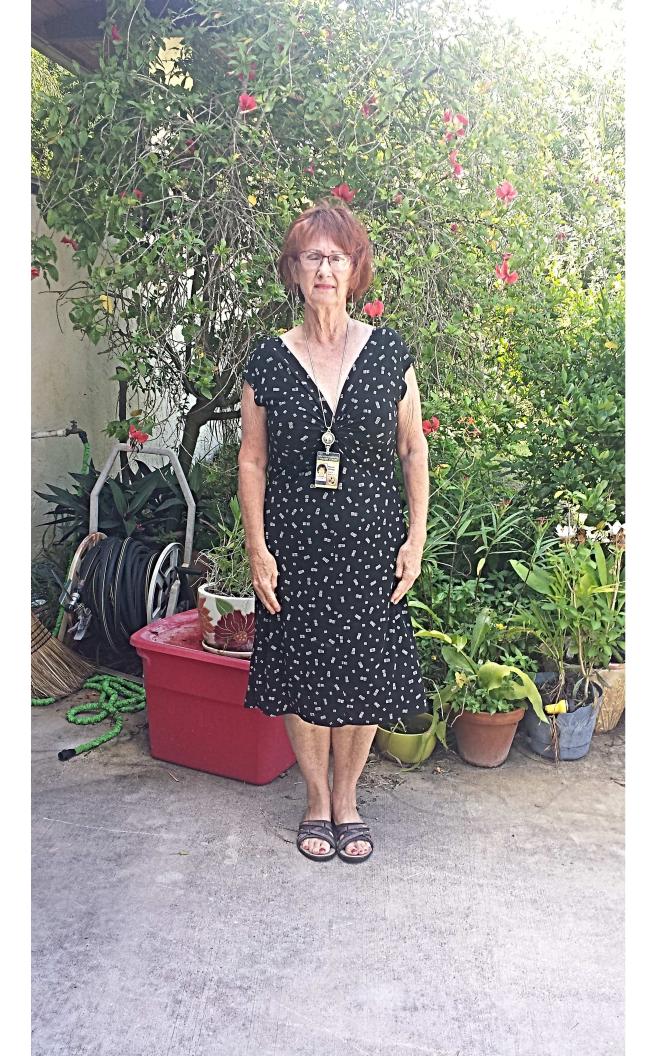
Owner, Operator

Baker Street Investigations

STATE OF FLORIDA)	
COUNTY OF St. Lucie)	
On this 3 day of 4 day of 6 before me personally appeared Marsh Gillings, to me known to be the person described in and who executed the foregoing instrument and acknowledged that she executed the same as her free act and deed.	
IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my official sea in the County and State aforesaid, the day and year first above written.	1
Plybet Mehites Notary Public	The second second
My Commission Expires:	
9/33/15	
ELIZASETH A MCINTYRE A) 11 MY COMMISSION # EE130962 EXPIRES September 22, 2015	

Figuration ry Sorvice .com

DECLARATION OF MARCIA GILLINGS EXHIBIT N.1



DECLARATION OF MARCIA GILLINGS EXHIBIT N.2

PORT ST. LUCIE POLICE DEPARTMENT STATEMENT FORM

6.					15386
VICTIM	☐ WITNESS	SUSPECT	OTHER	2015-	300
CASE NUMBER :		SUSPECT : <i>().</i>	7 3-2		
NAME: MA	RCIA GILLI	1146 (FLOT C	5452545U	<u>√6880 0</u> DOB :	10/20/46
ADDRESS:	? D. Box 51	34 STUBR	T.F. 3	4995	
HOME PHONE :	WC WC	ORK PHONE : 7728)	7 <u>8 7399</u> CEI	LL PHONE : <u>77</u>	22011271.
DATE AND TIME:	7/21/15	location:_8	14 Sat 5	Tulien	ET, PSL349
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I told him of was important and I was from the Court.

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This is recorded on my are call. Texplained to be buy that I needed to see her and could be let has known be went back inside and I stood in the drivery outside of the curryand believing that his nother would appear. There was a junged femal child running backs fith. As of one came, I went to my vehicle and wanted to be client had suggested IN AIT TIME.

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was immediate closed. I should to him but

the was ignored I should the Results as supplients in side the county and approx. 8-10 ins on he hook I was about to been when fank cano at and as I actually thought be was hope to accept de MILO I picked them up to give hom to him to a Jesssonal Manner of At Mut hum I Down, he was pointing a gun at me and was the aming for no to get of his property I, in medicily turned and walked away to gaid somothing about being a whore or from that extent I was about to drive away whom he rand full tettaburally man see senger sele window and threw the papers of me I threw the one back into the roads drive away. Called 911. 1. Gen 544 pro

DECLARATION OF MARCIA GILLINGS EXHIBIT N.3

AFFIDAVIT OF SERVICE

UNITED STATES DISTRICT COURT District of Florida

Case Number: 91219616

Plaintiff:

THE PRUDENTIAL INSURANCE COMPANY OF AMERICA

VS

Defendant: DARYL BANK

For:

David Barnard

LATHROP & GAGE, LLP

Received by HPS PROCESS SERVICE & INVESTIGATIONS, INC. on the 17th day of July, 2015 at 1:48 pm to be served on **Dominiom Diamonds**, **LLC c/o Daryl G. Bank**, **2710 SW Port St. Lucie Blvd.**, **Port St. Lucie**, **FL 34953**.

I, Marcia Gillings-CPS# 89-23, being duly sworn, depose and say that on the 21st day of July, 2015 at 5:23 pm, I:

served a CORPORATION by delivering a true copy of the Subpoena to testify at a Deposition in a Civil Action, Exhibit "A", Opposer's Notice of Deposition of Dominion Diamonds, LLC and Witness Fee check for \$96.53 with the date and hour of service endorsed thereon by me, to: Daryl G. Bank as Registered Agent for Dominiom Diamonds, LLC, at the alternate address of: 814 SW Saint Julien Court, Port St. Lucie, FL 34986, and informed said person of the contents therein, in compliance with state statutes.

Military Status: Based upon inquiry of party served, Defendant is not in the military service of the United States of America.

Marital Status: Based upon inquiry of party served, Defendant is married.

Additional Information pertaining to this Service:

Elizabeth McIntyre PS#10-21 attempted service at the business address at 2710 SW Port St Lucie Blvd, FL 34953 on July17, 2015 at 2:30 pm and again on July 20, 2015 at 9:55 am and was informed by the employees that Mr. Bank was not in the office and they were unhelpful as to when he could be served. It became apparent that they were not being truthful and any further attempts would be futile. A home address was obtained of 814 Saint Julien Court, Port St. Lucie, FL 34986 and on the above time and date, Process server, Marcia Gillings went to the home. After knocking on the door, no one answered so Gillings waited in her vehicle parked on the road. A small boy about 8 yrs. of age came out of the house walking a dog. He was asked if his mother was inside and he said she was. He was asked to tell the mother that she was waiting at the door after confirming that her name was Catrina.

The home has a large courtyard with a door to the outside leading into the driveway. The door to the main living area was at the far end of the courtyard. The boy left the outside doors open at this time. He came out and stated that his mother was in the shower and at this time, it was explained to him that the server had documents from the court and that this was important to go and tell her to come outside. He then stated that she was not at home. Again it was explained to him that the server needed to see her. He went back inside the home and did not come back out. Gillings waited on the doorstep and could see the boy and a younger girl walking back and forth. No adult was seen so it was assumed that either the children were alone or that the mother was refusing to come to the door to accept the subpoenas.

As no one did come out, Gillings went to her car and viewed the home from her vehicle with the passenger window down. It should be noted that the outside door remained open.

After a few minutes, a white sedan came into the driveway and pulled into the garage. Gillings walked towards the garage and shouted who she was and at that time, Mr. Banks exited his vehicle and closed the garage doors. From a photograph on the website, he was identified as Mr. Bank.

Gillings went immediately to the front door which was still open and threw both subpoenas into the court yard informed Bank in a loud voice that he had been served. They landed about 8 – 10 inches into the room. At no time did Gillings step inside the room.

As Gillings was about to leave, she saw Bank coming into the court yard and believed that he was coming to collect the

VERIFIED RETURN OF SERVICE For 91219616

subpoenas. Gillings picked up the papers and was about to explain their contents, when she saw Bank walking towards her with a gun pointed at her body at arm's length. He was yelling to get off his property and that she was trespassing and calling her a whore. He continued to walk forward and immediately Gillings turned and walked back to her car. As she was starting her vehicle to leave, Bank was seen running towards her vehicle in a menacing manner. Gillings was trying to drive away and Bank came to the passenger side window and threw the paper into the car. Gillings was able to throw it out onto the street and leave the area.

At this time it was believed that Bank may still have the gun and she was in fear of what could take place considering that Bank appeared to be in a rage and out of control.

911 was called immediately to report the incident and she was advised to go to the Port St Lucie Police station to make a full report. This is attached to this affidavit

Description of Person Served: Age: 50+, Sex: M, Race/Skin Color: White, Height: 5'10, Weight: 185, Hair: Black, Glasses: Y

Under penalties of perjury, I declare that I have read the foregoing and the facts stated in it are true. I am over the age of 18, have no interest in the above action, and am a Certified Process Server, in good standing, in the county in which service was effected in accordance with State Statutes

Subscribed and Sworn to before me on the 24th day of July, 2015 by the affiant who is personally known to me.

MOTARY PUBLIC

PLIZACETH A MCINTYRE
MY COMMISSION # EE130962
EXPIRES September 22, 2015

Marcia Gillings-CFS# 89-23
PROCESS SERVER

HPS PROCESS SERVICE & INVESTIGATIONS, INC. 1669 Jefferson Street Kansas City, MD 64108 (800) 796-9559

Our Job Serial Number: BAK-2015001692

Florida Natary Convice.com Copylight @ 1992-2013 Database Services, Inc. - Process Server's Toolbox V7.0t



801 BRICKELL AVE, STE 900 MIAMI, FLORIDA 33131

WWW.TERRYFIRM.COM

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THE OFFICES OF

MARK TERRY, P.A.

INTELLECTUAL PROPERTY

PHONE: 786-443-7720 FAX: 786-513-0381

MARK@TERRYFIRM.COM



David R. Barnard Lathrop & Gage LLP 2345 Grand Boulevard, Suite 2200 Kansas City, Missouri July 21, 2015 Via Regular Mail

RE: Opposition No. 91219616 – U.S. Application Serial No. 86/184,144 for ROCK SOLID INVESTMENT

Dear David,

This letter is in response to your July 7, 2015 letter, wherein you request that we respond to you by July 21, 2015. First, we summarily reject the assertion that Mr. Bank did not meet his discovery obligations in responding to your discovery requests and in the deposition of June 2015. Mr. Bank provided the legally appropriate objections to your discovery requests in a timely manner, answered all of the discovery requests in a timely manner, to the extent the requests were answerable, and Mr. Bank answered each and every question you asked during the June 2015 deposition over the course of more than 3 hours.

Getting to the substance of your July letter, you stated on page 1 of the letter that Mr. Bank did not perform a search for documents in response to your discovery requests. In fact, Mr. Bank did perform a search for the documents you requested and the result of said search manifested itself in the documents that were produced to you in response to the discovery requests and also in the responses to the interrogatories, which included information that was garnered only as a result of searching for, and finding information that was requested in said interrogatories. The fact that Mr. Bank could not recall the exact search terms that were used during said search, does not prove that said search did not occur.

In the remainder of your letter (specifically, on pages 2 and 4), you go on to state that there were discovery deficiencies because Mr. Bank did not produce certain data or documents you requested. Nowhere in your letter, however, do you make any mention about the multitude of legally appropriate objections that we submitted in response to the numerous unduly burdensome and oppressive discovery requests you made. Good examples of such burdensome requests are Requests for Production #6 and #32, wherein you request:

"All documents referring to the Applicant's ROCK SOLID INVESTMENT Mark, including, without limitation, all notes, correspondences, internal memoranda, searches, surveys, email, or any other electronically or digitally stored documents." and

"All documents and records relating to, referring to, or document Applicant's prior use, current use, or intent to use the ROCK SOLID INVESTMENT Mark with financial and investment services."

These discovery requests are so broad and unlimited as to time and scope as to be unwarranted annoyances, and are oppressive. To comply with these requests would be an undue burden and expense on Mr. Bank. You are well aware that the ROCK SOLID INVESTMENT Mark is used as an email template (since we produced this template to you in our discovery requests). Therefore, any email, dating back to the beginning or time, that uses this template is technically responsive to Requests for Production #6 and #32. Given the typical number of emails that are sent in a typical American office each day, and in light of the fact that Mr. Bank and his diamond business has multiple employees, any emails (dating back to the beginning of time up to the present) using this template will easily number in the tens of thousands of emails, and possible more than that. This is quite simply burdensome to produce. Still, we responded to these onerous

requests and provided documents in response to what we believe is a more appropriate scope of said discovery requests.

The above notwithstanding, if you would like to narrow the scope, time, and subject matter of the documents you asked Mr. Bank to produce, Mr. Bank would be more than happy to reassess your discovery requests and provide discovery responses. We want to make it clear that we are more than willing to work with you, if you are willing to work with us to narrow your discovery requests to a more appropriate scope. It is unfortunate that since we submitted our objections to your discovery requests more than 100 days ago, neither you nor anyone in your large law firm have contacted us to discuss how you could modify your discovery requests to a form that would not be burdensome on Mr. Bank. Instead, you waited until a few weeks before the end of the 6-month discovery period to claim that our discovery responses were deficient, while ignoring our objections from almost 4 months ago. Still, there is more than enough time to work on this issue before the end of discovery, if you are interested in working with us.

Returning to your July letter, you state on page 2 that Mr. Bank was also in his discovery requests by not responding to your Interrogatory #2 wherein you request:

"Identify any entities with which the Applicant is affiliated, partnered with or possess any interest in."

Again, this discovery request is so broad and unlimited as to time and scope as to be oppressive, as is seeks information that is confidential and proprietary, as well as irrelevant to this case. You are well aware from the deposition that Mr. Bank is a long time entrepreneur that is, and has been, involved in many entities over the years, many of which have nothing to do with his diamond related business (i.e., the "unrelated businesses"). Thus, many of the unrelated businesses that Mr. Bank is affiliated with, are completely irrelevant to the opposition of the ROCK SOLID

INVESTMENT mark, in addition to the fact that Mr. Bank's involvement with said unrelated businesses is confidential and proprietary information that cannot be made public without causing harm to Mr. Bank. Furthermore, the discovery request above is so broadly worded that if Mr. Bank owned one share of a publicly traded company, the ownership of said share would technically be responsive to this discovery request. Again, it is quite simply burdensome to respond to such a broadly worded request. Still, we responded to this request. Once more, if you would like to narrow the scope, time, and subject matter of the documents you asked Mr. Bank to produce in this request, and if you are willing to enter into a confidentiality agreement with regard to any discovery responses that may be proprietary or trade secret data, Mr. Bank would be more than happy to reassess your discovery request and provide discovery responses. The Board's Standard Protective Order does not automatically protect a party's confidential information.

Further on page 2 of the July letter, you stated that any documents generated by Mrs. Gibson in response to your discovery requests, would be responsive to Interrogatory 5 and Requests for Production of Documents 4-6. We fully responded, however, to Interrogatory 5 and Requests for Production of Documents 4-6, and, our objections notwithstanding, we have produced all documents that were responsive to said requests, if any. Note that Requests for Production of Documents 5 & 6 request data that is attorney client privileged. In response to said requests, we objected based on the attorney client privilege and have produced a privilege log with respect to any of said data that was not produced in response to said request, objections notwithstanding.

Further on page 3 of the July letter, you stated that any documents generated by various individuals pertaining to the use and marketing of the ROCK SOLID INVESTMENT mark, would be responsive to Requests for Production of Documents 5, 10, 14-21, 24-25, 32-35. We fully responded, however, to these Requests for Production of Documents, our objections

notwithstanding. Also note that a request for all documents generated by various individuals pertaining to the use and marketing of the ROCK SOLID INVESTMENT mark is an overly broad discovery request that would encompass any email that includes the ROCK SOLID INVESTMENT mark used in the footer. Again, given the typical number of emails that are sent in a typical American office each day, any emails (dating back to the beginning of time up to the present) using this email footer will easily number in the tens of thousands of emails, and possible more than that. This is quite simply burdensome to produce.

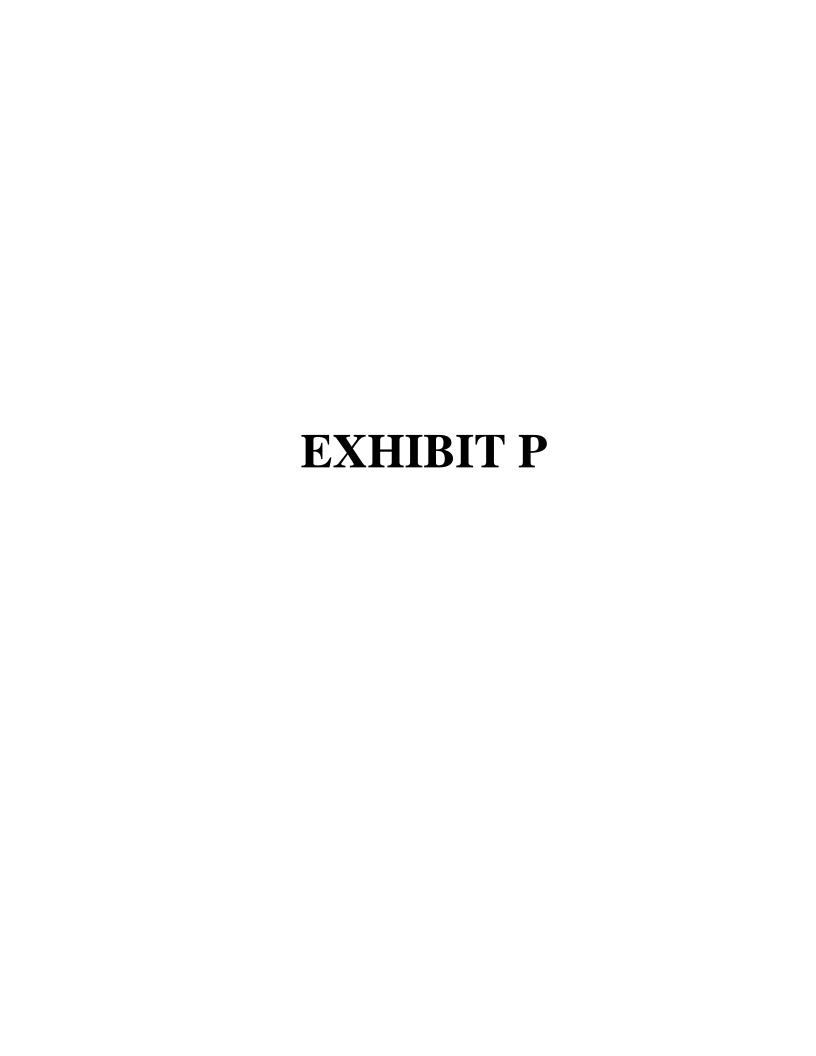
Further on page 5 of the July letter, you stated that Mr. Bank admitted in the June deposition that ROCK SOLID INVESTMENT was merely descriptive. We have reviewed the deposition transcript and have found no such statement by Mr. Bank. Consequently, we disagree with the premise of your assertion and we cannot consent to an amended petition for an additional ground for opposition. In fact, we will oppose such a motion, especially the late stage at which you are asserting said motion.

Lastly, on page 5 of the July letter you request for our consent to extend discovery. Since we submitted our objections to your discovery requests more than 100 days ago, and since neither you nor anyone in your large law firm have contacted us to discuss our objections, we cannot consent to this request. Further, there is still more than enough time to work on these issues before the end of discovery, and we are disposed to act forthwith to produce any relevant documents that you require, if you are interested in working with us.

Sincerely,

Mark Terry, Esq.

Board Certified Specialist



Mueller, Terry L.

From: Barnard, David

Sent: Thursday, July 23, 2015 2:11 PM

To: Krissy Fassbinder; Meriwether, Luke M.; Brozenic, Amy M.; Gonzales, Donna P.

Cc: Mark MPT Terry

Subject: Opposition No. 91219616 - U.S. Application Serial No. 86/184,144 for ROCK SOLID

INVESTMENT - URGENT; THREATS OF VIOLENCE

Dear Mark:

My understanding is that your client assaulted our process server while she was attempting to serve Mrs. Davis. Specifically, our process server said that Mr. Bank pointed a gun at her. I have not personally talked with her, but will be interviewing her shortly. It is my understanding that a police report has been filed.

Assuming we confirm these facts, Prudential will be moving the Board to dismiss the case as a sanction under Rule 37. Prudential does not plan to move forward with discovery until the Board has a chance to either dismiss the case or put serious protective measures in place to ensure the safety of our team. It is outrageous to think that anyone would threaten anyone else's life over a routine trademark dispute. If that is what has happened, we will do everything legally possible to protect our people from threats of violence.

Please talk with your client and then let's discuss what happens next.

Dave



Chairman, Intellectual Property Litigation Teams

2345 Grand Blvd., Suite 2200 | Kansas City, MO 64108-2618
P: 816.460.5869 | F: 816.292.2001 | DBarnard@LATHROPGAGE.COM
bio: www.lathropgage.com/dbarnard | www.lathropgage.com

From: Krissy Fassbinder [mailto:krissy@terryfirm.com]

Sent: Tuesday, July 21, 2015 5:15 PM

To: Barnard, David; Meriwether, Luke M.; Brozenic, Amy M.; Gonzales, Donna P.; Adams, Debbie A.

Cc: Mark MPT Terry

Subject: Opposition No. 91219616 - U.S. Application Serial No. 86/184,144 for ROCK SOLID INVESTMENT

Dear David,

Attached please find a courtesy copy of the correspondence sent on behalf of Mark Terry. Thank you.

Best Regards,

Krissy Fassbinder

Intellectual Property Paralegal | Website: www.terryfirm.com

phone: 786.485.3169 | fax: 786.513.0381 | email: krissy@terryfirm.com

801 Brickell Av. Ste. 900, Miami, FL 33131

EXHIBIT Q

Mueller, Terry L.

From: Mark MPT Terry <mark@terryfirm.com>
Sent: Thursday, July 23, 2015 8:40 PM

To: Barnard, David

Subject: RE: Opposition No. 91219616 - U.S. Application Serial No. 86/184,144 for ROCK SOLID

INVESTMENT - URGENT; THREATS OF VIOLENCE

Follow Up Flag: Follow up Flag Status: Flagged

David,

Someone had unlawfully entered into the interior of my client's home, but at the time we had no idea who that person was, since this person did not identify himself and left no documents. My client was understandably upset and called the police to file a report.

Now that you have confirmed that this person was sent by you, my client is even more upset and will be filing a Bar complaint describing this bullying tactic. We will further be moving to dismiss this opposition as a sanction. Since you stated in your email that "Prudential will be moving the Board to dismiss the case," it seems that we are on the same page with regard to dismissing this opposition, and we will state as much in the motion. I agree that we should discuss this situation.

Sincerely,

MARK TERRY, ESQ.

Board Certified Specialist
Registered Patent Attorney

786-443-7720 (w) 786-513-0381 (f) mark@terryfirm.com

http://www.terryfirm.com/

From: Barnard, David (LG) [mailto:DBarnard@LATHROPGAGE.COM]

Sent: Thursday, July 23, 2015 3:11 PM

To: Krissy Fassbinder; Meriwether, Luke M. (LG); Brozenic, Amy M. (LG); Gonzales, Donna P. (LG)

Cc: Mark MPT Terry

Subject: Opposition No. 91219616 - U.S. Application Serial No. 86/184,144 for ROCK SOLID INVESTMENT - URGENT;

THREATS OF VIOLENCE

Dear Mark:

My understanding is that your client assaulted our process server while she was attempting to serve Mrs. Davis. Specifically, our process server said that Mr. Bank pointed a gun at her. I have not personally talked with her, but will be interviewing her shortly. It is my understanding that a police report has been filed.

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Please talk with your client and then let's discuss what happens next.

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David Barnard Chairman, Intellectual Property Litigation Teams

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Sent: Tuesday, July 21, 2015 5:15 PM

To: Barnard, David; Meriwether, Luke M.; Brozenic, Amy M.; Gonzales, Donna P.; Adams, Debbie A.

Cc: Mark MPT Terry

Subject: Opposition No. 91219616 - U.S. Application Serial No. 86/184,144 for ROCK SOLID INVESTMENT

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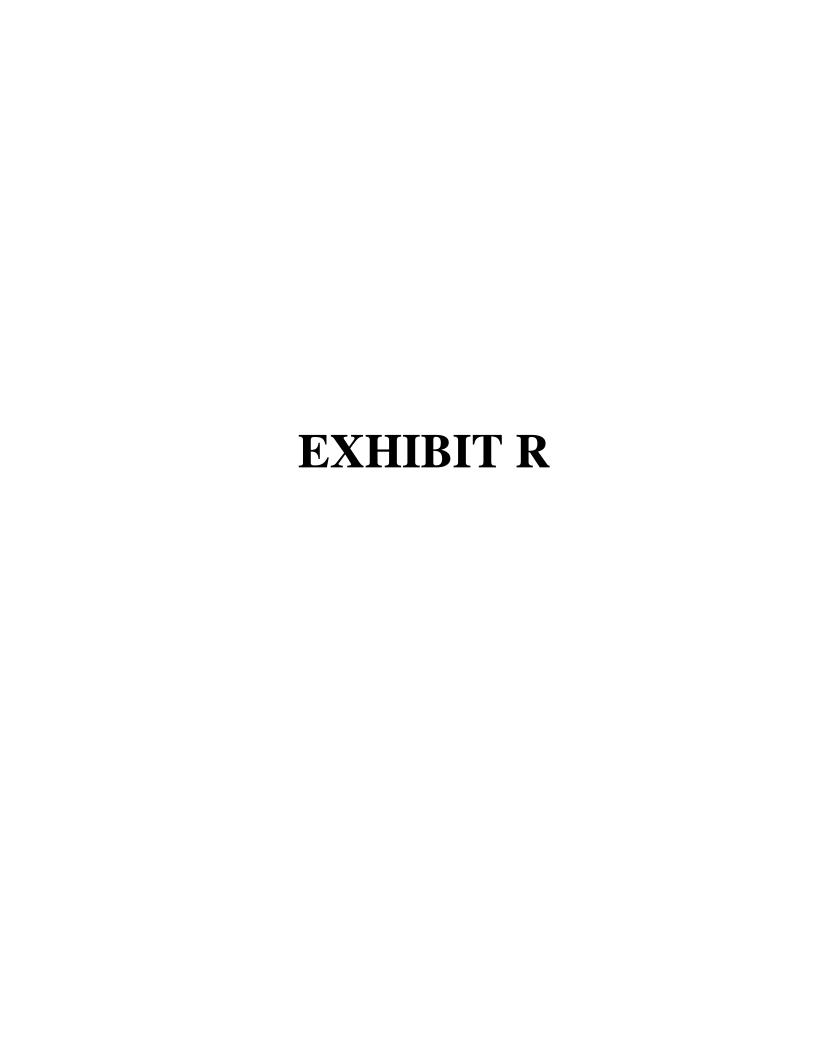
Best Regards,

Krissy Fassbinder

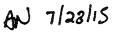
Intellectual Property Paralegal | Website: www.terryfirm.com

phone: 786.485.3169 | fax: 786.513.0381 | email: krissy@terrufirm.com

801 Brickell Av. Ste. 900, Miami, FL 33131



Warrant Affidavit



Use separate forms for each defendant and for multiple offenses occurring at different time, date or location ☐ Juvenile Court Case # Copy To: Clerk of Court / State Attorney / Jail / Arresting Agency / Defendants X Warrant Defendant Data Bank Daryl Gene (757) 651-1587 45 04/11/1970 225848304 Male Last Name First Name Middle Name Aliases (A.K.A.) Phone Number Date of Birth Gender 814 Sw Saint Julien Ct Port St Lucie FL B520167701310 34986 FL Permanent Address City State Zio Drivers License # State Citizenship White 5'08 Race Hair Color Eve Color Height Weight Distinguishing Marks Occupation / Employer / School Offense Information and the second *** The Section of the section of 201515380 Ludmerer, Alan 2912 Port St. Lucie Police Department FL0560200 No Agency Case # Officer Officer ID # Agency Agency ORI # Domestic Related 07/21/2015 1700 814 Sw St Julien Ct Port St Lucie FL 34986 Felony Warrant Offense Date Offense Time Offense Street Address Offense City State Charge Status No Warrant(s)# Alcohol Influence BAL Drug Influence Weapon(s) Seized Weapon(s) Type Statute # Statute Subsection & Definition Counts Type Activity 784.021 (1A) | FT2558 | Aggrav Assit - Weapon-w Deadly Weapon Without Intent To Kill Felony 1 Committed 784.08 (2B) | FS2581 | Assault-on Person 65 Years Of Age Or Older 1 Felony Committed 843.01 | FT3142 | Resist Officer-with Violence 1 Felony Committed Address State Zip Phone in Nector of his in Property Status Property Value Injury Sustained Injury Type Injury Severity CONTROL OF THE PROPERTY OF THE On July 21 2015, I was dispatched to the Port St Lucie Police Station, 121 Port St Lucie Blvd, in reference to an Aggravated Assault. When I arrived at the station, I met with the victim, Ms. Maricia Gillings. Ms. Gillings explained that she was a Process Server for the 19th Judicial Circuit. She was wearing a Lanyard with a picture identification, Badge # 8923. She made the following statements: Ms. Gillings said that she was working in a official capacity to serve 2 subpoena's for a civil action at 814 SW St. Julien Court in the Vineyards community in St. Lucie West. The Civil paperwork was for Prudential Insurance Company Vs, Mr. Daryl Bank and his wife Ms. Catrina Davis. Both Mr. Bank and his wife live at this residence. Ms. Gillings said she tried to serve them at their place of business, Dominion Diamonds and was unsuccessful. Once she arrived at Mr. Bank's residence, she approached the front door and rang the bell but no one answered. She said that she waited in her parked vehicle per the instructions of her employer. Ms. Gillings said that she observed a small child, that was approximately 8 years old, walk out of the residence with a small white dog. She said that she thought a small child would have an adult with them and walked to the outside front of the home. Ms. Gillings said that the child appeared to be outside by himself so she asked the child to go inside the residence and get his parent. The child obeyed and went back inside the home. Ms. Gillings said that the front door of the home was open at this time. The door was opened by the child and remained open (the front doors lead to a courtyard and pool area and do not enter the interior of the residence). The child returned and said his mother, Catrina, was currently taking a shower. Ms. Gillings asked the child to tell his mother that she was from "the courts", she had some important information to give to his motherand she would be waiting outside. Ms. Gillings said that she returned to her vehicle and Ms. Davis never came out. A few minutes later, Ms. Gillings observed a white sedan pull into the driveway of he residence. The garage door opened and the vehicle entered the garage. She said she shouted to the driver (Mr. Bank) who she was and identified herself as a Process Server. She said she was grored by Mr Bank. Ms. Gillings said she was outside the home at this point and the front door was still open. She then threw the 2 subpoena's approximately 8-10" into the front door area and they landed on the ground of the courtyard. Ms. Gillings said she was turning to leave and she saw Mr. Bank-coming towards her from inside the home. She said she thought he was going to accept service of the subpoenas so she bent down and picked up The two pieces of

paperwork in order to hand it to Mr. Banks in a professional manner,

At this time Ms. Gillings observed Ms. Bank pointing a black handgun directly at her. His arm was out reached and the muzzle of the weapon was pointed in her direction. She said he was enraged and ordered her to leave the property. She said he called her a "whore" and was cursing at her. Ms. Gillings said she turned and ran to her vehicle. Mr. Bank then ran after her verbally abusing her. Ms. Gillings said she got into her car and was starting the engine when Mr. Bank threw the paperwork she left on scene back at her. One of the pieces of paper landed back inside her car and the other she is not sure where it landed. Mr. Gillings is unsure if Mr. Bank was still carrying the weapon when he chased her. She said that after she witnessed the gun pointed at her, she was afraid for her life at that point. Ms. Gillings claimed she turned and just ran to her vehicle and left as quickly as she could.

Ms Gillings said she immediately called 911 at this time. She was told by the 911 dispatcher to go to the police station at 121 SW Port St. Lucie Blvd. to file a report. I was notified of the incident and responded to the police station.

Mr. Bank did not call 911 dispatch after the incident. I later went to the residence at 814 SW St. Julien Court and Sgt. C. Lumpkin #321 was also on scene with me and was briefed on the incident prior to our arrival.

I was unsuccessful in making any contact with Mr. Bank and left my business card with instructions for him to call me in reference the earlier incident. Mr. Bank later called the PSA at approximately 21:00 hrs. He refused to leave a call back number. The PSA then directed the call to Sgt. Lumpkin and he was able to have Mr. Bank call me back at the Police station at 2300 hours. Mr. Banks refused to meet me in person.

I received the call from Mr. Bank at approximately 2300 hours at the station.

Mr. Bank stated he was not at home and left shortly after the incident occurred. He made the following statements on a recorded line in the police station's report writing room:

Mr. Bank said that he never saw Ms. Gillings before. When he saw her standing in the doorway of the courtyard, once he was inside his residence, he was afraid for his life and the safety of his family. He accused Ms. Gillings of "breaking and entering" and he wanted a report stating it via instructions from his lawyer. I explained to Mr. Gillings the criteria for a forced entry (Burglary). I asked if I could come to his home and examine the crime scene and he refused. He stated several times that his lawyer had instructed him to do everything through him. Mr. Bank said that he did follow Ms. Gillings to her vehicle saying he wanted to make sure "the threat" was gone.

Mr. Bank stated he had photographic evidence of Ms. Gillings illegally entering her home and he wanted her arrested for Burglary. I stated I would need to see the evidence he spoke about and he refused to let me come to his home. He asked for my City E-mail and stated that his lawyer would digitally send them to me.

The conversation lasted approximately 30 minutes and a copy of the conversation was downloaded to a CD for the investigation. A copy was placed into evidence for future reference.

Today, on 7/22/15, Mr. Bank made contact with me through the city E-mail address I gave him. He was much more cooperative than he was the day before and had me meet him at his residence at 1900 hours. My Supervisor, Sgt. C. Lumpkin 321, was also on scene with me.

Mr. Bank made the following statements:

He arrived home and he did not see Ms. Gillings sitting in her car out front but he did notice her vehicle. He parked his vehicle inside his garage and closed the door. He removed his 9MM Glock, that he carries in his vehicle glove box, and walked with it from the garage into the home. Mr. Bank states he was going to place the handgun in his vault inside the home. As he walked past his front interior door, he saw his front courtyard door was opened and a woman standing at the threshold.

It needs to be explained that the front door of the home opens into a large open space that contains a swimming pool in a court yard. Mr. Banks claimed the unknown woman was throwing something into his home and he stated in a loud voice, "Are you breaking into my house? Your breaking in and trespassing!". The female then leans into the open door and throws the papers and stated, "You have been served"! Mr. Bank said he was in fear for his life and pointed his firearm at Ms. Gillings and told her to leave. Ms. Gillings turned and left. He walked outside with the firearm to make sure Ms. Gillings was leaving and the threat was gone. Mr. Bank then walked back inside and stopped and inspected the paperwork that was left by Ms. Gillings. He discovered the paperwork was not for him. Mr. Bank then placed the firearm on a table in the courtyard and walked out to where Ms. Gillings was parked. He then claims he handed her the paperwork back through the vehicle window.

Mr. Bank did not call 911 dispatch for help despite being in fear for his life. Mr. Bank supplied me 18 picture stills from a snap shot camera installed inside his doorbell. He said that he did not have the video available and it was erased by the time we had our meeting.

ON 7/23/15

Pictures 1-4 shows Ms. Gillings at the front entrance of the home.

Picture 5 shows Ms. Gillings standing in the door frame with half of her foot inside the door.

Pictures 6-7 shows Ms. Gillings bending down to retrieve the Subpoenas and pick them up.

Pictures 8-9 shows Ms. Gillings turning and leaving the premises.

Pictures 10-12 shows Mr. Bank exiting the front door with a firearm in his right hand.

Pictures 13-18 shows Mr. Bank returning back into the home with the weapon in his right hand.

Sgt. Lumpkin was on scene and had Mr. Bank number the pictures as they occurred. These are listed in the order in which Mr. Bank claims they occurred.

After looking at the evidence and listening to both Mr. Bank and Ms. Gillings I was able to determine the following:

Ms. Gillings did not commit a Burglary or a Trespass. She never entered the home and did not have any intention to commit a crime. The front door was opened by Mr. Bank's 10 year old son. Ms. Gillings was acting in an official capacity and was legally authorized to execute process in the lawful execution of her legal duty. Ms. Gillings was wearing a badge around her neck that identified her as an employee of the 19th Judicial Circuit. As soon as she was told to leave by Mr. Bank she turned away and complied.

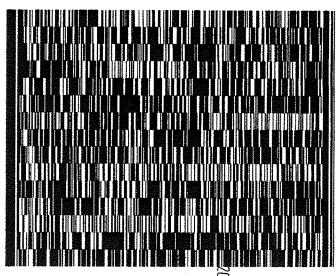
I was also able to determine that Mr. Bank was in violation of Florida S.S. 843.01 Resisting Officer with Violence to his or her Person. Ms. Gillings is employed by the 19th Judicial Circuit and was acting within her jurisdiction trying to execute her legal duties as ordered by the Courts.

I also found probable cause for Florida S.S 784.021 Aggravated Assault. He stated to me that he was aware he was being sued for a civil matter by Prudential for a copy right infringement. His 10 year old son was outside unsupervised with his dog and left the front door open. Mr. Bank claims he saw Ms. Gillings was at the courtyard door and not acting in a stealthy manner or trying to enter the home. The picture stills show Ms Gillings standing in the door frame trying to complete her job. She was not acting in a threatening or menacing way. Mr Bank pointed the gun at Ms Gillings while he was in the home. In the picture stills provided you can see him leave the home with the weapon and follow her to the edge of his walkway and disappear. Ms Gillings said he chased her to her car and Mr Bank admits going to her vehicle and handing her papers, after admitting he was scared for his life and pointed a weapon at her only seconds before. Additionally Ms Gillings is a 69 year old elderly female. She meets the criteria for the enhanced penalty Florida S.S 784.08 (b) assault or battery on persons 65 or older.

I respectfully request a warrant for the above violations for Mr Daryl Bank.

Mr Bank did not have any criminal history.

56 2015CFC01913A



		//	
The preceding is true to the best of	of my present X	howledge or belief.	
* Sequence number taken from fir	nger print card.	containing this OBTS # for	this arrest.
	17		
	11/	·	

Signature Signature

Swom & Subscribed before the this 2	3 Day of ULLY	
Notary / ASA	575	
My Commission Expres LEO	W	
Agency DOKT ST LUCIE	ε ρ.δ.	
7		



CCIS USER Logout

Summary History SUMMARY Judge: BELANGER, ROBERT E Case Type: CRIMINAL FELONY Status: OPEN Case Number: 2015CF001913 A Uniform Case Number: 562015CF001913AXXXXX Clerk File Date: 7/23/2015 Status Date: 7/23/2015 Total Fees Due: 0.00 Booking #: 237012 Agency: PORT ST. LUCIE POLICE DEPARTMENT Agency Report #: 201515380 Custody Location: SURETY BOND PARTIES PARIT HAME ALLORREY DEFENDANT BARRS DWERL SERE A DECRARD POSHUA WESLET (Math Alternative STATE OF FLORIDA PLAINTIFF CHARGES COURT DESCRIPTION DEGREE PLEA DISPOSITION DISPOSITION SATE 1 AGGRAVATED ASSAULT-DEADLY WEAPON (784.021.1A) F Τ ASSAULT ON PERSON 65 YOA (784.08.2D) **EVENTS** 14343 LUCATION No Events on Case OUTSTANDING AMOUNT COURT CODE DESCRIPTION ASSESSMENT PAID WAIVED GALANCE PAYMENT PLAN / HIDGMENT No Fees on Case RECEIPTS DATE KECEIPT # APPLIEU AMOUNT No Receipts on Case CASE DOCKETS imabl Datt EMIRY 7/28/2015 SURETY BOND IS6K806531 POSTED \$5,000.00 Ω 7/28/2015 SURETY BOND IS15K335829 POSTED \$15,000.00 0 7/28/2015 ARREST WARRANT STATUS CHANGED TO SERVED 0 7/28/2015 CASE UNSECURED 0 7/28/2015 BOND RECEIVED 0 7/28/2015 NOTICE ON DEMAND 0 7/28/2015 WARRANT RETURNED SERVED 0 7/28/2015 ARREST REPORT - INITIATING CASE 0 7/28/2015 DEFENSE ATTORNEY: DECKARD, JOSHUA WESLEY ASSIGNED 0 7/28/2015 NOTICE OF INTENT TO PARTICIPATE IN DISCOVERY 0 7/28/2015 WAIVER OF ARRAIGNMENT AND WRITTEN PLEA OF NOT GUILTY 0 7/28/2015 NOTICE OF APPEARANCE 0 7/23/2015 COMPLAINT FILED 0 WARRANT FILED-- NO CONTACT WITH VICTIM: UNTIL FURTHER ORDER OF THE COURT OR THE CHARGE IS DISMISSED BY THE STATE, THE DEFENDANT SHALL NOT DIRECTLY OR INDIRECTLY CONTACT THE VICTIM IN PERSON, BY MAIL, E-MAIL, FAX, TELEPHONE, THROUGH ANOTHER PERSON, OR IN ANY OTHER MANNER. DEFENDANT MAY NOT KNOWINGLY COME CLOSER THAN 50 FEET TO THE VICTIM AT ANY PUBLIC PLACE, EXCEPT FOR COURT PROCEEDINGS, OR WITHIN 500 FEET OF THE VICTIM'S RESIDENCE OR PLACE OF EMPLOYMENT, OR 100 FEET OF ANY VEHICLE OF COURT PROCEEDINGS. 7/23/2015 0 VEHICLE REGULARLY DRIVEN BY THE VICTIM. 7/23/2015 0 ARREST WARRANT ISSUED: WARRANT OF ARREST

ARREST WARRANT BOND AMOUNT SET TO \$20000.00

7/23/2015

0

2015CF001913 A - STATE OF FLORIDA vs. BANKS, DARYL GENE

0	7/23/2015	WARRANT NUMBER: 201515380
0	7/23/2015	ARREST WARRANT STATUS CHANGED TO SENT TO SHERIFF
0	7/23/2015	CASE SECURED FOR ACTIVE PROCESS
0	7/23/2015	CIRCUIT JUDGE BELANGER, ROBERT E: ASSIGNED
0	7/23/2015	CASE FILED 07/23/2015 CASE NUMBER 2015CF001913 A

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Berichmark

ARREST WARRANT

St. Lucie County, FLORIDA	Clerk Case No: <u>56 2015 CF001913</u> +
STATE OF FLORIDA -vs- Daryl Gene Banks Defendant	Agency: Port St. Lucie Police Dept. Agency#: 2015-15380 Lead Officer: Alan Ludmerer ASA: Anastasia M. Norman
☐ DOMESTIC VIOLENCE	ASA Approve Initials&Date: AN 7/28/15 27
In the name of the State of Florida - To all and Singular Sheriffs of the State of Florida a	and to Any State Attorney Investigator - Greetings:
	er sworn testimony of Alan Ludmerer of the Port St. d that there exists probable cause to believe that one I commit the below listed offense(s), contrary to the
You are HEREBY COMMANDED to arrest DARY Saint Lucie, FL 34986; DOB: 04/11/1970; Race/Se 8304; DL#: B520-167-70-131-0; FDLE: ; FBI: ; Alforthwith arrest and bring the above named defenda	ias: . These Are Therefore to Command you to
1 Aggravated Assault-Deadly Weapon (F 3) Bond 2 Assault On Elderly Person (M 1) Bond \$	s 15, 000 000 @
COUNT 1: On or about July 21, 2015 Daryl Gethreaten by word or act to do violence to the perability to do so, and did an act which created a violence was about to take place, and in the profirearm, in violation of Florida Statute 784.0216	rson of Marcia Gillings, having the apparent well-founded fear in Marcia Gillings that such cess thereof used a deadly weapon, to-wit:
	rson of Marcia Gillings, a person 65 years of age and did an act which created a well-founded fear in
Given under my hand and seal this 23 day of	July, 2015, A.D.
mail, fax, telephone, through another person, or in a following condition(s), if marked: Defendant may not knowingly come closer than	Court or the charge is dismissed by the State, the evictim Mancia Guille Gerson, by mail, enny other manner. This restriction shall include the
SA WF,WM,WJ Case#: 56-2015-WF-002904- SA Case ID: 540367	

St. Lucie County File Date: 07/28/2015

562015CF001913A

vehicle regularly driven by the victim;
☐ Defendant may go to victim's residence one time with a law enforcement officer to get Defendant's clothing and personal effects;
\Box Defendant may speak to victim on the telephone <i>only</i> to discuss sharing parental responsibility for the minor child(ren).
☐ If marked, Defendant shall be held without bond until the First Appearance Hearing.
JUDGE (SEAL)